

Quarterly Report March 31, 2025

# MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATION

The following commentary reviews the consolidated financial position and consolidated results of operations of Frontier Farm Credit, ACA, (Frontier Farm Credit) and its subsidiaries, Frontier Farm Credit, FLCA and Frontier Farm Credit, PCA. The accompanying consolidated financial statements and notes also contain important information about our unaudited financial position and results of operations. You should also read our 2024 Annual Report for a description of our organization, operations and significant accounting policies.

Due to the nature of our financial relationship with CoBank, ACB (CoBank), the financial condition and results of operations of CoBank may materially affect our shareholders' investment in Frontier Farm Credit. To request a free copy of the CoBank financial reports or additional copies of our report, contact either:

Frontier Farm Credit, ACA PO Box 2409 Omaha, NE 68103-2409 (800) 531-3905 www.frontierfarmcredit.com \$sr@frontierfarmcredit.com CoBank, ACB 6340 S. Fiddlers Green Circle Greenwood Village, CO 80111 (800) 542-8072 www.cobank.com

## NOTICE OF SIGNIFICANT OR MATERIAL EVENTS

In 2024, Frontier Farm Credit, Farm Credit Services of America, ACA (FCSAmerica), and AgCountry Farm Credit Services, ACA (AgCountry) entered into a collaboration agreement. The Associations are operating under common management with separate Boards of Directors. The Associations are deploying a unified business strategy for products and service development and delivery, which accommodates differences in local marketplace conditions, while utilizing common technology platforms. This rollout will continue throughout 2025. Refer to our 2024 Annual Report for additional information regarding this collaboration.

# FORWARD-LOOKING INFORMATION

Any forward-looking statements in this Quarterly Financial Report are based on current expectations and are subject to uncertainty and changes in circumstances. Actual results may differ materially from expectations due to a number of risks and uncertainties. More information about these risks and uncertainties is contained in our 2024 Annual Report. We undertake no duty to update or revise any forward-looking statements, whether as a result of new information, future events, or otherwise.

# COMMODITY REVIEW AND OUTLOOK UPDATE

Corn prices began the first quarter of 2025 trending higher as the United States Department of Agriculture (USDA) lowered final yields for the 2024 crop from 183.1 to 179.3 bushels per acre. Despite the decrease in yield projections, 179.3 bushels per acre would be a record high. Additionally, United States corn prices remained relatively strong due to tight global stocks, strong export demand, and robust ethanol production. However, potential trade disputes with Canada and Mexico introduced market uncertainty and additional volatility, causing prices to trend lower after mid-February. At the end of the quarter, the USDA reported corn planted for all purposes in 2025 is estimated at 95.3 million acres, up 5.0 percent from 2024. Compared to 2024, corn acreage increases of 400 thousand acres or more are expected in the Midwest.

Similarly, soybean prices began the first quarter trending higher as the USDA lowered final yields for the 2024 crop from 51.7 to 50.7 bushels per acre. Despite reduced production, ending stocks for United States soybeans for the 2024/25 marketing year remain slightly above the 10-year average. United States soybean prices trended lower to finish the quarter as global market dynamics played a significant role due to large global supplies and competitive prices from South American producers. At the end of the quarter, the USDA reported 2025 soybean planted acreage intentions at 83.5 million acres, down 4.0 percent from 2024. Decreases of 300 thousand acres or more are anticipated in the Midwest.

The United States cattle inventory continued to contract, with the total number of cattle and calves on January 1, 2025, estimated at 86.7 million head, the lowest since 1951. Beef cows totaled 27.9 million, down 1.0 percent from 2024 and the lowest since 1965. Heifers for beef cow replacement expected to calve were 2.92 million, down about 2 percent. Lower numbers for both beef cows that have calved, and beef cows expected to calve provide additional evidence of continued herd contraction in the United States. United

States beef exports for January 2025 were approximately 1 percent behind the pace from 2024 due to low domestic beef production, while United States beef imports were up over 20 percent. As a result, cattle prices during the first quarter remained strong, characterized by low inventory levels and resilient consumer demand for beef.

Refer to the Commodity Review and Outlook section of Management's Discussion & Analysis in the 2024 Annual Report for further analysis of farmland prices and industry conditions.

# LOAN PORTFOLIO

#### Loan Portfolio

Total loans were \$3.2 billion at March 31, 2025, an increase of \$15.2 million, or 0.5 percent from December 31, 2024. The increase was primarily due to an increase in our long-term agricultural mortgage and agribusiness portfolios.

## **Portfolio Credit Quality**

The credit quality of our portfolio declined from December 31, 2024, and remained within Frontier Farm Credit's risk tolerance. Our adversely classified assets as a percentage of our portfolio increased during the first three months of 2025, ending the quarter at 3.42 percent, compared to 2.71 percent at December 31, 2024. Adversely classified loans are assets we have identified as showing some credit weakness according to our credit standards. We have considered portfolio credit quality in assessing the reasonableness of our allowance for credit losses on loans.

#### **Nonperforming Assets**

The following table summarizes nonperforming assets and delinquency information (dollars in thousands):

	March 31,		Dec	ember 31,	
		2025	2024		
Loans:					
Nonaccrual	\$	44,211	\$	48,828	
Accruing loans 90 days or more past due		<u> </u>		_	
Total nonperforming loans	\$	44,211	\$	48,828	
Nonperforming loans as a percentage of total loans		1.39%		1.54%	
Nonaccrual loans as a percentage of total loans		1.39%		1.54%	
Current nonaccrual loans as a percentage of total nonaccrual loans		24.6%		44.1%	
Total delinquencies as a percentage of total loans*		1.20%	0.96%		

<sup>\*</sup>Total delinguencies include accrual and nonaccrual loans 30 days or more past due.

Total nonperforming assets have decreased from December 31, 2024 and have remained at acceptable levels. The decrease was primarily due to a decrease in nonaccrual loans in the swine portfolio. This was partially offset by increases in the fertilizer/chemical and horticulture/bedding plants portfolios. Total nonperforming loans as a percentage of total loans were within our established risk management guidelines.

It is our practice to transfer accruing loans that are past due 90 days or more into nonaccrual unless they are adequately secured and in the process of collection.

The increase in total delinquencies as a percentage of total loans was primarily due to the long-term agricultural mortgage portfolio.

# Allowance for Credit Losses on Loans

The allowance for credit losses on loans is an estimate of expected credit losses on loans in our portfolio. We determine the appropriate level of allowance for credit losses on loans based on a disciplined process and methodology that incorporates expected probabilities of default and loss given default based on historical portfolio performance, forecasts of future economic conditions, and management's judgment with respect to unique aspects of current and expected conditions that may not be contemplated in historical loss experience or forecasted economic conditions.

Allowance for credit losses on loans (dollars in thousands):

	March 31, 2025		December 31, 2024	
Allowance for credit losses on loans	\$	10,300	\$	9,400
Allowance for credit losses on loans as a percentage of:				
Total loans		0.32 %		0.30 %
Nonaccrual loans		23.30 %		19.25 %
Total nonperforming loans		23.30 %		19.25 %

The increase in the allowance for credit losses on loans from December 31, 2024 was primarily related to increased loan volume and an increase in specific reserves for the quarter. This was partially offset by a reduction in general reserves attributed to improved economic forecasts.

# **RESULTS OF OPERATIONS**

The following table presents profitability information (dollars in thousands):

	For the three	For the three months ended			
	Marc	March 31,			
	2025	<u>2024</u>			
Net income	\$14,509	\$13,064			
Return on average assets	1.72%	1.71%			
Return on average members' equity	9.56%	9.00%			

Changes presented in the profitability information table relate directly to:

- Changes in net income discussed in this section;
- Changes in assets discussed in the Loan Portfolio section; and,
- Changes in capital discussed in the Funding, Liquidity and Capital section.

Major components of the changes in net income for the three months ended March 31, 2025 compared to the same period in 2024 are outlined in the following table (dollars in thousands):

				lr	rcrease
				(de	crease) in
2025			2024	ne	t income
\$	20,670	\$	19,787	\$	883
	681		406		(275)
	5,469		4,541		928
	10,949		10,858		(91)
\$	14,509	\$	13,064	\$	1,445
	\$	\$ 20,670 681 5,469 10,949	\$ 20,670 \$ 681 5,469 10,949	\$ 20,670 \$ 19,787 681 406 5,469 4,541 10,949 10,858	\$ 20,670 \$ 19,787 \$ 681 406 5,469 4,541 10,949 10,858

# Net Interest Income

The effects on net interest income from changes in average volumes and rates are quantified in the following table for the three months ended March 31, (dollars in thousands):

	2025	vs. 2024
Change in volume	\$	1,496
Change in rates		(601)
Change in nonaccrual income		(12)
Net change	\$	883

The increase in net interest income is due to higher loan volume and an increase in income earned on earning assets funded by our non-interest-bearing source (capital), partially offset by compressed spreads.

#### **Provision for Credit Losses**

The "Provision for credit losses" in the Consolidated Statements of Income includes a provision for credit losses on loans as well as a provision for credit losses on unfunded commitments. We recorded a \$781 thousand provision for credit losses on loans as well as a \$(100) thousand provision for credit losses on unfunded commitments for the first three months of 2025, as compared with recording a \$406 thousand provision for credit losses on loans and zero provision for credit losses on unfunded commitments during the first three months of 2024. The increase in provision was related to the increase in the allowance for the increased loan volume. Net recoveries for the first three months of 2025 were \$119 thousand compared to net charge-offs of \$606 thousand in the same period a year ago. The change in the provision for credit losses on loans and unfunded commitments reflects our assessment of risk in the loan portfolio.

#### **Noninterest Income**

The increase in noninterest income was primarily due to receiving our share of the Allocated Insurance Reserve Accounts (AIRA) distribution received from the Farm Credit System Insurance Corporation (FCSIC). The AIRA was established by FCSIC when premiums collected increased the level of the Farm Credit Insurance Fund beyond the required 2.0 percent of insured debt. Last year's AIRA distribution was received in the second quarter of 2024. Refer to our 2024 Annual Report for additional information about the AIRA and FCSIC. In addition, we experienced an increase in noninterest income due to an increase in patronage income and Rural 1st program fees.

We may receive patronage from CoBank and other Farm Credit institutions. Patronage distributions from CoBank and other Farm Credit institutions are declared solely at the discretion of each institution's Board of Directors. Patronage from CoBank primarily includes wholesale patronage. CoBank usually distributes patronage in the form of cash or stock. All other patronage from other Farm Credit institutions is typically distributed in cash.

# For the three months ended

	March 31,					
(dollars in thousands)	2025			2024		
Patronage from CoBank	\$	3,185	\$	2,854		
AgDirect patronage distribution		362		344		
Other patronage		30		20		
Total patronage income	\$	3,577	\$	3,218		

# Noninterest Expense

The small increase in noninterest expense was a result of the sharing of net income and losses based on our collaboration agreement with Farm Credit Services of America and AgCountry Farm Credit. Refer to our Notice of Significant or Material Events earlier in this Quarterly Report for more information. This increase was slightly offset by fewer losses on our Rural Business Investment Company (RBIC) portfolio.

# FUNDING, LIQUIDITY, AND CAPITAL

We borrow from CoBank under a note payable, in the form of a line of credit. The note payable is collateralized by a pledge of substantially all our assets and is governed by a General Financing Agreement (GFA), which provides for an open-ended revolving line of credit. The line of credit was renegotiated as of April 2, 2025 and was renewed for \$3.4 billion with a maturity of May 31, 2026 at which time the note will be renegotiated, if not sooner. The repricing attributes of our line of credit generally correspond to the repricing attributes of our loan portfolio which significantly reduces our market interest rate risk. However, we maintain some exposure to interest rates, primarily from loans to customers which may not have a component of our line of credit with an exact repricing attribute. Due to the cooperative structure of the Farm Credit System and as Frontier Farm Credit is a stockholder of CoBank, we expect this borrowing relationship to continue into the foreseeable future. Our other source of lendable funds is from equity.

The interest rate may periodically be adjusted by CoBank based on the terms and conditions of the borrowing. CoBank has established limitations on our ability to borrow funds based on specified factors or formulas relating primarily to credit quality and financial condition. At March 31, 2025 and at December 31, 2024 we were within the specified limitations.

Our members' equity increased to \$624.8 million at March 31, 2025 compared to \$610.2 million at December 31, 2024. The increase was primarily due to the net income recorded for the first three months of 2025.

In the fourth quarter of 2024, the Board adopted our patronage program for 2025. The 2025 patronage program will be based on each customer's average daily balance of eligible loans outstanding during 2025 to be paid in 2026 on eligible originations, participations purchased and participations sold volume.

The Farm Credit Administration (FCA) Regulations require us to maintain minimums for our common equity tier 1, tier 1 capital, total capital and permanent capital risk-based capital ratios. In addition, the FCA requires us to maintain minimums for our non-risk-adjusted ratios of tier 1 leverage and unallocated retained earnings and equivalents leverage. Refer to Note 9 in our 2024 Annual Report for a more complete description of these ratios. The capital adequacy ratios are directly impacted by the changes in capital,

as more fully discussed in this section, changes in assets as discussed in the Loan Portfolio section, and off-balance sheet commitments, as disclosed in Note 13 in our 2024 Annual Report.

	As of	As of		Capital	
	March 31,	December 31,	Regulatory	Conservation	
	2025	2024	Minimums	Buffers	
Risk-adjusted:					
Common equity tier 1 ratio	14.50%	14.99%	4.50%	7.00%	
Tier 1 capital ratio	14.50%	14.99%	6.00%	8.50%	
Total capital ratio	14.77%	15.13%	8.00%	10.50%	
Permanent capital ratio	14.53%	15.01%	7.00%	7.00%	
Non-risk-adjusted:					
Tier 1 leverage ratio	16.06%	16.78%	4.00%	5.00%	
Unallocated retained earnings and equivalents leverage ratio	16.06%	16.78%	1.50%	1.50%	

# CERTIFICATION

This report has been prepared under the oversight of the Board's Audit Committee. The undersigned certify that they have reviewed this report and it has been prepared in accordance with all applicable statutory or regulatory requirements and that the information contained herein is true, accurate, and complete to the best of their knowledge and belief.

Mark Jensen President and CEO May 5, 2025

Shane Tiffany Chairperson, ACA Board of Directors May 5, 2025

Jon C. Peterson Executive Vice-President and CFO

# **CONSOLIDATED STATEMENTS OF CONDITION**

Frontier Farm Credit, ACA (dollars in thousands)

	ı	March 31,	December 31,		
As of:		2025		2024	
	(l	Jnaudited)			
ASSETS					
Loans	\$	3,187,848	\$	3,172,655	
Allowance for credit losses on loans		10,300		9,400	
Net loans		3,177,548		3,163,255	
Accrued interest receivable		40,263		47,625	
Investment securities		85,110		80,846	
Investment in CoBank, ACB		77,727		77,716	
Investment in AgDirect, LLP		9,958		11,307	
Investment in RBIC		10,070		9,346	
Premises and equipment, net		19,676		19,963	
Prepaid benefit expense		7,442		7,498	
Other assets		10,270		40,172	
Total assets	\$	3,438,064	\$	3,457,728	
LIABILITIES			•	0.704.450	
Notes payable to CoBank, ACB	\$	2,800,667	\$	2,791,452	
Accrued interest payable		9,072		9,065	
Patronage payable		_		26,100	
Allowance for credit losses on unfunded commitments		800		900	
Accrued benefits liability		169		171	
Other liabilities		2,526		19,801	
Total liabilities		2,813,234		2,847,489	
Commitments and contingencies (Note 6)					
MEMBERS' EQUITY					
At-risk capital:					
Class B common stock		9,444		9,397	
Class C common stock		196		198	
Less capital stock receivable		(9,640)		(9,595)	
Retained earnings		624,830		610,239	
Total members' equity		624,830		610,239	
Total liabilities and members' equity	\$	3,438,064	\$	3,457,728	

The accompanying notes are an integral part of these financial statements.

# **CONSOLIDATED STATEMENTS OF INCOME**

Frontier Farm Credit, ACA (dollars in thousands) (Unaudited)

	Three Months Ended					
	March 31,					
		2025		2024		
NET INTEREST INCOME						
Interest income	\$	47,035	\$	44,996		
Interest expense		26,365		25,209		
Net interest income		20,670		19,787		
Provision for credit losses		681		406		
Net interest income after						
provision for credit losses		19,989		19,381		
NONINTEREST INCOME				0.040		
Patronage income		3,577		3,218		
FCSIC insurance refund		593				
Loan fees		478		455		
Insurance services		320		385		
Mineral income		272		317		
Rural 1st program fees		190		148		
Other noninterest income		39		18		
Total noninterest income		5,469		4,541		
NONINTEREST EXPENSE						
Salaries and employee benefits		6,008		5,907		
Occupancy and equipment expense		975		814		
Other operating expenses		3,260		3,340		
Insurance fund premiums		671		623		
Loss on RBIC		35		174		
Total noninterest expense		10,949		10,858		
Income before income taxes		14,509		13,064		
Net income	\$	14,509	\$	13,064		
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The accompanying notes are an integral part of these financial statements.

# **CONSOLIDATED STATEMENTS OF CHANGES IN MEMBERS' EQUITY**

Frontier Farm Credit, ACA (dollars in thousands)
(Unaudited)

		At-risk Capital					
	C	Capital Stock		Retained		Total	
	S			Earnings	Members' Equity		
Balance at December 31, 2023	\$	_	\$	579,321	\$	579,321	
Net income				13,064		13,064	
Patronage accrual adjustment				77		77	
Capital stock:							
Capital stock issued		186				186	
Capital stock retired		(125)				(125)	
Capital stock receivable, net		(61)				(61)	
Balance at March 31, 2024	\$	_	\$	592,462	\$	592,462	
Balance at December 31, 2024	\$	_	\$	610,239	\$	610,239	
Net income				14,509		14,509	
Patronage accrual adjustment				82		82	
Capital stock:							
Capital stock issued		181				181	
Capital stock retired		(136)				(136)	
Capital stock receivable, net		(45)				(45)	
Balance at March 31, 2025	\$	_	\$	624,830	\$	624,830	

The accompanying notes are an integral part of these financial statements.

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (unaudited)

#### NOTE 1: ORGANIZATION

The accompanying unaudited consolidated financial statements contain all adjustments necessary for a fair presentation of the interim consolidated financial condition and consolidated results of operations. While our accounting policies conform to accounting principles generally accepted in the United States of America (U.S. GAAP) and the prevailing practices within the financial services industry, this interim Quarterly Financial Report is prepared based upon statutory and regulatory requirements and, accordingly, does not include all disclosures required by U.S. GAAP. The results of the three months ended March 31, 2025 are not necessarily indicative of the results to be expected for the year ending December 31, 2025. The interim financial statements and the related notes in this Quarterly Report should be read in conjunction with the consolidated financial statements and related notes included in our 2024 Annual Report for the year ended December 31, 2024.

#### Principles of Consolidation

The consolidated financial statements present the consolidated financial results of Frontier Farm Credit, ACA (the parent) and Frontier Farm Credit, FLCA and Frontier Farm Credit, PCA (the subsidiaries). All material intercompany transactions and balances have been eliminated in consolidation.

# Recently Issued or Adopted Accounting Pronouncements

We have assessed the potential impact of accounting standards that have been issued by the Financial Accounting Standards Board and have determined the following standards to be applicable to our business. While we are a nonpublic entity, our financial results are closely related to the performance of the combined Farm Credit System. Therefore, we typically adopt accounting pronouncements in alignment with other Farm Credit System institutions.

In	Decem	ber	2023,	the	Financia
Acco	ounting	Sta	andards	Board	issued
Acco	ountina	Star	ndards	Update	2023-09

Standard and Effective Date

# after December 15, 2025.

# Description

"Income Taxes (Topic 740): Improvements The improvements applicable to our material to Income Tax Disclosures." This guidance Association will require adding information statements, is effective for annual periods beginning by state jurisdiction to the rate disclosures. reconciliation and income taxes paid disclosures.

# **Financial Statement Impact**

al This guidance requires more transparency. We expect to adopt the standard as of ed about income tax information through January 1, 2026. The adoption of this 9, improvements to income tax disclosures. guidance is not expected to have a impact on our financial but will modify

# NOTE 2: LOANS AND ALLOWANCE FOR CREDIT LOSSES ON LOANS

The following table shows loans by type at amortized cost (dollars in thousands):

March 3	1, 2025	December 31, 2024			
Amount	Percentage		Amount	Percentage	
\$ 1,678,100	52.6 %	\$	1,653,440	52.1 %	
745,631	23.4		796,534	25.1	
488,647	15.3		449,631	14.2	
201,915	6.3		196,664	6.2	
40,135	1.3		41,446	1.3	
33,420	1.1		34,940	1.1	
\$ 3,187,848	100.0 %	\$	3,172,655	100.0 %	
\$	Amount \$ 1,678,100 745,631 488,647 201,915 40,135 33,420	\$ 1,678,100 52.6 % 745,631 23.4 488,647 15.3 201,915 6.3 40,135 1.3 33,420 1.1	Amount         Percentage           \$ 1,678,100         52.6 %           745,631         23.4           488,647         15.3           201,915         6.3           40,135         1.3           33,420         1.1	Amount         Percentage         Amount           \$ 1,678,100         52.6 %         \$ 1,653,440           745,631         23.4         796,534           488,647         15.3         449,631           201,915         6.3         196,664           40,135         1.3         41,446           33,420         1.1         34,940	

# **Credit Quality**

One credit quality indicator we utilize is the Farm Credit Administration Uniform Loan Classification System that categorizes loans into five categories. The categories are defined as follows:

- acceptable loans are expected to be fully collectible and represent the highest quality;
- other assets especially mentioned (OAEM) loans are currently collectible but exhibit some potential weakness;
- substandard loans exhibit some serious weakness in repayment capacity, equity and/or collateral pledged on the loan;
- doubtful loans exhibit similar weaknesses to substandard assets; however, doubtful loans have additional weaknesses
  in existing factors, conditions and values that make collection in full highly questionable; and
- loss loans are considered uncollectible.

We had no loans categorized as loss at March 31, 2025 or December 31, 2024.

The following table shows loans classified under the Farm Credit Administration Uniform Loan Classification System as a percentage of total loans by loan type at amortized cost (dollars in thousands):

As of I	March	31.	2025
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Acceptable			O/	<b>NEM</b>	S	ubstanda	Total	
Amount	Percentage		mount	Percentage	Amount		Percentage	Amount
\$1,599,516	95.32 %	\$	24,497	1.46 %	\$	54,087	3.22 %	\$1,678,100
689,143	92.43 %		27,830	3.73 %		28,658	3.84 %	745,631
448,345	91.75 %		14,548	2.98 %		25,754	5.27 %	488,647
198,188	98.16 %		3,379	1.67 %		348	0.17 %	201,915
39,589	98.64 %		336	0.84 %		210	0.52 %	40,135
33,420	100.00 %		_	_		_	_	33,420
\$3,008,201	94.37 %	\$	70,590	2.21 %	\$	109,057	3.42 %	\$3,187,848
	Amount \$1,599,516 689,143 448,345 198,188 39,589 33,420	Amount         Percentage           \$1,599,516         95.32 %           689,143         92.43 %           448,345         91.75 %           198,188         98.16 %           39,589         98.64 %           33,420         100.00 %	Amount         Percentage         A           \$1,599,516         95.32 %         \$           689,143         92.43 %         448,345           448,345         91.75 %         98.16 %           39,589         98.64 %         33,420           100.00 %         8	Amount         Percentage         Amount           \$1,599,516         95.32 %         \$ 24,497           689,143         92.43 %         27,830           448,345         91.75 %         14,548           198,188         98.16 %         3,379           39,589         98.64 %         336           33,420         100.00 %         —	Amount         Percentage         Amount         Percentage           \$1,599,516         95.32 %         \$ 24,497         1.46 %           689,143         92.43 %         27,830         3.73 %           448,345         91.75 %         14,548         2.98 %           198,188         98.16 %         3,379         1.67 %           39,589         98.64 %         336         0.84 %           33,420         100.00 %         —         —	Amount         Percentage         Amount         Percentage           \$1,599,516         95.32 %         \$ 24,497         1.46 %         \$ 689,143         92.43 %         27,830         3.73 %         448,345         91.75 %         14,548         2.98 %         198,188         98.16 %         3,379         1.67 %         39,589         98.64 %         336         0.84 %         33,420         100.00 %         —         —         —         —	Amount         Percentage         Amount         Percentage         Amount           \$1,599,516         95.32 %         \$ 24,497         1.46 %         \$ 54,087           689,143         92.43 %         27,830         3.73 %         28,658           448,345         91.75 %         14,548         2.98 %         25,754           198,188         98.16 %         3,379         1.67 %         348           39,589         98.64 %         336         0.84 %         210           33,420         100.00 %         —         —         —	Amount         Percentage         Amount         Percentage         Amount         Percentage           \$1,599,516         95.32 %         \$ 24,497         1.46 %         \$ 54,087         3.22 %           689,143         92.43 %         27,830         3.73 %         28,658         3.84 %           448,345         91.75 %         14,548         2.98 %         25,754         5.27 %           198,188         98.16 %         3,379         1.67 %         348         0.17 %           39,589         98.64 %         336         0.84 %         210         0.52 %           33,420         100.00 %         —         —         —         —         —

As of December 31, 2024

	Acce		OA	EM	_ S	Substanda	ard/Doubtful	Total	
	Amount	Percentage	_	Amount	Percentage	_	Amount	Percentage	Amount
Long-term agricultural mortgage	\$1,583,057	95.74 %	\$	18,625	1.13 %	\$	51,758	3.13 %	\$1,653,440
Production and intermediate term	753,427	94.59 %		23,805	2.99 %		19,302	2.42 %	796,534
Agribusiness	409,748	91.13 %		25,503	5.67 %		14,380	3.20 %	449,631
Rural infrastructure	193,008	98.14 %		3,308	1.68 %		348	0.18 %	196,664
Rural residential real estate	40,894	98.67 %		339	0.82 %		213	0.51 %	41,446
Agricultural export finance	34,940	100.00 %		_	_		_	_	34,940
Total	\$3,015,074	95.03 %	\$	71,580	2.26 %	\$	86,001	2.71 %	\$3,172,655

## **Delinquency**

The following table provides an aging analysis of past due loans by loan type at amortized cost (dollars in thousands):

As of March 31, 2025	89 Days st Due	Days or ore Past Due	To	otal Past Due	or	ot Past Due Less Than Days Past Due	Total Loans	Accruing Loans 90 Days or More Past Due
Long-term agricultural mortgage	\$ 2,559	\$ 26,929	\$	29,488	\$	1,648,612	\$ 1,678,100	\$ —
Production and intermediate term	2,645	2,001		4,646		740,985	745,631	_
Agribusiness	4,223	_		4,223		484,424	488,647	_
Rural infrastructure	_	_		_		201,915	201,915	_
Rural residential real estate	17	_		17		40,118	40,135	_
Agricultural export finance	_	_		_		33,420	33,420	
Total	\$ 9,444	\$ 28,930	\$	38,374	\$	3,149,474	\$ 3,187,848	<b>\$</b>

	30.	-89 Days	Days or	Tr	otal Past	OI	ot Past Due r Less Than ) Days Past		L	ccruing cans 90 Cays or ore Past
As of December 31, 2024		ast Due	 Due Due			Due	Total Loans	101	Due	
Long-term agricultural mortgage	\$	26,123	\$ _	\$	26,123	\$	1,627,317	\$ 1,653,440	\$	
Production and intermediate term		2,859	198		3,057		793,477	796,534		_
Agribusiness		_	_		_		449,631	449,631		_
Rural infrastructure		_	_		_		196,664	196,664		_
Rural residential real estate		1,223	_		1,223		40,223	41,446		_
Agricultural export finance		_	_		_		34,940	34,940		_
Total	\$	30,205	\$ 198	\$	30,403	\$	3,142,252	\$ 3,172,655	\$	

# Nonperforming Loans

The following table provides the amortized cost for nonperforming loans for credit losses on loans, as well as interest income recognized on nonaccrual during the period (dollars in thousands):

	 As of Ma	For the three months ended March 31, 2025		
	Amount	 unt without ic Allowance		Interest Income Recognized (Reversed)
Nonaccrual loans:				_
Long-term agricultural mortgage	\$ 28,571	\$ 1,641	\$	_
Production and intermediate term	5,472	3,809		_
Agribusiness	10,168	_		(4)
Rural residential real estate	_	_		_
Total nonaccrual loans	\$ 44,211	\$ 5,450	\$	(4)
Accruing loans 90 days or more past due:				
Production and intermediate term	\$ _	\$ _	\$	_
Total accruing loans 90 days or more past due	\$ _	\$ 	\$	

	 As of Dece	For the three months ended March 31, 2024			
	Amount	 nount without	Interest Income Recognized (Reversed)		
Nonaccrual loans:					
Long-term agricultural mortgage	\$ 40,747	\$ 13,809	\$	4	
Production and intermediate term	8,080	6,150		_	
Agribusiness	_	_		3	
Rural residential real estate	1	1		_	
Total nonaccrual loans	\$ 48,828	\$ 19,960	\$	7	
Accruing loans 90 days or more past due:					
Production and intermediate term	\$ _	\$ _	\$	2	
Total accruing loans 90 days or more past due	\$ _	\$ _	\$	2	

Reversals of interest income on loans that moved to nonaccrual status were not material for the three months ended March 31, 2025, or 2024.

# Loan Modifications Granted to Borrowers Experiencing Financial Difficulty

Included within our loans are loan modifications; some of which are granted to borrowers experiencing financial difficulty. Modifications are one or a combination of principal forgiveness, interest rate reduction, other-than-insignificant term extension, or other-than-insignificant payment deferrals. Other-than-insignificant term extensions are defined as those greater than or equal to six months. Covenant waivers and modifications of contingent acceleration clauses are not considered term extensions. Other-than-insignificant payment deferrals are defined as cumulative or individual payment delays greater than or equal to six months.

Loans that were both modified and paid off or charged-off during the period, resulting in an amortized cost balance of zero at the end of the period, are not included in the disclosures below. Our loans classified as modified loans in 2024, and activity on these loans during 2024, were not material. We did not have any material commitments at December 31, 2024, to lend to borrowers whose loans were modified during the year ended December 31, 2024.

The following table provides the amortized cost for loan modifications during the period (dollars in thousands):

		For the three months ended March 31, 2025						
	Term	n Extension		Total	Percentage of Total Loans			
Production and intermediate term	\$	5,198	\$	5,198	0.16 %			
Total	\$	5,198	\$	5,198	0.16 %			

The following table provides the financial effect of loan modifications during the period (dollars in thousands):

	For the three months ended March 31, 2025
	Weighted Average Term Extension (months)
Production and intermediate term	
Term extension	12

There were no loans to borrowers experiencing financial difficulty that defaulted during the three months ended March 31, 2025, in which the modifications were within twelve months preceding the default.

The following table presents the payment status at amortized cost of loans that have been modified for borrowers experiencing financial difficulty within twelve months of the respective reporting period (dollars in thousands):

	As of March 31, 2025									
	Payment Status of Modified Loans									
	Less th	ast Due or an 30 Days st Due		30-89 Days Past Due	90 Days or More Past Due					
Production and intermediate term	\$	6,968	\$	_	\$ -					
Total	\$	6,968	\$		\$					

Accrued interest receivable related to loan modifications granted to borrowers experiencing financial difficulty was not material at March 31, 2025.

Additional commitments were \$1.3 million at March 31, 2025 to lend to borrowers experiencing financial difficulty whose loans have been modified during the three months ended March 31, 2025.

#### Allowance for Credit Losses

We utilize multiple macroeconomic scenarios, including base, adverse and optimistic, in the estimate of allowance for credit losses during a reasonable and supportable forecast period of two years. The adverse scenario includes macroeconomic factors reflecting downside potential relative to the base scenario. The optimistic scenario includes potential upside in the macroeconomic factors above the base scenario. Subsequent changes in the macroeconomic forecasts will be reflected in the provision for credit losses in future periods.

An analysis of changes in the allowance for credit losses for the three months ended March 31, 2025 follows (dollars in thousands):

For the three menths anded

	March 31,							
Allowance for credit losses on loans		2025	2024					
Balance at beginning of year	\$	9,400	\$	8,500				
Provision for credit losses on loans		781		406				
Recoveries		120		140				
Charge-offs		(1)		(746)				
Balance at end of period	\$	10,300	\$	8,300				
Allowance for credit losses on unfunded commitments								
Balance at beginning of year	\$	900	\$	1,000				
Provision for credit losses on unfunded commitments		(100)						
Balance at end of period	\$	800	\$	1,000				
Total allowance for credit losses	\$	11,100	\$	9,300				

The change in the allowance for credit losses on loans from December 31, 2024, was primarily driven by the increase in loan volume for the quarter. There was an increase in specific reserves, partially offset by a reduction in general reserves attributed to improved economic forecasts. There were fewer recoveries and charge-offs in the first quarter of 2025, compared to the same period in 2024.

# NOTE 3: INVESTMENT SECURITIES

#### **Held-to-Maturity**

We held investment securities of \$85.1 million at March 31, 2025 and \$80.8 million at December 31, 2024. Our investment securities consisted of pools of loans guaranteed by the U.S. Small Business Administration (SBA). Our investments are either mortgage-backed securities (MBS), which are generally longer-term investments, or asset-backed (ABS). which are generally shorter-term investments

All of our investment securities were fully guaranteed by the SBA at March 31, 2025 and December 31, 2024. Premiums paid to purchase the investments are not guaranteed and are amortized as a reduction of interest income.

The investment securities have been classified as held-to-maturity. There was no allowance for credit losses on investments at March 31, 2025 or December 31, 2024.

A summary of the amortized cost of securities held-to-maturity is as follows (dollars in thousands):

	March 31,	December 31,
As of:	2025	2024
Mortgage-backed securities	\$ 72,861	\$ 74,645
Asset-backed securities	 12,249	6,201
Total	\$ 85,110	\$ 80,846

Accrued interest receivable on investment securities is presented in "Accrued interest receivable" in the Consolidated Statements of Condition and was \$916 thousand at March 31, 2025 and \$924 thousand at December 31, 2024.

Investment income is recorded in "Interest income" in the Consolidated Statements of Income and totaled \$1.0 million for the three months ended March 31, 2025. We had no investment income in securities during the three months ended, March 31, 2024.

A summary of the amortized cost of contractual maturities of investment securities is as follows (dollars in thousands):

As of March 31, 2025	Δ.	Amount		
Five to ten years	\$	12,249		
More than ten years		72,861		
Total	\$	85,110		

# NOTE 4: INVESTMENT IN RURAL BUSINESS INVESTMENT COMPANY

We and other Farm Credit System institutions are among the limited partners invested in multiple Rural Business Investment Companies (RBIC). The RBICs facilitate equity and debt investments in agriculture-related businesses that create growth and job opportunities in rural America. As of March 31, 2025, our current total commitment is \$23.0 million of which \$12.5 million is unfunded with varying commitment end dates through January 2035. Certain commitments may have an option to extend under specific circumstances.

# NOTE 5: FAIR VALUE MEASUREMENTS

Fair value is defined as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date in the principal or most advantageous market for the asset or liability. Accounting guidance also establishes a fair value hierarchy, with three levels of inputs that may be used to measure fair value. Refer to Note 2 in our 2024 Annual Report for a more complete description of the three input levels.

#### Recurring Basis

We did not have any assets or liabilities measured at fair value on a recurring basis at March 31, 2025, or December 31, 2024.

#### **Non-recurring Basis**

We may be required, from time to time, to measure certain assets at fair value on a non-recurring basis. Information on assets measured at fair value on a non-recurring basis is as follows (dollars in thousands):

	Fair Va	Fair Value Measurement Using			
As of March 31, 2025	Level 1	Level 2	Level 3	Total Fair Value	
Loans		_	\$ 89,615	\$	89,615
	Fair Va	lue Measuremer	nt Using		
As of December 31, 2024	Level 1	Level 2	Level 3	Total Fair Value	
Loans			\$ 72 890	\$	72 890

# **Valuation Techniques**

Nonperforming loans: Represents the carrying amount of loans evaluated individually for credit losses and are deemed to be collateral dependent. The carrying value amount is based on the estimated value of the underlying collateral, less costs to sell. When the fair value of the collateral, less costs to sell, is less than the amortized cost basis of the loan, a specific allowance for expected credit losses is established. Costs to sell represent transaction costs and are not included as a component of the collateral's estimated fair value. Typically, the process requires significant input based on management's knowledge of and judgement about current market conditions, specific issues relating to the collateral and other matters and, therefore, are classified as Level 3 fair value measurements.

# NOTE 6: COMMITMENTS AND CONTINGENCIES

In the normal course of business, we have various contingent liabilities and commitments outstanding, primarily commitments to extend credit, which may not be reflected in the accompanying consolidated financial statements. We do not anticipate any material losses because of these contingencies or commitments.

We may be named as a defendant in certain lawsuits or legal actions in the normal course of business. At the date of these consolidated financial statements, we were not aware of any material actions. However, such actions or other contingencies could arise in the future.

Refer to Note 13 in our 2024 Annual Report for additional detail regarding contingencies and commitments.

# NOTE 7: SUBSEQUENT EVENTS

We have evaluated subsequent events through May 5, 2025 which is the date the consolidated financial statements were available to be issued. There have been no material subsequent events that would require recognition in our Quarterly Report or disclosure in the notes to consolidated financial statements.