





\$ O BILLION in Members' Equity

\$ 6 6 6 MILLION in Net Income

\$3926 MILLION in Patronage

Financial Highlights	2024	2023	2022
Loans	\$43.3 billion	\$38.6 billion	\$38.3 billion
Members' Equity	\$8.0 billion	\$7.5 billion	\$7.1 billion
Net Income	\$866.0 million	\$799.0 million	\$754.0 million
Patronage	\$392.6 million	\$357.0 million	\$341.0 million

### **LETTER TO SHAREHOLDERS**

#### Agriculture today is evolving at an unprecedented pace.

Business models are more complex, efficiency requires greater scale, technology both solves and creates challenges, and labor shortages demand tough decisions. These changes impact every farm and ranch differently, challenging you to adapt, innovate and find new ways to move your operation forward.

A conversation with a young and beginning producer highlights the evolving nature of today's agricultural landscape. This producer's family grows corn and soybeans, has a trucking company and invests in a feedlot. In addition, they own the local grocery store for the benefit of their community and to help support their family's future.

At Farm Credit Services of America (FCSAmerica), we understand these growing demands. Producers are managing more risk, deploying more capital and navigating increasing complexities. That's why we exist - to provide dependable financial support for agriculture, no matter the circumstances.

Our financial strength has been built over decades to deliver on our mission, in both prosperous and challenging times, and we continue to evolve to better serve a changing agricultural industry. In 2024, AgCountry Farm Credit Services, FCSAmerica and Frontier Farm Credit entered into a collaboration. This partnership unites three financially strong Associations, further enhancing our ability to serve the changing needs of agriculture.

#### FCSAmerica's performance signifies this strength.

In 2024, our net income rose more than 8% to \$866 million, reflecting growth across our entire portfolio. Members' equity increased to \$8 billion.

Our success directly benefits you, our customer-owners. The most tangible example of this is our patronage program. We returned \$392.6 million of our 2024 earnings to eligible stockholders.

This represents 1% of a stockholder's eligible average daily balance and brings the total returned to customer-owners since 2004 to \$3.7 billion.

The earnings we retain ensure we have the capital to meet your operation's financing needs. You can depend on your local FCSAmerica team of financial officers and insurance agents to be trusted advisors as you manage the year ahead.

#### The relationships we build with our customers are at the core of what we do.

At the same time, how producers do business is changing, and we continue to make investments that will give farmers and ranchers what they need to be financially successful. This includes expanding options for accessing capital, when and where it works for you; providing digital tools to better support risk management decisions; growing educational programs and agricultural insights; and supporting the next generation with programming tailored to their needs.

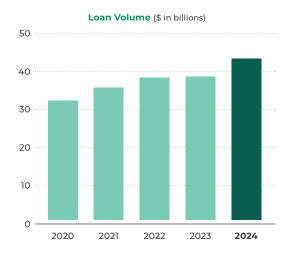
Change brings opportunity, and we look forward to serving you in the year ahead. Thank you for entrusting us with your lending needs.

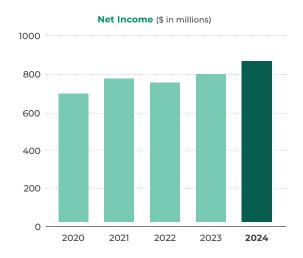
**Mark Jensen** President and CEO

**Nick Jorgensen** 2024 Board Chair

Mck Jorgensen

# FINANCIAL RESULTS





#### **Loan Volume**

FCSAmerica's loan volume in 2024 increased \$4.7 billion, or 12.1%. We ended the year with net loan volume of \$43.3 billion.

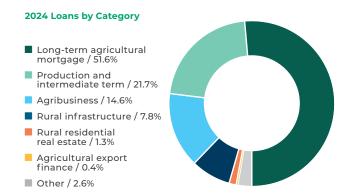
We experienced balanced growth across our primary business units, driven largely by an increase in real estate financing in the grain industry; strong opportunities in our capital markets portfolio; and increased borrowing within the protein industries as a result of producers' higher cost structures. Reduced profit margins in the grain industry also led to increased usage of lines of credit.

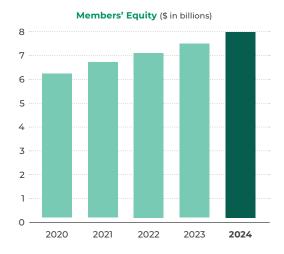
Balanced growth is critical to managing the risk of lending to a single industry and allows us to fulfill our mission of serving rural communities and agriculture.

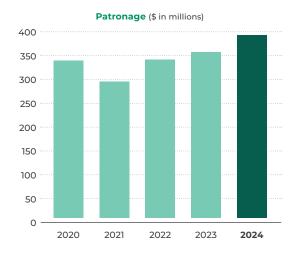
#### Net Income

Net income increased \$67.0 million, or 8.4%, to \$866.0 million in 2024. This was largely driven by net interest income from higher loan volume. Our net interest as a percentage of average earning assets, or net interest margin, was 2.55 compared to 2.52 in 2023. This marked the second consecutive increase in net interest margin.

Our earnings were aided by stronger-than-anticipated loan volume growth and improved returns on the equity maintained by the Association due to the Federal Reserve Bank holding interest rates at current levels through 2024.







#### **Capital and Members' Equity**

FCSAmerica's capital levels remained well in excess of regulatory minimums. At year-end, members' equity was \$8.0 billion compared to \$7.5 billion at the close of 2023. Members' equity as a percentage of total assets decreased to 16.7% from 17.9% the previous year.

#### **Patronage**

We have returned a portion of our net income to eligible customer-owners every year since 2004. In the past 21 years, we have returned a total of \$3.7 billion to farmers, ranchers and agribusinesses. Our 2024 patronage of \$392.6 million represented a return of 1% of customers' eligible average daily balance, effectively reducing the cost of borrowing from FCSAmerica.

Our patronage program is part of the value of doing business with FCSAmerica. Your Board has approved the 2025 patronage program; the amount of our 2025 patronage will be determined in December.





#### **FCSAmerica, ACA Directors**



#### **Jeff Burg** / Wessington Springs, South Dakota

Burg is president of Firesteel Ranch Corporation, which includes calving and beef feedlot operations and corn, soybeans, small grains and alfalfa crops. He previously served as the managing partner of Foothills Holding, LLC, an agricultural holding company. He is on the Horizon Health Foundation Board. He also is a member of the AgriBank Nominating Committee for director candidates. Burg was appointed to fill a vacancy on the FCSAmerica Board effective May 1, 2019; his current term ends August 31, 2025.

.....



#### Jason Frerichs / Wilmot, South Dakota

Frerichs owns and operates a diversified family farming operation that includes soybeans, corn, wheat and alfalfa, as well as a cow-calf and yearling operation. He previously served on the South Dakota Soybean Research and Promotion Council and was a farmer director on the United Soybean Board. Frerichs was elected to the FCSAmerica Board effective April 1, 2022; his current term ends August 31, 2026.



#### Shane Greckel / Bloomfield, Nebraska

Greckel owns Greckel Farms, LLC, a family farming operation that includes corn and soybeans, a cowcalf herd and feeder-to-finish feedlot. The family also operates Greckel Farms Transport, a full-service transportation company. Greckel serves on the Nebraska Information Technology Commission and is vice-chair of the Nebraska Racing and Gaming Commission. Greckel was elected to the FCSAmerica Board effective April 1, 2023; his current term ends August 31, 2027.



#### Steve Henry / Nevada, Iowa

Henry is a co-owner and partner at LongView Farms, a farming partnership. He owns and manages Henry Land II, LLC, a land-ownership business, and is the owner and president of Henry Corp and SLV Farms. He also serves on the Farm Credit Council and the AgriBank District Farm Credit Council. Henry was elected to the FCSAmerica Board effective January 1, 2011; his current term ends August 31, 2027.



#### Nicholas Hunt / Atlantic, Iowa

Hunt is partner of Hunt Bros., Inc., a family farm corporation, and Clan Farms, Inc., a beef cattle feedlot. He is manager in Hunt Land, LC, a family agricultural holding company; a partner in Hunt Investment, LC, a holding company for family investments in stock and bonds; Horizons Partnership, a family agricultural business; and manager of Hunt Legacy Farms, LC, a family agricultural land-holding company. Hunt also serves on the CattleFax Board, the Cass Health Foundation Board and the Vision Atlantic Board. He previously served on the Atlantic Community School District Board of Education. Hunt was elected to the FCSAmerica Board effective January 1, 2007; his current term ends August 31, 2025.



#### Nick Jorgensen / Ideal, South Dakota

An appointed stockholder Director, Jorgensen owns and operates Jorgensen Land and Cattle Partnership with his father, cousin and uncle. The family grows multiple crops, has a registered Angus cow herd and commercial Angus bull operation, and provides guided pheasant hunts. Jorgensen was appointed to the FCSAmerica Board effective April 1, 2016; his current term ends August 31, 2028.



#### Duane Kristensen / Minden, Nebraska

Kristensen is president of Kristensen Enterprises, LLC, and Gran Boi, LLC. He farms with his children, raising crops that include corn, soybeans, potatoes and seed corn, along with managing a cow-calf operation. He is retired from Chief Industries Ethanol Division, where he served as general manager/vice president. He was elected to the FCSAmerica Board effective April 1, 2022; his current term ends August 31, 2026.



#### Rick Maxfield / Lyman, Wyoming

Maxfield is a general partner in Maxfield Ranch. The multigenerational family business includes a cow-calf and backgrounding operation. The family also grows hay. Maxfield serves on the AgriBank District Farm Credit Council Nominating Committee and the Bridger Valley Electric Association Board. Maxfield was elected to the FCSAmerica Board effective April 1, 2015; his current term ends August 31, 2027. Maxfield previously served on the FCSAmerica Board from 2004 to 2006.



#### Cris Miller / Spearfish, South Dakota

Miller is a manager of Miller's Crow Creek Ranch, LLC, a family ranching business with a commercial cow-calf operation, a backgrounding operation and feed crops. He serves on the AgriBank District Farm Credit Council and is the chairman of the Butte Electric Cooperative Board. He previously served on the Lawrence County Ag Committee. Miller was elected to the FCSAmerica Board effective January 1, 2012; his current term ends August 31, 2028.



#### Dana Morgan / Corning, Iowa

Morgan is the commercial ingredient manager for New Balance Commodities, a division of BALANCE4WARD, a cattle feeding company that provides ingredient solutions and business management systems. He and his wife operate Morgan Land & Cattle Company, a cow-calf and cattle feeding operation. He is co-owner of Morgan Brothers, LLC, a land-holding company, and owns Bragg & Morgan, LLC, a rental-property business. He also has a farming partnership with Turner Farms Partnership. He currently serves on the Southwest Iowa Rural Electric Cooperative Board and is a trustee for St. Timothy's Catholic Church. Morgan was appointed to fill a vacancy on the FCSAmerica Board effective July 1, 2020; his current term ends August 31, 2025.



#### Jon Van Beek / Primghar, Iowa

Van Beek has a family farm operation raising corn and soybean seed and is a partner in D-Nine, Inc., custom feeding hogs. He is an elder for Zion Lutheran Church. Van Beek was elected to the FCSAmerica Board effective January 1, 2009; his current term ends August 31, 2028. Van Beek previously served on the FCSAmerica Board from 1995 to 1997 and from 2001 to 2003.



#### Susan Voss / North English, Iowa

Voss is the vice president, secretary, treasurer and director of BS Farms, Inc., a family corn, soybean, hay and cow-calf operation, and chair of BS Lands, LLC, which holds real estate. Voss is a certified public accountant and has more than 35 years of business experience in tax, audit and consulting services for small- to medium-size family farm operations, agribusinesses and a variety of other business entities. She is currently the controller for Ralston Construction, Inc. and its related entities. Voss also serves as chair for the Farm Credit Foundations Board and the Plan Sponsor Committee. Voss was elected to the FCSAmerica Board effective April 1, 2014; her current term ends August 31, 2026.



#### Mark Weiss / Denver, Colorado

An appointed Director, Weiss is the chief technology officer for Platte River Power Authority, a public power provider serving Northern Colorado. He brings extensive expertise in technology, cybersecurity and risk management. A Certified Information Systems Security Professional, Weiss has also completed the National Association of Corporate Directors' Cyber Risk Oversight Program and holds the CERT Certificate in Cybersecurity Oversight. Over the past five years, he served as chief information and technology officer for Tri-State Generation and Transmission Association, Inc., a notfor-profit power-supply cooperative, and held an executive role with Smart Energy Water. Weiss was appointed to the FCSAmerica Board effective April 1, 2014; his current term ends August 31, 2026.



#### Bill Yates / Elkhorn, Nebraska

An appointed Director, Yates has more than 35 years of experience in public accounting and in leading corporate treasury, accounting, budgeting and strategic planning, acquisition integration, and financial risk management functions. He is retired from TD Ameritrade, where he held senior corporate finance positions, including treasurer and managing director of finance. Yates is the managing member of Yates River Farm LLC, a family farm real estate venture in Hall County, Nebraska. Yates was appointed to the FCSAmerica Board effective April 1, 2023; his current term ends August 31, 2027.

Note: There is a vacancy on the Board of Directors resulting from the resignation of Jennifer Zessin, Madison, Nebraska. Stockholders will elect a stockholder to fill this vacancy with a term ending August 31, 2028, as a part of the annual Director elections pursuant to the July 2025 annual meeting.

#### **Financial Information**

9 Cons	solidated F	ive-Year Summar	v of Selected	l Financia	al Data

- 10 Management's Discussion and Analysis of Financial Condition and Results of Operations
- 22 Report of Management
- 23 Report on Internal Control Over Financial Reporting
- 24 Report of Audit Committee
- 26 Report of Independent Auditors
- 28 Consolidated Financial Statements
- 32 Notes to Consolidated Financial Statements
- 59 Disclosure Information Required by
  Farm Credit Administration Regulations (Unaudited)

#### Farm Credit Services of America, ACA **Consolidated Five-Year Summary of Selected Financial Data** (Dollars in thousands)

	2024	2023	2022	2021	2020
Statement of Condition Data					
Loans	\$43,322,226	\$38,646,868	\$38,310,415	\$35,719,890	\$32,206,504
Allowance for credit losses on loans	82,000	82,000	58,000	75,000	152,000
Net loans	43,240,226	38,564,868	38,252,415	35,644,890	32,054,504
Investment in securities	1,486,533	772,446	175,884	_	_
Investment in AgriBank, FCB	1,545,866	1,399,213	958,328	777,441	710,310
Investment in AgDirect, LLP	146,703	128,077	109,059	94,418	74,087
Other assets	1,245,913	1,081,518	924,292	863.544	839,324
Total assets	\$47,665,241	\$41,946,122	\$40,419,978	\$37,380,293	\$33,678,225
Obligations with maturities one year or less	¢ 072.404	¢ 020.062	¢ 770.061	Ф <u>БОБ</u> ООБ	¢ 604.696
,	\$ 973,194	\$ 932,863	\$ 772,361	\$ 585,905	\$ 624,686
Obligations with maturities greater than one year	38,721,449	33,516,275	32,580,841	30,140,612	26,876,605
Total liabilities	39,694,643	34,449,138	33,353,202	30,726,517	27,501,291
At-risk capital stock	102,105	99,898	99,139	99,835	95,845
Less capital stock receivable	(102,105)	(99,898)	(99,139)	(99,835)	(95,845)
Retained earnings	7,970,598	7,496,984	7,066,776	6,653,776	6,176,934
Total members' equity	7,970,598	7,496,984	7,066,776	6,653,776	6,176,934
Total liabilities and members' equity	\$47,665,241	\$41,946,122	\$40,419,978	\$37,380,293	\$33,678,225
Statement of Income Data					
Net interest income	\$1,056,489	\$986,933	\$838,511	\$789,143	\$777,034
Provision for credit losses	21,102	63,042	(18,158)	(79,231)	3,294
Other expenses, net	169,424	124,850	102,695	95,305	78,862
Net income	\$ 865,963	\$799,041	\$753,974	\$773,069	\$694,878
Key Financial Ratios					
For the year					
Return on average assets	1.96%	1.93%	1.98%	2.23%	2.16%
Return on average members' equity	10.96%	10.82%	10.82%	11.86%	11.37%
Net interest income as a percentage of	1010070				
average earning assets	2.55%	2.52%	2.30%	2.38%	2.52%
Net charge-offs as a percentage					
of average loans	0.05%	0.13%			0.04%
At year-end					
Members' equity as a percentage of total assets	16.72%	17.87%	17.48%	17.80%	18.34%
Allowance for credit losses on loans as a percentage of loans	0.19%	0.21%	0.15%	0.21%	0.47%
Capital ratios:					
Permanent capital ratio	13.86%	14.21%	14.84%	15.85%	16.13%
Common equity Tier 1 ratio	13.84%	14.18%	14.82%	15.82%	16.06%
Tier 1 capital ratio	13.84%	14.18%	14.82%	15.82%	16.06%
Total capital ratio	14.00%	14.42%	15.00%	16.06%	16.55%
Tier 1 leverage ratio	14.97%	15.66%	16.42%	17.14%	17.32%
	70				
For the year  Cash patronage distribution payable to members	\$392,600	\$357,000	\$341,000	\$296,500	\$339,000
Cash patronage distribution payable to members	<b></b>	\$357,000	\$34 I,UUU	\$∠90,300	<b>გაა</b> ყ,000

### Management's Discussion and Analysis of Financial Condition and Results of Operations

The following commentary reviews the consolidated financial condition and consolidated results of operations of Farm Credit Services of America, ACA (FCSAmerica) and its subsidiaries, Farm Credit Services of America, FLCA and Farm Credit Services of America, PCA (the subsidiaries), and provides additional specific information. The accompanying Consolidated Financial Statements and Notes to the Consolidated Financial Statements also contain important information about our financial condition and results of operations.

The Farm Credit System (System) is a federally chartered network of borrower-owned lending institutions composed of cooperatives and related service organizations, established by Congress to meet the credit needs of American agriculture. As of January 1, 2025, the Farm Credit System consisted of three Farm Credit Banks, one Agricultural Credit Bank and 55 borrower-owned cooperative lending institutions (Associations). The System serves all 50 states, Washington, D.C., and Puerto Rico. This network of financial cooperatives is owned and governed by the customers the System serves – the American farmer and rancher.

AgriBank, FCB, a Farm Credit System bank, and its affiliated Associations are collectively referred to as the AgriBank, FCB Farm Credit District. FCSAmerica is one of the affiliated Associations in the AgriBank, FCB Farm Credit District.

The Farm Credit Administration is authorized by Congress to regulate the Farm Credit System banks and Associations. The Farm Credit System Insurance Corporation (FCSIC) administers the Farm Credit System Insurance Fund. The Insurance Fund ensures the timely payment of principal and interest on Systemwide debt obligations and the retirement of protected borrower capital at par or stated value and for other specified purposes.

Due to the nature of our financial relationship with AgriBank, FCB, the financial condition and results of operations of AgriBank, FCB materially impact our stockholders' investment. To request a free copy of the combined AgriBank, FCB financial reports, contact either:

Farm Credit Services of America, ACA PO Box 2409 Omaha, NE 68103-2409 (800) 531-3905 www.fcsamerica.com \$sr@fcsamerica.com AgriBank, FCB 30 East 7th Street, Suite 1600 St Paul, MN 55101 (651) 282-8800 www.agribank.com FinancialReporting@AgriBank.com

Our annual report is available on our website no later than 75 days after the end of the calendar year, and stockholders are provided a copy of the report no later than 90 days after the end of the calendar year. The quarterly reports are available on our website no later than 40 days after the end of each calendar quarter. To request a free copy of our annual or quarterly reports, contact us as stated above.

#### **Notice of Significant or Material Events**

The Boards of Directors of FCSAmerica, AgCountry Farm Credit Services, ACA (AgCountry) and Frontier Farm Credit, ACA (Frontier Farm Credit) entered into an agreement with an effective date of December 29, 2023. Beginning April 15, 2024, the three Associations are jointly managed and share income and losses. The Associations are deploying a common business approach to the development and delivery of products and services and use common technology platforms that accommodate differences in local marketplace conditions. While the Associations are jointly managed and operate under jointly developed strategic business and support plans, they remain separate organizations with strong, local representation through independent Boards of Directors and distinct patronage programs. The collaboration is designed to benefit the farmers and ranchers who own and support the three financial services cooperatives by ensuring that all three Associations have the strength and capacity to serve agricultural customers' needs for years to come.

Under the collaboration agreement, the three Associations have agreed to share income and losses based on a formula derived from the average net income/losses of each Association from the previous five years, which is currently 2019 through 2023. The income/losses are allocated as follows: FCSAmerica (73.8 percent), AgCountry (21.3 percent) and Frontier Farm Credit (4.9 percent). Given such allocation methodology, income and losses that are specific to each of the Associations will effectively be shared in proportion to the allocation formula. The allocation methodology in effect will continue to be applied until the Boards mutually agree to any changes in the methodology to be used for the next allocation period starting on January 1, 2028.

The FCSAmerica Board of Directors has approved a change to our annual election cycle wherein stockholder-elected Directors and Nominating Committee members will begin their terms of office on September 1 (previously April 1), beginning with the elections to be completed in August 2025.

Our Board of Directors currently has a vacancy created by the resignation of Jennifer Zessin, a Madison, Nebraska, producer who was elected to the AgriBank, FCB Board of Directors. The Nominating Committee sourced and slated candidates who will be presented for stockholder consideration to fill the vacancy as a part of the Director elections to be completed in August 2025. The successful candidate will fill the term of office for this position, which ends on August 31, 2028.

#### Forward-Looking Information

This annual report includes forward-looking statements. These statements are not guarantees of future performance and involve certain risks, uncertainties and assumptions that are difficult to predict. Words such as "anticipate," "believe," "estimate," "may," "expect," "intend," "outlook" and similar expressions are used to identify such forward-looking statements. These statements reflect

#### Farm Credit Services of America, ACA Management's Discussion and Analysis of Financial **Condition and Results of Operations**

our current views with respect to future events. However, actual results may differ materially from our expectations due to a number of risks and uncertainties that may be beyond our control. These risks and uncertainties include but are not limited to:

- political (including trade and environmental policies and civil) unrest), legal, regulatory, financial markets, and economic conditions or other conditions and developments in the United States and abroad:
- · economic fluctuations, including inflationary indicators, in the agricultural, international, rural and farm-related business sectors;
- weather-related, disease and other adverse climatic or biological conditions that periodically occur and impact agricultural productivity and income;
- · changes in United States government support of the agricultural industry (including government-support payments) and the System as a government-sponsored enterprise (GSE), as well as investor and rating-agency reactions to events involving the United States government, other GSEs and other financial institutions:
- · actions taken by the Federal Reserve System and the U.S. Department of the Treasury in implementing monetary policy;
- cybersecurity risks, including a failure or breach of our operational or security systems or infrastructure, or those of our third-party vendors or other service providers;
- · credit, interest rate and liquidity risks inherent in our lending activities;
- · disruptive technologies impacting the banking and financial services industries or implemented by our competitors that negatively impact our ability to compete in the marketplace;
- length and severity of an epidemic or pandemic;
- · changes in our assumptions for determining the allowance for credit losses and fair value measurements;
- industry outlooks for agricultural conditions.

#### **Commodity Review and Outlook**

Inflation-adjusted net farm income for United States producers decreased 6.3 percent to \$140.7 billion in 2024. Despite weakened earnings in 2024, net farm income remained above the 2004 through 2023 average, which was approximately \$121.4 billion. The decline in total crop receipts largely drove the decrease in net farm income. Net farm income and cash receipts for 2023 are final numbers from the United States Department of Agriculture; 2024 numbers are estimates.

Inflation-adjusted farm cash receipts decreased 3.1 percent nationally compared to 2023 for a total of \$516.9 billion. In nominal terms, total crop receipts decreased 9.2 percent year-overyear due to lower receipts for corn and soybeans. United States producers harvested large corn and soybean crops, which lowered expected prices and sent corn and soybean receipts down 20.8 percent and 12.3 percent, respectively.

Total cash receipts for major livestock commodities were up in 2024. At \$108.4 billion, cash receipts for cattle and calves increased 7.2 percent from 2023, mainly due to higher prices. Live cattle futures began 2024 in the low \$170 per hundredweight range and finished the year in the low \$190 per hundredweight range. The cattle market continued to experience changes driven by tight supplies and high demand in 2024. Despite a decrease in the calf crop for the sixth consecutive year, feedlots managed to maintain inventory levels by extending days on feed and increasing heifer feeding. Liquidation during the last couple of years diminished the supply of beef cows available for slaughter, while demand for beef remained relatively steady throughout 2024, despite higher retail prices for consumers. Through November 2024, United States beef exports were 1.5 percent behind the export pace seen in 2023.

Cash receipts for hogs increased 5.7 percent from 2023. Lean hog futures began 2024 around \$65 per hundredweight and finished the year over \$81 per hundredweight. The combination of higher prices, lower feed costs and improved demand allowed United States hog producers to rebound from record losses in 2023 to turn profitable in 2024. Pork exports also remained strong in 2024. Through November 2024, United States pork exports were approximately 4.7 percent higher than the export pace seen in 2023. This was due largely to increased demand from Mexico, South Korea, Australia and Colombia.

In the United States dairy sector, milk receipts increased 11.5 percent, or \$5.3 billion, to \$51.2 billion, from 2023 to 2024, mainly due to higher prices. Lower feed costs also supported profitability as well as herd growth. Producers started the year with milk prices at \$20.10 per hundredweight, which rose to \$22.80 per hundredweight by midyear and further increased to \$24.20 per hundredweight by November 2024. As of November 2024, the number of milk cows on farms in the United States was 9.37 million head, 20,000 head more than in November 2023 but 5,000 head fewer than in October 2024. Milk production in November 2024 totaled 17.9 billion pounds, down 1.0 percent from November 2023, while production per cow averaged 1,908 pounds, 23 pounds below November 2023.

Cash receipts for chicken eggs increased 39.4 percent, or \$7 billion, to \$24.9 billion in 2024 due to rising prices. Retail egg prices increased from \$2.52 per dozen in January 2024 to \$4.15 per dozen by December 2024. Outbreaks of highly pathogenic avian influenza (HPAI) reduced production and impacted prices throughout 2024. United States egg production totaled 8.92 billion in November 2024, down 4.0 percent from the previous year. Total layers in the United States on December 1, 2024, were 375 million, down 3.0 percent from the previous year. In the fourth quarter of 2024, more than 29.5 million birds were affected by HPAI.

Inflation-adjusted farm-sector production expenses decreased 4.1 percent from 2023 to 2024. Even so, 2024 production expenses were the seventh highest since 2000. Spending on feed, labor, and livestock and poultry purchases represented the three largest categories in 2024. Labor expenses increased 6.1 percent to \$51.8 billion in 2024 compared to 2023. Livestock and poultry purchases increased 10.2 percent to \$47.4 billion in 2024. Producers also experienced a 4.6 percent increase in interest expenses from 2023

### Management's Discussion and Analysis of Financial Condition and Results of Operations

to 2024. While lower prices were the main reason for lower net farm income in 2024, higher production expenses contributed to margin compression.

Largely absent from net farm income in 2024 were direct government farm program payments. After reaching a record high in 2020, those payments decreased every subsequent year. In 2024, the direct government farm program payments totaled \$10.6 billion, a decrease of 13.6 percent from 2023. This decline reflected lower payments from the Dairy Margin Coverage program and reduced payments from supplemental and ad hoc disaster assistance, particularly from the Emergency Relief Program.

The average December monthly prices received by farmers and ranchers for the past five years are reflected in the table below:

#### Averages for the Month of December:

Commodity	2024	2023	2022	2021	2020
Corn	\$4.23	\$4.80	\$6.58	\$5.47	\$3.97
Soybeans	\$9.79	\$13.10	\$14.40	\$12.50	\$10.50
Wheat	\$5.49	\$6.79	\$8.98	\$8.59	\$5.43
Beef cattle (all)	\$190.00	\$172.00	\$154.00	\$137.00	\$108.00
Hogs (all)	\$62.30	\$53.30	\$62.50	\$56.50	\$49.10
Milk (all)	\$23.30	\$20.60	\$24.70	\$21.70	\$18.50
Eggs (all)	\$3.44	\$1.47	\$4.49	\$1.36	\$0.73

We monitor, compile and report real estate sales information for FCSAmerica's four-state territory. We also monitor 63 benchmark farm values and update them each January and July.

For 2024, the benchmark farm values continued to show stability. During the last six months of 2024, the average of benchmark value changes ranged from (2.8) percent to 5.7 percent. The following table reflects average value changes for each state during the past six-month, one-year, five-year and ten-year periods as of January 1, 2025. The current number of benchmark farms is shown in parentheses after each state.

State	Six-Month	One-Year	Five-Year	Ten-Year
Iowa (21)	(2.8)%	(5.1)%	52.6%	38.6%
Nebraska (18)	(0.6)%	(0.4)%	52.8%	27.1%
South Dakota (22)	5.7%	9.5%	64.6%	40.5%
Wyoming (2)		2.7%	54.5%	110.5%

The major factors affecting the agricultural real estate market are lower commodity prices, profitability in the cattle market and a limited supply of agricultural real estate for sale. Farmers and ranchers continue to be the predominant buyers.

#### **Loan Portfolio**

Our loan volume experienced another year of growth and increased \$4.7 billion, or 12.1 percent, in 2024. We experienced growth in our production and intermediate-term and long-term agricultural mortgage, and agribusiness portfolios. Our loan portfolio consists primarily of agricultural real estate loans, production operating loans, intermediate-term installment loans and credit facilities to agricultural businesses. A high percentage of real estate loan installments are due in the December-to-March period. Most operating loans mature and are refinanced after the fall harvest and before spring planting. Operating loan volume tends to peak late in the fall, decline toward January and trend upward during the remainder of the year. Equipment loans generally have annual installments that correlate to customer commodity sales. Federal regulations state that long-term real estate loans are not to exceed 85.0 percent of the property's appraised value (97.0 percent if guaranteed by a government agency). However, internal lending procedures require a more conservative loan-to-value ratio, which results in an average loan-to-value ratio in the real estate portfolio of less than 50.0 percent of current market values.

We participate in asset pool programs to effectively leverage AgriBank, FCB Farm Credit District capital and other cooperative benefits, as well as manage concentration risk and portfolio growth. In the past, we sold AgriBank, FCB participation interests primarily in real estate loans as part of asset pool programs. On September 1, 2023, we purchased the loans totaling \$58.2 million from the prior asset pool programs back from AgriBank, FCB. On November 1, 2023, we sold AgriBank, FCB participation interests as part of asset pool programs of \$4.5 billion, with funded balances of \$3.5 billion, representing a participation interest across certain sections of our loan portfolio. The total outstanding participation interests in loans sold to AgriBank, FCB as part of asset pool programs were \$3.3 billion, \$3.5 billion and \$61.1 million at December 31, 2024, 2023 and 2022, respectively.

As a result of the adoption of the Current Expected Credit Losses (CECL) methodology, accrued interest receivable on loans of \$664.4 million at December 31, 2024, and \$571.9 million at December 31, 2023, has been excluded from the amortized cost of loans in all of the following tables and is presented in "Accrued interest receivable" in the Consolidated Statements of Condition.

#### Farm Credit Services of America, ACA Management's Discussion and Analysis of Financial **Condition and Results of Operations**

The following table summarizes our loan portfolio by major category (dollars in thousands):

		December 31,						
	20	)24	20	2023		2022		
	Amount	Percentage	Amount	Percentage	Amount	Percentage		
Accrual loans:								
Long-term agricultural mortgage	\$22,243,953	51.3%	\$20,747,528	53.7%	\$23,166,531	59.7%		
Production and intermediate term	9,287,526	21.4	7,601,571	19.7	7,350,820	19.0		
Agribusiness loans to:								
Cooperatives	614,554	1.4	442,752	1.1	509,208	1.3		
Processing and marketing	4,872,865	11.3	4,221,008	10.9	3,437,573	8.9		
Farm-related business	827,953	1.9	777,526	2.0	655,970	1.7		
Communication	906,947	2.1	830,061	2.1	676,846	1.7		
Energy loans	2,169,340	5.0	1,714,971	4.5	993,076	2.6		
Water/wastewater	303,986	0.7	321,957	0.8	100,387	0.3		
Rural residential real estate	565,879	1.3	640,843	1.7	832,069	2.1		
Agricultural export finance	165,788	0.4	125,468	0.3	127,638	0.3		
Other	1,122,959	2.6	1,102,635	2.9	860,702	2.2		
Nonaccrual loans	240,476	0.6	120,548	0.3	84,753	0.2		
Total loans	\$43,322,226	100.0%	\$38,646,868	100.0%	\$38,795,573	100.0%		

The "Other" category is primarily composed of certain assets characterized as mission-related investment loans and U.S. Department of Agriculture guaranteed loans.

We have no single customer or group of related customers who has more than 10.0 percent of our volume or who would have a material effect if they no longer did business with us.

	December 31,			
	2024	2023	2022	
Grain	32.0%	32.0%	37.0%	
Beef feedlot	10.4	9.4	8.5	
Landlords/investors	10.2	10.3	11.2	
Swine	5.8	6.7	7.2	
Cow-calf	4.7	4.9	5.7	
Energy generation/transmission	3.7	3.1	1.5	
Dairy	3.6	4.2	3.8	
Telecommunications	2.1	2.2	1.7	
Meat/proteins processing	2.1	2.0	1.7	
Poultry	2.0	1.9	1.6	
Forest products	2.0	2.9	2.3	
Fruits/vegetables	1.8	1.9	1.8	
Food processing	1.8	1.9	1.4	
Fertilizer/chemical	1.5	1.6	1.4	
Farm supply	1.4	1.4	1.5	
Other	14.9	13.6	11.7	
Total	100.0%	100.0%	100.0%	

Commodities are based on the borrower's primary intended commodity at the time of loan origination and may change due to borrower business decisions as a result of weather, prices, input costs and other circumstances.

Our chartered territory includes Iowa, Nebraska, South Dakota and Wyoming. The remainder of our portfolio comprises loans outside of our territory. We participate in and purchase these outside loans to support rural America and to diversify our portfolio risk. The geographic distribution of loan volume follows:

		December 31,	
State	2024	2023	2022
Iowa	30%	30%	34%
Nebraska	21	24	24
South Dakota	14	14	16
Wyoming	2	2	2
Other states	33	30	24
	100%	100%	100%

In certain circumstances, government-agency guarantee programs are used to reduce the risk of loss. At December 31, 2024, \$1.1 billion of our loans was substantially guaranteed under these government programs compared to \$1.1 billion in 2023 and \$846.5 million in 2022.

### Management's Discussion and Analysis of Financial Condition and Results of Operations

The following table summarizes nonperforming asset and delinquency information (dollars in thousands):

	December 31,			
	2024	2023	2022	
Loans:				
Nonaccrual	\$240,476	\$120,548	\$ 84,753	
Restructured	_	_	37,036	
Accruing loans 90 days or more past due	50,735	7,570	12,673	
Total nonperforming loans	291,211	128,118	134,462	
Other property owned, net	5,983	_	_	
Total nonperforming assets	\$297,194	\$128,118	\$134,462	
Nonperforming loans as a percentage of total loans	0.67%	0.33%	0.35%	
Nonaccrual loans as a percentage of total loans	0.56%	0.31%	0.22%	
Current nonaccrual loans as a percentage of total nonaccrual loans	46.2%	40.4%	74.1%	
Total delinquencies as a percentage of total loans	0.83%	0.51%	0.29%	

Total nonperforming loans have increased since the end of 2023. The increase in nonperforming loans primarily results from the increase in nonaccrual loans and accruing loans 90 days or more past due. The increase in nonaccrual loans was primarily due to the swine, horticulture/bedding plants and meat/proteins-processing portfolios. The increase in accruing loans 90 days or more past due was primarily due to the government-guaranteed portfolio due to timing of payment receipt. It is our practice to transfer accruing loans that are past due 90 days or more into nonaccrual unless they are adequately secured and in the process of collection. Based on our analysis, loans 90 days or more past due and still accruing interest were adequately secured and in the process of collection. Additionally, as nonperforming loans are reviewed, it is not unusual to experience movement between risk classifications. Nonperforming loans as a percentage of total loans remain at acceptable levels.

The credit quality of our portfolio declined from December 31, 2023. Our adversely classified assets increased during 2024, ending the year at 2.42 percent of the portfolio compared to 1.96 percent of the portfolio at December 31, 2023, and 1.63 percent at December 31, 2022. Adversely classified assets are assets that we have identified as showing some credit weakness according to our credit standards. We have considered portfolio credit quality in assessing the reasonableness of our allowance for credit losses on loans.

#### Allowance for Credit Losses on Loans

Effective January 1, 2023, we adopted Accounting Standards Update 2016-13—"Financial Instruments — Credit Losses (Topic 326): Measurement of Credit Losses on Financial Instruments." This guidance established a single allowance framework for all financial assets measured at amortized cost and certain off-balance sheet credit exposures and replaced the incurred loss guidance. This framework requires that management's estimate reflects credit losses over the asset's remaining expected life and considers expected future changes in macroeconomic conditions and is referred to as the Current Expected Credit Losses (CECL) methodology. The allowance for credit losses comprises the allowance for credit losses on loans, unfunded commitments and investment securities.

.....

Comparative allowance coverage of various loan categories follows:

	December 31,			
	2024	2023	2022	
Allowance for credit losses on loans as a percentage of:				
Total loans	0.19%	0.21%	0.15%	
Nonaccrual loans	34.10%	68.02%	68.43%	
Total nonperforming loans	28.16%	64.00%	43.13%	
Net charge-offs as a percentage of average loans	0.05%	0.13%	_	
Adverse assets as a percentage of capital and allowance for credit losses on loans	16.44%	12.46%	10.22%	

Effective January 1, 2023, the allowance for credit losses on loans is an estimate of expected credit losses on loans in our portfolio. We determine the appropriate level of allowance for credit losses based on a disciplined process and methodology that incorporates expected probabilities of default and loss given default based on historical portfolio performance, forecasts of future economic conditions, and management's judgment with respect to unique aspects of current and expected conditions that may not be contemplated in historical-loss experience or forecasted economic conditions. Prior to January 1, 2023, the allowance for loan losses was an estimate of losses on loans in our portfolio that were probable and estimable as of the financial statement date.

Total allowance for credit losses on loans was \$82.0 million, \$82.0 million and \$58.0 million at December 31, 2024, 2023 and 2022, respectively. Additional information related to the adoption of this new guidance is included in Note 2 to the accompanying Consolidated Financial Statements.

#### Farm Credit Services of America, ACA Management's Discussion and Analysis of Financial **Condition and Results of Operations**

#### **Investment Securities**

In addition to loans, we held investment securities. Investment securities totaled \$1.5 billion at December 31, 2024, \$772.4 million at December 31, 2023, and \$175.9 million at December 31, 2022. Our investment securities consisted of pools of loans guaranteed by the U.S. Small Business Administration.

Effective January 1, 2023, we adopted CECL, which amended the previous other-than-temporary impairment model for investment securities to incorporate an allowance for credit losses on investment securities. There was no allowance for credit losses on investment securities at December 31, 2024, or December 31. 2023, as all of our investment portfolio carries a full faith and credit guarantee of the United States government. Premiums paid to purchase the investments are not guaranteed and are amortized as a reduction of interest income. Additional information regarding the CECL adoption is included in Note 2 to the accompanying Consolidated Financial Statements. Prior to January 1, 2023, the investment securities portfolio was evaluated for other-thantemporary impairment. For the year ended December 31, 2022, we did not recognize any impairment on our investment securities portfolio.

Additional investment securities information is included in Note 5 to the accompanying Consolidated Financial Statements.

#### **Results of Operations**

The following table provides profitability information:

	December 31,				
	2024	2023	2022		
Net income (dollars in thousands)	\$865,963	\$799,041	\$753,974		
Return on average assets	1.96%	1.93%	1.98%		
Return on average members' equity	10.96%	10.82%	10.82%		

Changes in these ratios directly relate to:

- · changes in net income discussed in this section,
- · changes in assets discussed in the "Loan Portfolio" and "Investment Securities" sections, and
- changes in capital discussed in the "Members Equity" section.

### Management's Discussion and Analysis of Financial Condition and Results of Operations

Major components of the changes in net income are outlined in the following table (dollars in thousands):

	For the year ended December 31,			Increase (decrea	se) in net income
	2024	2023	2022	2024 vs. 2023	2023 vs. 2022
Net interest income	\$1,056,489	\$986,933	\$838,511	\$69,556	\$148,422
Provision for credit losses	21,102	63,042	(18,158)	41,940	(81,200)
Noninterest income	419,650	412,609	390,658	7,041	21,951
Noninterest expense	583,281	529,790	487,172	(53,491)	(42,618)
Provision for income taxes, net	5,793	7,669	6,181	1,876	(1,488)
Net income	\$ 865,963	\$799,041	\$753,974	\$ 66,922	\$ 45,067

The effects on net interest income from changes in average volumes and rates are presented in the following table (dollars in thousands):

	2024 vs. 2023	2023 vs. 2022
Change in volume	\$44,463	\$ 60,468
Change in interest rates	24,483	90,604
Change in nonaccrual income	610	(2,650)
Net change	\$69,556	\$148,422

The net interest margin (net interest as a percentage of average earning assets) was 2.55 percent for 2024 compared to 2.52 percent in 2023 and 2.30 percent in 2022. Our net interest margin is sensitive to interest rate changes and competition. The increase in net interest income is due to higher loan volume and income earned on our earning assets that are funded by our noninterest-bearing source (capital).

Net interest income included income on nonaccrual loans that totaled \$(1.9) million in 2024, \$(2.5) million in 2023 and \$0.2 million in 2022. Nonaccrual interest income is recognized when:

- · received in cash,
- · collection of the recorded investment is fully expected, and
- prior charge-offs have been recovered.

The "Provision for credit losses" in the Consolidated Statements of Income includes a provision for credit losses on loans as well as a provision for credit losses on unfunded commitments. Additional information is included in Note 3 to the accompanying Consolidated Financial Statements.

The increase in noninterest income is primarily due to our share of the Allocated Insurance Reserve Accounts (AIRA) distribution received from the FCSIC. The AIRA was established by FCSIC when premiums collected increased the level of the Farm Credit System Insurance Fund beyond the required 2.0 percent of insured debt. There was no AIRA distribution in 2023. In addition, we experienced an increase in noninterest income due to an increase in servicing fees and AgDirect® fees and distributions, offset by a decrease in patronage from AgriBank, FCB.

The increase in noninterest expense is primarily due to higher market-adjusted salary and benefits expenses, with staffing levels consistent year over year, as well as one-time collaboration expenses, primarily for salaries and purchased services. Additionally, changes in noninterest expense can be driven by the sharing of net income and losses based on our collaboration agreement with AgCountry and Frontier Farm Credit. Refer to our "Notice of Significant or Material Events" earlier in this annual report for more information. The FCSIC expense decreased in 2024 primarily due to a decrease in the FCSIC premium rate. The premium rate, which is primarily impacted by System growth, was 10 basis points for the year ended December 31, 2024, compared to 18 basis points for the same period in 2023. The FCSIC Board meets periodically throughout the year to review premium rates and has the ability to change these rates at any time. Additional disclosure on FCSIC is included in Note 1 to the accompanying Consolidated Financial Statements.

#### **Provision for Income Taxes**

The change in provision for income taxes is primarily related to our estimate of taxes based on taxable income. Additional disclosure is included in Note 11 to the accompanying Consolidated Financial Statements.

#### Farm Credit Services of America, ACA Management's Discussion and Analysis of Financial **Condition and Results of Operations**

#### Patronage Income

We may receive patronage income from AgriBank, FCB and other Farm Credit institutions. Patronage is declared solely at the discretion of each institution's Board of Directors and may be in the form of cash or stock. Patronage from AgriBank, FCB primarily consists of:

- · wholesale patronage, which includes patronage on our note payable with AgriBank, FCB, and
- · pool program patronage based on the net earnings of loan participation interests sold to AgriBank, FCB.

The partnership distribution on our share of net earnings of the loans in the AgDirect trade credit financing program is described under "AgDirect, LLP" later in this section of the annual report. See the "Relationship With AgriBank, FCB" section for further discussion on patronage income.

A breakdown of patronage income received is shown in the following table (dollars in thousands):

For the year ended

55,511

\$225.860

122,557

\$198.118

December 31,			
2024	2023	2022	
\$165,424	\$181,872	\$161,575	
19,841	16,828	13,524	
29,567	27,160	23,019	
\$214,832	\$225,860	\$198,118	
163,525	170,349	75,561	
	2024 \$165,424 19,841 29,567 \$214,832	2024       2023         \$165,424       \$181,872         19,841       16,828         29,567       27,160         \$214,832       \$225,860	

51,307

\$214.832

#### **Patronage Program**

Total patronage income

Stock

Our Board adopted a patronage program for eligible customers in 2024, 2023 and 2022. Our Board has adopted patronage programs annually for 21 years. The 2024, 2023 and 2022 programs were based on each customer's average daily balance of eligible loans outstanding during the year. This included eligible originations, participations purchased and participations sold. The patronage program is a distribution of earnings to our eligible stockholders and is a qualified (cash) distribution. We recorded a patronage liability of \$392.6 million in December 2024 to be paid in 2025. We recorded a patronage liability of \$357.0 million in December 2023 that was paid in 2024. We recorded a patronage liability of \$341.0 million in December 2022 that was paid in 2023.

Our Board also has adopted a patronage program for 2025. The 2025 patronage program will be based on each customer's average daily balance of eligible loans outstanding during 2025, to be paid in 2026, on eligible originations, participations purchased and participations sold.

#### **Funding and Liquidity**

We borrow from AgriBank, FCB under a note payable, in the form of a line of credit, as described in Note 8 to the accompanying Consolidated Financial Statements. This line of credit is our primary source of liquidity and is used to fund operations and meet current obligations. At December 31, 2024, we had a \$41 billion revolving line of credit with AgriBank, FCB. We generally apply excess cash to this line of credit. Due to the cooperative structure of the Farm Credit System, and as we are a stockholder of AgriBank, FCB, we expect this borrowing relationship to continue into the foreseeable future. Our other source of lendable funds is from member's equity.

For the year ending December 31, 2024, the direct loan average balance was \$35.7 billion compared to \$33.6 billion and \$30.9 billion at December 31, 2023, and 2022, respectively. For the year ending December 31, 2024, the direct loan average interest rate was 3.94 percent compared to 3.43 percent at December 31, 2023, and 2.02 percent at December 31, 2022. Our average cost of funds is variable and may fluctuate based on the current interest rate environment.

The interest rate risk inherent in our loan portfolio is substantially mitigated through this funding relationship. AgriBank, FCB manages interest rate risk through its direct loan pricing and asset/ liability management processes. The direct loan pricing mechanism simulates matching the cost of underlying debt with substantially the same terms as the anticipated terms of our loans to customers. The primary risks we manage include lag risk, pipeline risk and basis risk. Lag risk occurs when there are differences in timing between the repricing of variable rate loans and the repricing of the funding costs for those loans. Pipeline risk occurs when we commit a fixed interest rate to a customer in advance of the loan's closing date and is effectively mitigated through the use of rate-lock agreements. Basis risk occurs when the interest rate on a loan reprices according to one index, while the debt supporting that loan reprices according to another index.

During 2022, we offered a fixed-rate line-of-credit program for our operating loans. The balances of this program at December 31, 2024, and December 31, 2023, were zero and \$2.0 billion at December 31, 2022.

We provide financing to eligible customers with various interest rate programs. New loans are priced with consideration given to local competitive conditions, the cost of debt that will be incurred to fund the loan, the individual risk elements of the loan and profit objectives. Interest on real estate loans is generally paid in full annually, while interest on agricultural production loans is generally paid in full at the annual renewal date of the loan.

### Management's Discussion and Analysis of Financial Condition and Results of Operations

We offer variable-rate loan products that include variable-rate loans repriced at our discretion, as dictated by market conditions, and market-indexed variable-rate loans that provide customers with the option of indexing their interest rate to external market indices such as the SOFR or the prime rate.

We also offer fixed-rate operating loans for up to 24 months, fixed-rate installment loans for up to 10 years and fixed-rate mortgage loans in yearly increments from five to 30 years.

Additionally, we offer real estate adjustable-rate loans that are indexed to one-, three- or five-year U.S. Department of the Treasury rates. The loans reprice at one-, three- or five-year intervals at a rate equal to the corresponding U.S. Department of the Treasury rate plus a contractual spread. The one-, three- or five-year adjustable-rate loans are generally subject to periodic caps ranging from 2.0 percent to 2.5 percent with a 6.0 percent life cap. The cost of debt supporting these loans is capped accordingly.

We also offer a prepayment-restricted loan product. This is a fixed-rate product with a prepayment penalty provision if prepayments are made during the initial three, five or seven years of the loan term. For agreeing to restricted prepayments, the customer receives a reduced interest rate that remains in effect for the entire loan term.

A breakdown of the loan portfolio by rate type, as a percentage of total volume at December 31, is shown in the following table:

		December 31,	
	2024	2023	2022
Variable rate	41.4%	38.7%	30.3%
Fixed rate	58.6	61.3	69.7
	100.0%	100.0%	100.0%

#### Members' Equity

Our equity structure is described in Note 9 to the accompanying Consolidated Financial Statements. Members' equity increased to \$8.0 billion at December 31, 2024, compared to \$7.5 billion at December 31, 2023, and \$7.1 billion at December 31, 2022. The increase in 2024 was due to net income recorded in 2024 offset by patronage payable. Members' equity as a percentage of total assets decreased to 16.7 percent at December 31, 2024, compared to 17.9 percent at December 31, 2023, and 17.5 percent at December 31, 2022.

The Farm Credit Administration regulations require us to maintain minimums for our common equity Tier 1, Tier 1 capital, total capital and permanent capital risk-based capital ratios. In addition, the Farm Credit Administration requires us to maintain minimums for our non-risk-adjusted ratios of Tier 1 leverage and unallocated retained earnings and equivalents (UREE) leverage.

	As o	As of December 31,			Minimums
	2024	2023	2022	Regulatory Minimums	With Buffers
Risk-adjusted ration	os:				
Common equity Tier 1	13.84%	14.18%	14.82%	4.5%	7.0%
Tier 1 capital	13.84%	14.18%	14.82%	6.0%	8.5%
Total capital	14.00%	14.42%	15.00%	8.0%	10.5%
Permanent capital	13.86%	14.21%	14.84%	7.0%	7.0%
Non-risk-adjusted	I ratios:				
Tier 1 leverage	14.97%	15.66%	16.42%	4.0%	5.0%
UREE leverage	14.97%	15.66%	16.42%	1.5%	1.5%

#### Farm Credit Services of America, ACA Management's Discussion and Analysis of Financial **Condition and Results of Operations**

Our capital plan is designed to maintain an adequate amount of retained earnings and allowance for credit losses, which represents our reserve for adversity prior to impairment of stock. We manage our capital to allow us to meet member needs and protect member interests, both now and in the future.

Capital ratios are directly impacted by changes in capital, assets and off-balance sheet commitments. Refer to the "Loan Portfolio" and "Investment Securities" sections for further discussion of the changes in assets. Additional discussion of regulatory ratios and members' equity information is included in Note 9, and off-balance sheet commitments are discussed in Note 13 to the accompanying Consolidated Financial Statements.

In addition to these regulatory requirements, we establish an optimum total capital target range. This allows us to maintain a capital base adequate for future growth and investment in new products and services. The range is subject to revision as circumstances change. Our total capital target range is 13.0 percent to 15.0 percent as defined in our 2025 capital plan.

If the capital ratios fall below the total requirements, including the buffer amounts, capital distributions (equity redemptions, dividends and patronage) and discretionary senior executive bonuses are restricted or prohibited without prior Farm Credit Administration approval. We do not foresee any events that would result in this prohibition in 2025.

#### Relationship With AgriBank, FCB

We borrow from AgriBank, FCB to fund our lending operations in accordance with the Farm Credit Act of 1971, as amended. Approval from AgriBank, FCB is required for us to borrow elsewhere. A General Financing Agreement, as discussed in Note 8 to the accompanying Consolidated Financial Statements, governs this lending relationship. The components of cost of funds under the General Financing Agreement include:

- · a marginal cost-of-debt component,
- · a spread component, which includes cost of servicing, cost of liquidity and bank profit, and
- a risk-premium component, if applicable.

In the periods presented, we were not subject to the risk-premium component. Our cost of funds may be impacted by certain factors, which primarily include market interest rate changes impacting marginal cost of debt as well as changes to pricing methodologies impacting the spread components.

The marginal cost-of-debt approach simulates matching the cost of underlying debt with similar terms as the anticipated terms of our loans to borrowers. This approach substantially protects us from market interest rate risk. We may occasionally engage in funding strategies that result in limited interest rate risk. This is done with approval by AgriBank, FCB's Asset/Liability Committee.

We are required to invest in AgriBank, FCB capital stock as a condition of borrowing. This investment may be in the form of purchased stock or stock representing distributed AgriBank, FCB retained earnings. AgriBank, FCB required an investment equal to 3.1 percent of the average quarterly balance of our note payable. The required investment will remain unchanged for 2025 at 3.1 percent.

In addition to the required investment based on the note payable, we also are required to hold additional investment in AgriBank, FCB for asset pool programs we participate in, or utilize an alternative in place of the asset pool participation, which are typically capitalized at a higher rate that is mutually agreed upon in the program agreements. Effective November 1, 2024, in lieu of selling participations to AgriBank, FCB, we purchased additional stock in AgriBank, FCB and began to pay additional spread on a portion of our note payable to AgriBank, FCB.

AgriBank, FCB's capital plan is intended to provide for adequate capital at AgriBank, FCB under capital regulations as well as create a path to long-term capital optimization within the AgriBank, FCB, District. The plan optimizes capital at AgriBank, FCB; distributing available AgriBank, FCB earnings in the form of patronage, either cash or AgriBank, FCB stock, which is at the sole discretion of the AgriBank, FCB Board of Directors. The plan is designed to maintain capital adequacy such that sufficient earnings will be retained in the form of unallocated retained earnings and allocated stock to meet the leverage ratio target and other regulatory or policy constraints prior to any cash patronage distributions.

At December 31, 2024, \$614.3 million of our investment in AgriBank, FCB consisted of stock representing distributed AgriBank, FCB surplus. That amount was \$565.7 million at December 31, 2023, and \$514.1 million in 2022. At December 31, 2024, 2023 and 2022, our purchased investment was \$931.6 million, \$833.5 million and \$444.2 million, respectively. For the periods presented in this annual report, we have received no dividend income on this stock investment, and we do not anticipate any in future years.

As an AgDirect, LLP partnering association, we are required to purchase stock in AgDirect, LLP, which purchases an equivalent amount of stock in AgriBank, FCB.

#### Relationship With Frontier Farm Credit, ACA

In 2024, we entered into a collaboration agreement with Frontier Farm Credit and AgCountry. It is designed to benefit the farmers and ranchers who own and support the three financial services cooperatives by ensuring that all three Associations have the strength and capacity to serve agricultural customers' needs for years to come. The collaboration became effective April 15, 2024.

FCSAmerica, Frontier Farm Credit and AgCountry continue to exist as separate Associations while integrating their day-to-day business operations, technology systems and leadership teams. While each Association continues to have its own independent Board, the Boards meet jointly to enhance coordination and collaboration among the three organizations.

### Management's Discussion and Analysis of Financial Condition and Results of Operations

We began the year operating under our strategic alliance with Frontier Farm Credit, designed to benefit the farmers and ranchers who own and support the two financial services cooperatives. Under the alliance agreement, FCSAmerica and Frontier Farm Credit shared current-year income and expenses based generally on the average total assets of each entity for the prior calendar year. Prior to the collaboration effective date, pretax net income was shared on fixed percentages of 94.0 and 6.0 percent for FCSAmerica and Frontier Farm Credit, respectively. For that period, FCSAmerica recorded \$9.8 million of net operating expense credits under the income- and expense-sharing provisions of the alliance agreement, primarily due to incurred expenses by FCSAmerica for Frontier Farm Credit associated expenses. The net operating expense credits recorded by FCSAmerica were \$28.5 million and \$25.3 million for the years ended December 31, 2023, and 2022, respectively. The net operating expense credits specifically attributable to salaries and employee benefits, and occupancy and equipment expenses were recorded in their respective accounts in our Consolidated Statements of Income. The remainder of the allocation was a recording to "Other operating expenses" in our Consolidated Statements of Income. Depending on the activity in each Association, this allocation can result in the recording of an operating expense credit.

#### Relationship With AgCountry Farm Credit Services, ACA

In 2024, we entered into a collaboration agreement with Frontier Farm Credit and AgCountry. It is designed to benefit the farmers and ranchers who own and support the three financial services cooperatives by ensuring that all three Associations have the strength and capacity to serve agricultural customers' needs for years to come. The collaboration became effective April 15, 2024.

FCSAmerica, Frontier Farm Credit and AgCountry continue to exist as separate Associations while integrating their day-to-day business operations, technology systems and leadership teams. While each Association continues to have its own independent Board, the Boards meet jointly to enhance coordination and collaboration among the three organizations.

FCSAmerica has \$47.7 billion in assets and serves the states of Iowa, Nebraska, South Dakota and Wyoming. Frontier Farm Credit has \$3.5 billion in assets and serves multiple counties in eastern Kansas. AgCountry has \$15.9 billion in assets and serves multiple counties in the states of North Dakota. Minnesota and Wisconsin.

#### AgDirect<sub>®</sub>, LLP

We have entered into agreements with 14 other Farm Credit System Associations inside and outside of the AgriBank, FCB District to provide access to our AgDirect trade credit financing program. The AgDirect program includes origination and refinancing of agricultural-equipment loans and leases through independent equipment dealers. The Farm Credit Administration has approved requests from these Associations to invest in a limited liability

partnership (LLP) that facilitates this collaborative AgDirect trade credit financing program and allows us to leverage the AgDirect, LLP program for the mutual benefit of these Associations and the farmers and ranchers we collectively serve. Our investment is reflected as "Investment in AgDirect, LLP" on our Consolidated Statements of Condition. The LLP is an unincorporated business entity and purchases from us participations in AgDirect, LLP loans that were originated under the agreements described earlier. The LLP subsequently sells a like amount of loan participations to AgriBank, FCB. The LLP pays us a fee for originating these loans. Total outstanding participations sold to the LLP at December 31, 2024, were \$5.1 billion compared to \$5.1 billion at the end of 2023 and \$5.1 billion at the end of 2022. AgriBank, FCB, at the discretion of its Board of Directors, pays patronage on these loan participations to AgDirect, LLP. Any patronage declared is accrued monthly and paid by AgriBank, FCB in the first month of the subsequent quarter. AgDirect, LLP distributes any patronage paid by AgriBank, FCB as partnership distributions to the AgDirect, LLP partners. At December 31, 2024, our investment in AgDirect, LLP was \$146.7 million. At December 31, 2023, and 2022, our investment in AgDirect, LLP was \$128.1 million and \$109.1 million, respectively.

#### CoBank, ACB

We have a relationship with CoBank, ACB, a Farm Credit System Bank, which involves purchasing or selling participation interests in loans. As part of this relationship, our equity investment in CoBank, ACB was \$8.2 million at December 31, 2024, \$6.2 million at December 31, 2023, and \$4.5 million at December 31, 2022. For further discussion on our relationship with CoBank, ACB see Note 12 to the accompanying Consolidated Financial Statements.

#### **SunStream Business Services**

We have a relationship with SunStream Business Services (SunStream), a System service corporation. The services we purchase from them include tax-reporting services; cash management; customer, travel and expense credit card programs; and expense and invoice reporting tools. For further discussion on our relationship with SunStream, see Note 12 to the accompanying Consolidated Financial Statements.

#### **Farm Credit Foundations**

We have a relationship with Farm Credit Foundations, a System service corporation, that involves purchasing human resource, benefit, payroll and workforce management services. For further discussion on our relationship with Farm Credit Foundations, see Note 12 to the accompanying Consolidated Financial Statements.

#### Farm Credit Services of America, ACA Management's Discussion and Analysis of Financial **Condition and Results of Operations**

#### Rural 1st®

We are a participant in the Rural 1st® referral program to provide rural home lending to our customers. The program is facilitated by another Association in the AgriBank, FCB District where the loans are serviced. We receive noninterest income from the facilitating Association on loan volume originated in our territories via Rural 1st. For further discussion on our relationship with Rural 1st, see Note 12 to the accompanying Consolidated Financial Statements.

#### **ProPartners Financial**

We participate in ProPartners Financial (ProPartners) with certain Farm Credit System institutions to provide producer financing through agribusinesses that sell crop inputs. ProPartners is directed by representatives from participating Associations. We sell to AgriBank, FCB our entire interest in the loans associated with ProPartners. As part of this program, we receive patronage income at the sole discretion of the AgriBank, FCB Board of Directors. For further discussion on our relationship with ProPartners, see Note 12 to the accompanying Consolidated Financial Statements.

#### Farm Credit Leasing Services Corporation

We have an agreement with Farm Credit Leasing Services Corporation (FCL), a Farm Credit System service corporation, which specializes in leasing products and provides industry expertise. Leases are originated and serviced by FCL, and we purchase a participation interest in the loans for these leases. This arrangement provides our customers with a broad selection of product offerings and enhanced lease expertise. For further discussion on our relationship with FCL, see Note 2 and Note 12 to the accompanying Consolidated Financial Statements.

.....

#### **Rural Business Investment Companies**

We and other Farm Credit System institutions are among the limited partners invested in Rural Business Investment Companies (RBICs). The RBICs facilitate equity and debt investments in agriculture-related businesses that create growth and job opportunities in rural America. Certain commitments may have an option to extend under specific circumstances. For further discussion on our relationship with RBICs, see Note 13 to the accompanying Consolidated Financial Statements.

.....

#### FarmLend<sub>®</sub> Program

In 2020, we introduced the FarmLend® website, which provided a way to apply for farmland financing online. In 2021, we began collaborating with other Farm Credit Associations to allow prospects to apply for a land loan from participating Farm Credit Associations. In 2024, we had no fee income. In 2023, we received \$0.7 million in fee income. In 2022, we had \$1.8 million in fee income. In 2023, we discontinued this program.

#### Other Unincorporated Business Entities (UBEs)

In certain circumstances, we may establish separate entities to acquire and manage complex collateral, primarily for legal liability purposes. Those entities are FCSAmerica PCA Holdings, LLC and FCSAmerica FLCA Holdings, LLC.

#### Agri-Access

We participated in the Agri-Access asset pool program, which focused on providing financing for agricultural real estate loans and leases through a network of non-Farm Credit lenders across the United States. The program is facilitated by another AgriBank, FCB District Association, which originates and services all loans and leases in the program. We paid the facilitating Association fees to originate and service the loans. We sold to AgriBank, FCB our entire interest in the loans associated with Agri-Access. As part of this program, we receive patronage income at the sole discretion of the AgriBank, FCB Board of Directors.

#### PW PropCo. Holdings, LLC

As of December 31, 2024, we held a minority non-controlling interest in a limited liability company established for the purpose of acquiring and selling collateral acquired through the loan-collection process, primarily for legal liability purposes. The name of this LLC is PW PropCo Holdings, LLC.

### Farm Credit Services of America, ACA Report of Management

We prepare the Consolidated Financial Statements of Farm Credit Services of America, ACA (Association) and are responsible for their integrity and objectivity, including amounts that must necessarily be based on judgments and estimates. The Consolidated Financial Statements have been prepared in conformity with accounting principles generally accepted in the United States of America. The Consolidated Financial Statements, in our opinion, fairly present the financial condition of the Association. Other financial information included in the annual report is consistent with that in the Consolidated Financial Statements.

To meet our responsibility for reliable financial information, we depend on accounting and internal control systems designed to provide reasonable, but not absolute, assurance that assets are safeguarded, and that transactions are properly authorized and recorded. Costs must be reasonable in relation to the benefits derived when designing accounting and internal control systems. Financial operations audits are performed to monitor compliance. PricewaterhouseCoopers LLP, our independent auditors, audit the Consolidated Financial Statements. They also consider internal controls to the extent necessary to design audit procedures that comply with generally accepted auditing standards in the United States of America. The Farm Credit Administration also performs examinations for safety and soundness, as well as compliance with applicable laws and regulations.

The Board of Directors has overall responsibility for our system of internal control and financial reporting. The Board of Directors and its Audit Committee consult regularly with us and meet periodically with the independent auditors and other auditors to review the scope and results of their work. The independent auditors have direct access to the Board of Directors, which is composed solely of directors who are not officers or employees of the Association.

The undersigned certify that we have reviewed the Association's annual report, and it has been prepared in accordance with all applicable statutory or regulatory requirements, and the information contained herein is true, accurate and complete to the best of our knowledge and belief.

Mark Jensen President and CEO March 3, 2025

Jon C. Peterson

Executive Vice President - CFO

March 3, 2025

Nick Jorgensen

Chairperson, Board of Directors

Mck Jorgensen

March 3, 2025

#### Farm Credit Services of America, ACA **Report on Internal Control Over Financial Reporting**

Farm Credit Services of America, ACA's (Association) principal executives and principal financial officers, or persons performing similar functions, are responsible for establishing and maintaining effective internal control over financial reporting for the Association's Consolidated Financial Statements. For purposes of this report, "internal control over financial reporting" is defined as a process designed by, or under the supervision of, the Association's principal executives and principal financial officers, or persons performing similar functions, and effected by its Board of Directors, management and other personnel, to provide reasonable assurance regarding the reliability of financial reporting information and the preparation of the Consolidated Financial Statements for external purposes in accordance with accounting principles generally accepted in the United States of America, and includes those policies and procedures that: (1) pertain to the maintenance of records that in reasonable detail accurately and fairly reflect the transactions and dispositions of the assets of the Association, (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial information in accordance with accounting principles generally accepted in the United States of America, and that receipts and expenditures are being made only in accordance with authorizations of management and directors of the Association, and (3) provide reasonable assurance regarding prevention, or timely detection and correction, of unauthorized acquisition, use or disposition of the Association's assets that could have a material effect on its Consolidated Financial Statements.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

The Association's management has completed an assessment of the effectiveness of internal control over financial reporting as of December 31, 2024. In making the assessment, management used the 2013 framework in Internal Control - Integrated Framework, promulgated by the Committee of Sponsoring Organizations of the Treadway Commission, commonly referred to as the "COSO" criteria.

Based on the assessment performed, the Association concluded that as of December 31, 2024, the internal control over financial reporting was effective based upon the COSO criteria. Additionally, based on this assessment, the Association determined that there were no material weaknesses in the internal control over financial reporting as of December 31, 2024.

Mark Jensen President and CEO March 3, 2025

Jon C. Peterson Executive Vice President - CFO March 3, 2025

Nick Jorgensen Chairperson, Board of Directors March 3, 2025

Mck Jorgensen

### Farm Credit Services of America, ACA Report of Audit Committee

The Consolidated Financial Statements of Farm Credit Services of America, ACA (Association) were prepared under the oversight of the Audit Committee. The Audit Committee is composed of four individuals from the Association Board of Directors. In 2024, the Audit Committee met four times. The Audit Committee oversees the scope of the Association's internal audit program, the approval and independence of PricewaterhouseCoopers LLP (PwC) as our independent auditors, the adequacy of the Association's system of internal controls and procedures, and the adequacy of management's action with respect to recommendations arising from those auditing activities. The Audit Committee's responsibilities are described more fully in the Internal Control Policy and the Audit Committee Charter.

Management is responsible for internal controls and the preparation of the Consolidated Financial Statements in accordance with accounting principles generally accepted in the United States of America. PwC is responsible for performing an independent audit of the Consolidated Financial Statements in accordance with auditing standards generally accepted in the United States of America and to issue its report based on its audit. The Audit Committee's responsibilities include monitoring and overseeing these processes.

In this context, the Audit Committee reviewed and discussed the audited Consolidated Financial Statements for the year ended December 31, 2024, with management. The Audit Committee also reviewed with PwC the matters required to be discussed by Statements on Auditing Standards AU-C 260, "The Auditor's Communication With Those Charged With Governance," and both PwC and the internal auditors directly provided reports on any significant matters to the Audit Committee.

The Audit Committee had discussions with and received written disclosures from PwC confirming its independence. The Audit Committee also reviewed the non-audit services provided by PwC, if any, and concluded these services were not incompatible with maintaining PwC's independence. The Audit Committee discussed with management and PwC any other matters and received any assurances from them as the Audit Committee deemed appropriate.

Based on the foregoing review and discussions, and relying thereon, the Audit Committee recommended that the Board of Directors includes the audited Consolidated Financial Statements in the annual report for the year ended December 31, 2024.

Bill Yates

Chair, Audit Committee Farm Credit Services of America, ACA March 3, 2025

William & Jato

Audit Committee Members: Cris Miller Nicholas Hunt Jon Van Beek



#### Report of Independent Auditors

To the Board of Directors of Farm Credit Services of America, ACA:

#### **Opinion**

We have audited the accompanying consolidated financial statements of Farm Credit Services of America, ACA and its subsidiaries (the "Association"), which comprise the consolidated statements of condition as of December 31, 2024, 2023, and 2022, and the related consolidated statements of income, changes in members' equity, and cash flows for the years then ended, including the related notes (collectively referred to as the "consolidated financial statements").

In our opinion, the accompanying consolidated financial statements present fairly, in all material respects, the financial position of the Association as of December 31, 2024, 2023, and 2022, and the results of its operations and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

#### **Basis for Opinion**

We conducted our audits in accordance with auditing standards generally accepted in the United States of America (US GAAS). Our responsibilities under those standards are further described in the Auditors' Responsibilities for the Audit of the Consolidated Financial Statements section of our report. We are required to be independent of the Association and to meet our other ethical responsibilities, in accordance with the relevant ethical requirements relating to our audit. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### **Emphasis of Matter**

As discussed in Note 2 to the consolidated financial statements, the Association changed the manner in which it accounts for the allowance for credit losses in 2023. Our opinion is not modified with respect to this matter.

#### Responsibilities of Management for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about the Association's ability to continue as a going concern for one year after the date the consolidated financial statements are available to be issued.

#### Auditors' Responsibilities for the Audit of the Consolidated Financial Statements

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with US GAAS will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the consolidated financial statements.



In performing an audit in accordance with US GAAS, we:

- · Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the consolidated financial statements.
- · Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Association's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the consolidated financial statements.
- · Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about the Association's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control-related matters that we identified during the audit.

#### Other Information

Management is responsible for the other information included in the annual report. The other information comprises the information included in the 2024 Annual Report, but does not include the consolidated financial statements and our auditors' report thereon. Our opinion on the consolidated financial statements does not cover the other information, and we do not express an opinion or any form of assurance thereon.

In connection with our audit of the consolidated financial statements, our responsibility is to read the other information and consider whether a material inconsistency exists between the other information and the consolidated financial statements or the other information otherwise appears to be materially misstated. If, based on the work performed, we conclude that an uncorrected material misstatement of the other information exists, we are required to describe it in our report.

Minneapolis, Minnesota

| nieutohouseCorpus Up

March 3, 2025

## Farm Credit Services of America, ACA Consolidated Statements of Condition (Dollars in thousands)

	December 31,		
	2024	2023	2022
Assets			
Loans	\$43,322,226	\$38,646,868	\$38,310,415
Less allowance for credit losses on loans	82,000	82,000	58,000
Net loans	43,240,226	38,564,868	38,252,415
Cash	51,244	58,482	82,232
Accrued interest receivable	681,736	581,707	485,158
Investment in securities	1,486,533	772,446	175,884
Investment in RBICs	98,582	81,186	64,608
Investment in AgriBank, FCB	1,545,866	1,399,213	958,328
Investment in AgDirect, LLP	146,703	128,077	109,059
Premises and equipment, net	231,233	232,187	227,743
Other property owned	5,983	_	-
Deferred tax asset, net	6,459	6,451	6,537
Other assets	170,676	121,505	58,014
Total assets	\$47,665,241	\$41,946,122	\$40,419,978
<b>Liabilities</b> Notes payable to Agribank, FCB	\$38,721,449	\$33,516,275	\$32,580,841
Accrued interest payable	362,890	313,296	223,018
Patronage payable	392,600	357,000	341,000
Allowance for credit losses on unfunded commitments	14,000	14,000	12,000
Other liabilities	203,704	248,567	196,343
Total liabilities	39,694,643	34,449,138	33,353,202
Commitments and contingencies (Note 13)			
Members' Equity			
At-risk capital:			
Class D common stock	98,058	96,040	95,413
Class E common stock	4,047	3,858	3,726
Less capital stock receivable	(102,105)	(99,898)	(99,139)
Retained earnings	7,970,598	7,496,984	7,066,776
Total members' equity	7,970,598	7,496,984	7,066,776
Total liabilities and members' equity	\$47,665,241	\$41,946,122	\$40,419,978

#### Farm Credit Services of America, ACA **Consolidated Statements of Income** (Dollars in thousands)

	Year Ended December 31,		
	2024	2023	2022
Net Interest Income			
Interest income	\$2,463,927	\$2,140,172	\$1,461,466
Interest expense	1,407,438	1,153,239	622,955
Net interest income	1,056,489	986,933	838,511
Provision for credit losses	21,102	63,042	(18,158)
Net interest income after provision for credit losses	1,035,387	923,891	856,669
Noninterest Income			
Patronage income	214,832	225,860	198,118
Insurance services	88,360	91,255	83,584
AgDirect, LLP program fees	56,418	52,049	50,755
Loan fees	28,114	29,593	35,638
Servicing fee income	7,763	2,319	1,205
Other noninterest income	24,163	11,164	16,456
Total noninterest income	419,650	412,240	385,756
Noninterest Expense			
Salaries and employee benefits	373,459	328,728	288,030
Occupancy and equipment expense	58,332	52,973	54,436
Other operating expenses	109,824	89,301	83,687
Insurance fund premiums	34,064	58,788	61,019
Loss (gain) on investments in RBICs	7,602	(369)	(4,902)
Total noninterest expense	583,281	529,421	482,270
Income before income taxes	871,756	806,710	760,155
Provision for income taxes	5,793	7,669	6,181
Net income	\$ 865,963	\$ 799,041	\$ 753,974

# Farm Credit Services of America, ACA Consolidated Statements of Changes in Members' Equity (Dollars in thousands)

	At-Risk Capital			
	Capital Stock	Retained Earnings	Total Members' Equity	
Balance at December 31, 2021	\$ -	\$6,653,776	\$6,653,776	
Net income		753,974	753,974	
Patronage distribution accrued		(341,000)	(341,000)	
Patronage accrual adjustment		26	26	
Capital stock:				
Capital stock issued	9,369		9,369	
Capital stock retired	(10,064)		(10,064)	
Capital stock receivable, net	695		695	
Balance at December 31, 2022	_	7,066,776	7,066,776	
Cumulative effect of change in accounting principle		(12,000)	(12,000)	
Net income		799,041	799,041	
Patronage distribution accrued		(357,000)	(357,000)	
Patronage accrual adjustment		167	167	
Capital stock:				
Capital stock issued	8,893		8,893	
Capital stock retired	(8,134)		(8,134)	
Capital stock receivable, net	(759)		(759)	
Balance at December 31, 2023	_	7,496,984	7,496,984	
Net income		865,963	865,963	
Patronage distribution accrued		(392,600)	(392,600)	
Patronage accrual adjustment		251	251	
Capital stock:				
Capital stock issued	9,932		9,932	
Capital stock retired	(7,726)		(7,726)	
Capital stock receivable, net	(2,206)		(2,206)	
Balance at December 31, 2024	\$ -	\$7,970,598	\$7,970,598	

#### Farm Credit Services of America, ACA **Consolidated Statements of Cash Flows** (Dollars in thousands)

	Year Ended December 31,		
	2024	2023	2022
Cash Flows from Operating Activities:			
Net income	\$ 865,963	\$ 799,041	\$ 753,974
Adjustments to reconcile net income to net cash provided by operating activities:			
Provision for credit losses	21,102	63,042	(18,158)
Gain on sales of other property owned	_	_	(92)
Gain on sales of premises and equipment	(837)	(1,043)	(523)
Depreciation on premises and equipment	20,833	19,692	22,706
Net amortization of premiums on investment securities	18,391	8,215	305
Stock patronage received from Farm Credit Institutions	(50,531)	(53,319)	(122,522)
Increase in accrued interest receivable	(100,029)	(96,549)	(79,887)
Increase in accrued interest payable	49,594	90,278	124,134
Deferred tax asset	(8)	86	428
(Increase) decrease in other assets	(47,255)	(61,720)	56,553
(Decrease) increase in other liabilities	(44,863)	52,224	17,822
Total adjustments	(133,603)	20,906	766
Net cash provided by operating activities	732,360	819,947	754,740
Increase in loans, net Purchases of investment securities Purchases of investment in AgriBank, FCB Increase in investment in AgDirect, LLP Purchases of premises and equipment Purchases of investment in RBICs Proceeds from sales of other property owned Proceeds from sales of premises and equipment Net cash used in investing activities  Cash Flows from Financing Activities: Increase in notes payable, net Patronage paid in cash	(4,720,884) (732,478) (98,038) (18,626) (22,765) (17,396) 18,441 3,723 (5,588,023) 5,205,174 (356,749)	(385,495) (604,777) (389,336) (19,018) (25,847) (16,579) — 2,754 (1,438,298) 935,434 (340,833)	(2,589,367 (176,189 (59,635 (14,641 (14,555 (23,032 7,713 1,756 (2,867,950
Net cash provided by financing activities	4,848,425	594,601	2,143,755
Net (decrease) increase in cash Cash at beginning of year	(7,238) 58,482	(23,750) 82,232	30,545 51,687
Cash at end of year	\$ 51,244	\$ 58,482	\$ 82,232
Supplemental Schedule of Non-Cash Investing and Financing Active Cash patronage distribution declared Change in capital stock receivable	vities: \$392,600 \$2,206	\$357,000 \$759	\$341,000 \$(695)
Supplemental Cash Flow Information:			
Interest paid on notes payable	\$1,357,845	\$1,062,961	\$498,821
Income taxes paid (net of refunds)	\$4,722	\$9,964	\$7,737

#### Note 1 - Organization and Operations

#### Farm Credit System and District

#### Farm Credit System Lending Institutions

The Farm Credit System is a federally chartered network of borrower-owned lending institutions composed of cooperatives and related service organizations, established by Congress to meet the credit needs of American agriculture. As of January 1, 2025, the Farm Credit System consisted of three Farm Credit Banks, one Agricultural Credit Bank and 55 customer-owned cooperative lending institutions (Associations). The Farm Credit System serves all 50 states, Washington, D.C., and Puerto Rico. This network of financial cooperatives is owned and governed by the rural customers the Farm Credit System serves – the American farmer and rancher.

AgriBank, FCB, a Farm Credit System bank, and its affiliated Associations are collectively referred to as the AgriBank, FCB Farm Credit District. At January 1, 2025, the AgriBank, FCB Farm Credit District consisted of 11 Credit Associations that each has wholly owned Federal Land Credit Association (FLCA) and Production Credit Association (PCA) subsidiaries.

Federal Land Credit Associations are authorized to originate long-term real estate mortgage loans. Production Credit Associations are authorized to originate short-term and intermediate-term loans. Agricultural Credit Associations are authorized to originate long-term real estate mortgage loans and short-term and intermediate-term loans either directly or through their subsidiaries. Associations are authorized to provide lease financing options for agricultural purposes and also are authorized to purchase and hold certain types of investments. AgriBank, FCB provides funding to all Associations chartered within the AgriBank, FCB Farm Credit District.

Associations are authorized to provide, either directly or in participation with other lenders, credit and related services to eligible borrowers. Eligible borrowers may include farmers, ranchers, producers or harvesters of aquatic products, rural residents and farm-related service businesses. Additionally, Associations can participate with other lenders in loans to similar entities. Similar entities are parties who are not eligible for a loan from a Farm Credit System lending institution but have operations that are functionally similar to the activities of eligible borrowers.

#### Farm Credit System Regulator

The Farm Credit Administration is authorized by Congress to regulate the Farm Credit System banks and associations. We are examined by the Farm Credit Administration, and certain Association actions are subject to the prior approval of the Farm Credit Administration and/or AgriBank, FCB.

#### Farm Credit System Insurance Fund

The Farm Credit System Insurance Corporation (FCSIC) administers the Farm Credit System Insurance Fund. The Insurance Fund is used to ensure the timely payment of principal and interest on Farm Credit Systemwide debt obligations, to ensure the

retirement of protected borrower capital at par or stated value, and for other specified purposes.

At the discretion of the FCSIC, the Farm Credit System Insurance Fund also is available to provide assistance to certain troubled Farm Credit System institutions and for the operating expenses of the FCSIC. Each Farm Credit System bank is required to pay premiums into the Farm Credit System Insurance Fund until the assets in the Farm Credit System Insurance Fund reach the secure base amount, which is defined in the Farm Credit Act as 2.0 percent of the aggregate outstanding insured obligations adjusted to reflect the reduced risk on loans or investments guaranteed by federal or state governments.

This percentage of aggregate obligations can be changed by the FCSIC, at its sole discretion, to a percentage it determines to be actuarially sound. When the amount in the Insurance Fund exceeds the secure base amount, the FCSIC is required to reduce premiums and, under certain circumstances, is required to transfer excess funds to establish Allocated Insurance Reserve Accounts (AIRA). The FCSIC also may distribute all or a portion of the AIRAs to the System banks, which AgriBank, FCB passes on as income to the Associations. The basis for assessing premiums is debt outstanding with adjustments made for nonaccrual loans and impaired investment securities, which are assessed a surcharge, while guaranteed loans and investment securities are deductions from the premium base. AgriBank, FCB, in turn, assesses premiums to its affiliated Associations each year based on similar factors.

#### Association

Farm Credit Services of America, ACA (ACA) and its subsidiaries, Farm Credit Services of America, FLCA (FLCA) and Farm Credit Services of America, PCA (PCA), collectively referred to as FCSAmerica, are lending institutions of the Farm Credit System. We are a member-owned cooperative providing credit and credit-related services to, or for the benefit of, eligible members for qualified agricultural purposes in the states of Iowa, Nebraska, South Dakota and Wyoming. We borrow from AgriBank, FCB and provide financing and related services to our members. Our ACA holds all the stock of the FLCA and PCA subsidiaries. We offer risk management services, including crop, crop hail, multi-peril and livestock insurance, for borrowers and those eligible to borrow.

### Relationship With Frontier Farm Credit, ACA and AgCountry Farm Credit Services, ACA

The Boards of Directors of FCSAmerica, AgCountry Farm Credit Services, ACA (AgCountry) and Frontier Farm Credit, ACA (Frontier Farm Credit) entered into an agreement with an effective date of December 29, 2023. Beginning April 15, 2024, the three Associations are jointly managed and share income and losses. The Associations are deploying a common business approach to the development and delivery of products and services and use common technology platforms that accommodate differences in local marketplace conditions. While the Associations are jointly managed and operate under jointly developed strategic business plans and support plans, we each remain separate organizations

with strong, local representation through independent Boards of Directors and distinct patronage programs. The collaboration is designed to benefit the farmers and ranchers who own and support the three financial services cooperatives by ensuring that all three Associations have the strength and capacity to serve agricultural customers' needs for years to come.

Under the collaboration agreement, the three Associations have agreed to share net income and losses based on a formula derived from the average net income/losses of each Association from the previous five years, currently including 2019 through 2023. Therefore, the income/losses are allocated as follows: FCSAmerica (73.8 percent), AgCountry (21.3 percent) and Frontier Farm Credit (4.9 percent). Given such allocation methodology, income and losses that are specific to each of the Associations will effectively be shared in proportion to the allocation formula. The allocation methodology in effect will continue to be applied until the Boards mutually agree to any changes in the methodology to be used for the next allocation period starting on January 1, 2028.

FCSAmerica has \$47.7 billion in assets and serves the states of Iowa, Nebraska, South Dakota and Wyoming. Frontier Farm Credit has \$3.5 billion in assets and serves multiple counties in eastern Kansas. AgCountry has \$15.9 billion in assets and serves multiple counties in the states of North Dakota, Minnesota and Wisconsin.

#### Relationship With Frontier Farm Credit, ACA

We began the year operating under our strategic alliance with Frontier Farm Credit, designed to benefit the farmers and ranchers who own and support the two financial services cooperatives. Under the alliance agreement, FCSAmerica and Frontier Farm Credit shared current-year income and expenses based generally on the average total assets of each entity for the prior calendar year. Effective April 15, 2024 (the collaboration effective date), the strategic alliance was replaced by the collaboration agreement with Frontier Farm Credit and AgCountry.

#### Note 2 - Summary of Significant Accounting Policies

Our accounting and reporting policies conform to accounting principles generally accepted in the United States of America and prevailing practices within the financial services industry.

Preparing financial statements in conformity with accounting principles generally accepted in the United States of America requires us to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the Consolidated Financial Statements as well as the reported amounts of revenues and expenses during the period. Actual results could differ from those estimates. Certain amounts in prior years' financial statements have been reclassified to conform to the current year's presentation.

The Consolidated Financial Statements present the consolidated financial results of Farm Credit Services of America, ACA (the parent) and Farm Credit Services of America, FLCA and Farm Credit Services of America, PCA (the subsidiaries), collectively referred to as FCSAmerica. All material intercompany transactions and balances have been eliminated in consolidation.

The following are our significant accounting policies:

#### Loans

Mortgage-loan terms range from five to 35 years at origination. Commercial loans are made for agricultural production or operating purposes with original terms of 10 years or less. Other operating loans have original terms up to 24 months.

A loan is considered contractually past due when any principal repayment or interest payment required by the loan instrument is not received on or before the due date. A loan remains contractually past due until certain modifications are completed or until the entire amount past due, including principal, accrued interest and penalty interest incurred as the result of past-due status, is collected or otherwise discharged in full.

Loans are carried at their principal amount outstanding net of any unearned income, cumulative charge-offs and unamortized premiums or discounts on purchased loans. Loan interest is accrued and credited to interest income based on the daily principal amount outstanding. The net amount of loan fees and related origination costs are not material to the Consolidated Financial Statements taken as a whole.

Generally, we place loans in nonaccrual status when:

- principal or interest is delinquent for 90 days or more (unless the loan is adequately secured and in the process of collection), or
- circumstances indicate that full collection is not expected.

When a loan is placed in nonaccrual status, we reverse currentyear accrued interest. When we deem a loan to be uncollectible, we charge the loan principal and prior year(s) accrued interest against the allowance for credit losses on loans. Subsequent recoveries, if any, are added to the allowance for credit losses on loans. Any cash received on nonaccrual loans is applied to reduce the carrying amount in the loan, except in those cases where the collection of the carrying amount in the loan is fully expected and certain other criteria are met. In these circumstances, interest is credited to income when cash is received. Loans are charged off at the time they are determined to be uncollectible. Nonaccrual loans may be returned to accrual status when principal and interest are current, the customer's ability to fulfill the contractual payment terms is fully expected, and, if the loan was past due when placed in nonaccrual status, the loan has evidence of sustained performance in making on-time contractual payments (typically based on payment frequency).

Loan modifications may be granted to borrowers experiencing financial difficulty. Modifications are one or a combination of principal forgiveness, an interest rate reduction, other-than-insignificant term extension or other-than-insignificant payment deferrals. Otherthan-insignificant term extensions are defined as those greater than or equal to six months. Covenant waivers and modifications of contingent acceleration clauses are not considered term extensions. Other-than-insignificant payment deferrals are defined as cumulative or individual payment delays greater than or equal to six months.

When more than two types of modifications are granted on the same loan, we report only the two most material modification types.

Prior to January 1, 2023, in situations where, for economic or legal reasons related to the borrower's financial difficulties, we granted a concession for other than an insignificant period of time that we would not otherwise consider, the related loan was classified as a troubled debt restructuring (TDR), also known as a formally restructured loan for regulatory purposes. A concession was generally granted to minimize economic loss and avoid foreclosure. Concessions varied by program and borrower, and may have included interest rate reductions, term extensions, payment deferrals or an acceptance of additional collateral in lieu of payments. In limited circumstances, principal may have been forgiven. Loans classified as TDRs were considered risk loans. There may have been modifications made in the normal course of business that were not considered TDRs.

Loans that are sold as participations are transferred as entire financial assets, groups of entire financial assets or participating interests in the financial assets. The transfers of such assets or participating interests are structured such that control over the transferred assets or participating interests has been surrendered and that all conditions have been met to be accounted for as a sale.

### Allowance for Credit Losses on Loans and Unfunded Commitments

Effective January 1, 2023, we adopted Accounting Standards Update 2016-13 — "Financial Instruments — Credit Losses (Topic 326): Measurement of Credit Losses on Financial Instruments." This guidance established a single allowance framework for all financial assets measured at amortized cost and certain off-balance sheet credit exposures and replaced the incurred loss guidance. This framework requires that management's estimate reflects credit losses over the asset's remaining expected life and considers expected future changes in macroeconomic conditions and is referred to as the Current Expected Credit Losses (CECL) methodology. The allowance for credit losses comprises the allowance for credit losses on loans, unfunded commitments and investment securities.

The allowance for credit losses represents the estimated current expected credit losses over the remaining contractual life of the portfolio, adjusted for expected prepayments and expected utilization of unfunded commitments. The allowance for credit losses takes into consideration relevant information about past events, current conditions and macroeconomic forecasts of future conditions. The contractual term excludes expected extensions, renewals and modifications unless the extension or renewal options are not unconditionally cancellable.

The allowance for credit losses is increased through provisions for credit losses and loan recoveries and is decreased through provisions for credit loss reversals and loan charge-offs. The allowance for credit losses on unfunded commitments is included in "Other liabilities" in the Consolidated Statements of Condition. The provision activity is included as part of the "Provision for credit losses" in the Consolidated Statements of Income. See Note 3, "Loans and Allowance for Credit Losses on Loans" for further information.

Loans are evaluated on the amortized cost basis, including unamortized premiums and discounts, when calculating the allowance for credit losses. Multiple macroeconomic scenarios are assessed over a reasonable and supportable forecast period of two years with reversion to long-run average conditions beginning thereafter. Judgment and oversight are required about the potential impacts of current events to determine the appropriateness of results.

The economic forecasts incorporate macroeconomic variables including net farm income and agricultural commodity prices. Also considered are loan and borrower characteristics, such as internal risk ratings, delinquency status, collateral type and the remaining term of the loan, adjusted for expected prepayments. In addition to the quantitative calculation, we consider the imprecision inherent in the process and methodology, emerging risk assessments and other subjective factors, which may lead to a management adjustment to the modeled results. Expected credit loss estimates also include consideration of expected cash recoveries on loans previously charged off or expected recoveries on collateral dependent loans where recovery is expected through sale of the collateral. The economic forecasts are updated on a quarterly basis.

To establish the allowance for credit losses, we employ a disciplined process and methodology that has two basic components: first, an asset-specific component involving individual loans that do not share risk characteristics with other loans and the measurement of expected credit losses for such individual loans; and second, a pooled component for estimated expected credit losses for pools of loans that share similar risk characteristics.

The asset-specific approach only applies to nonperforming exposures. Asset-specific loans are generally collateral dependent loans (including those loans for which foreclosure is probable) and nonaccrual loans. For an asset-specific loan, expected credit losses are measured as the difference between the amortized cost basis in the loan and the present value of expected future cash flows discounted at the loan's effective interest rate. However, for collateral dependent loans, credit loss is measured as the difference between the amortized cost basis of the loan and the fair value of the underlying collateral. The fair value of the collateral is adjusted for the estimated cost to sell if repayment or satisfaction of a loan is dependent on the sale (rather than only on the operation) of the collateral. In accordance with our appraisal policy, the fair value of collateral dependent loans is based upon independent third-party appraisals or on collateral valuations prepared by in-house appraisers. When an updated appraisal or collateral valuation is received, management reassesses the need for adjustments to the loan's expected credit loss measurements and, where appropriate, records an adjustment. If the calculated expected credit loss is determined to be permanent, fixed or non-recoverable, the credit loss portion of the loan will be charged off against the allowance for credit losses.

In estimating the component of the allowance for credit losses that share common risk characteristics, loans are evaluated collectively and segregated into loan pools considering the risk associated with the specific pool. Relevant risk characteristics include loan type, interest rate product, commodity, credit-quality rating, delinquency

category or marketplace delivery, or a combination of these characteristics. The allowance is determined based on a quantitative calculation of the expected life-of-loan loss percentage for each loan category by considering the probability of default, based on the migration of loans from performing to loss by credit-quality rating or delinquency buckets using historical life-of-loan analysis periods for loan types, and the severity of loss, based on the aggregate net lifetime losses incurred per loan pool. In addition to the quantitative calculation, we consider the imprecision inherent in the process and methodology, emerging risk assessments and other subjective factors, which may lead to a management adjustment to the modeled allowance for credit loss results. We have no qualitative adjustments in our current allowance.

The final credit loss estimate also may consider factors not reflected in the economic forecast and historical-loss experience due to the unique aspects of current conditions and expectations. These factors may include but are not limited to: lending policies and procedures; experience and depth of lending staff; credit quality and delinquency trends; individual borrower and industry concentrations; national, regional and local economic business conditions and developments; and collateral value trends.

Prior to January 1, 2023, the allowance for loan losses was an estimate of losses inherent in our loan portfolio as of the financial statement date. We determined the appropriate level of allowance for loan losses based on quarterly evaluation of factors such as loan loss history, estimated probability of default, estimated loss given default, portfolio quality, and current economic and environmental conditions. Refer to our 2022 annual report for additional information.

#### **Collateral Dependent Loans**

Collateral dependent loans are loans secured by collateral, including but not limited to real estate, equipment, inventory, livestock and income-producing property. We measure the expected credit losses based on the fair value of collateral at the reporting date when we determine that foreclosure is probable. Under the fair value practical expedient measurement approach, the expected credit losses are based on the difference between the fair value of the collateral less estimated costs to sell and the amortized cost basis of the loan.

The fair value of the collateral is adjusted for the estimated costs to sell if repayment or satisfaction of a loan is dependent on the sale (rather than only on the operation) of the collateral. In accordance with our appraisal policy, the fair value of collateral dependent loans is based upon in-house or independent third-party appraisals or on in-house collateral valuations. When an updated appraisal or collateral valuation is received, management reassesses the need for adjustments to the loan's expected credit loss measurements and, where appropriate, records an adjustment.

Additionally, when a borrower is experiencing financial difficulty, we apply the fair value practical expedient measurement approach for loans when the repayment is expected to be provided substantially through the operation or sale of the collateral.

#### **Accrued Interest Receivable**

Accrued interest receivable on loans and investment securities are presented in the Consolidated Statements of Condition. Accrued interest receivable has been excluded from the footnote disclosures for all periods after January 1, 2023.

#### **Investment Securities**

We are authorized by the Farm Credit Administration to purchase and hold certain types of investments. As we have the positive intent and ability to hold these investments to maturity, they have been classified as held-to-maturity and are carried at amortized cost, net of allowance for credit losses on investment securities upon the adoption of CECL. Purchased premiums and discounts are amortized or accreted using the straight-line method.

Quarterly, we evaluate the investment portfolio for credit losses. For securities that are guaranteed by the United States government or other governmental agencies, we have not recognized an allowance for credit losses on investments. However, premiums on those investments are not guaranteed. Therefore, we evaluate them for credit losses and have not recognized an allowance for credit losses on them.

#### Investment in AgriBank, FCB

Accounting for our investment in AgriBank, FCB is on a cost plus allocated equities basis.

#### Investment in AgDirect, LLP

Accounting for our investment in AgDirect, LLP is on a cost basis.

#### Other Property Owned

We record other property owned, consisting of real and personal property acquired through a collection action, at fair value, less estimated selling costs at the time of acquisition. Any initial reduction in the carrying amount of a loan to the fair value of the collateral received is charged to the allowance for credit losses on loans. Revised estimates of the fair value, less estimated selling costs, are reported as adjustments to the carrying amount of the asset, provided that the adjusted value is not in excess of the carrying amount at acquisition. Related income, expenses and gains or losses from operations, and carrying-value adjustments are included in the "Other noninterest income" in the Consolidated Statements of Income.

#### **Investment in Rural Business Investment Companies**

The carrying amount of the investments in the Rural Business Investment Companies (RBICs), in which we are a limited partner and hold noncontrolling interests, are accounted for under the equity method. The investments are assessed for impairment. If impairment exists, losses are included in gains or losses in the Consolidated Statements of Income in the year of impairment.

#### **Notes to Consolidated Financial Statements**

#### **Premises and Equipment**

The carrying amount of premises and equipment is at cost, less accumulated depreciation. Calculation of depreciation is generally on the straight-line method over the estimated useful lives of the assets. Depreciation and maintenance and repair expenses are included in "Occupancy and equipment expense" in the Consolidated Statements of Income and improvements are capitalized.

#### Leases

We operate under an agreement with CoBank, ACB through which we purchase a participation in loans made by CoBank, ACB to FCL to fund capital-markets leases, agricultural-equipment leases and agricultural-facilities leases that we originate. Under provisions of this agreement, FCL participates approximately 50.0 percent funding for these leases to CoBank, ACB, and CoBank, ACB participates a similar amount to us as loan participations. The loan participations purchased under this agreement are included in "Loans" in the Consolidated Statements of Condition. Additional information is included in Note 12 to the accompanying Consolidated Financial Statements.

#### **Advance Conditional Payments**

We are authorized under the Farm Credit Act to accept advance conditional payments from customers. We net the advance conditional payments against the customer's related loan balance to the extent that the real estate customer's loan balance exceeds the advance conditional payments. The amount of commercial advance conditional payments accepted cannot exceed the commitment amount of the customer's note. We classify commercial advance conditional payments as "Other liabilities" in the Consolidated Statements of Condition because the limit on commercial advance conditional payments is based on note commitments. We pay interest on advance conditional payments and they are not insured. Advance conditional payments are primarily for customers who are required to maintain them as part of their loan agreement and do not have a material impact to our financial statements.

#### **Employee Benefit Plans**

Our employees participate in a defined contribution plan. Benefit plans are described in Note 10. The costs of the defined contribution plan are funded as accrued. Additionally, we provide a retiree health care benefit to retired employees who met specific hire-date and years-of-service requirements.

#### **Income Taxes**

The ACA and PCA accrue federal and state income taxes. Deferred tax assets and liabilities are recognized for future tax consequences of temporary differences between the carrying amounts and tax basis of assets and liabilities. Deferred tax assets are recorded if the deferred tax asset is more likely than not to be realized. If the realization test cannot be met, the deferred tax asset is reduced by a valuation allowance. The expected future tax consequences of uncertain income tax positions are accrued.

The FLCA is exempt from federal and other taxes to the extent provided in the Farm Credit  $\mbox{Act}.$ 

#### **Patronage Program**

We accrue an estimated patronage payable after it is declared by the Board of Directors, normally in December of each year. After year-end eligible average daily balances are calculated, we record a patronage accrual adjustment in the year of payment. We generally pay the accrued patronage in the first quarter of the subsequent year. Cash patronage distributions are referred to as patronage.

#### Cash

For purposes of reporting cash flow, cash includes cash on hand and on deposit at commercial banks.

#### Off-Balance Sheet Credit Exposures

Commitments to extend credit are agreements to lend to customers, generally having fixed expiration dates or other termination clauses. Standby letters of credit are agreements to pay a beneficiary if there is a default on a contractual arrangement. Commercial letters of credit are agreements to pay a beneficiary under specific conditions. We evaluate the need for an allowance for credit losses on unfunded commitments, which is included in "Other liabilities" in the Consolidated Statements of Condition. For more information, see the "Allowance for Credit Losses on Loans and Unfunded Commitments" in the Summary of Significant Accounting Policies section of this report.

#### Fair Value Measurement

The Financial Accounting Standards Board guidance on "Fair Value Measurements" describes three levels of inputs that may be used to measure fair value.

**Level 1:** Unadjusted quoted prices in active markets for identical assets or liabilities that the reporting entity has the ability to access at the measurement date.

**Level 2:** Observable inputs, other than quoted prices included within Level 1, that are observable for the asset or liability either directly or indirectly. Level 2 inputs include the following:

- quoted prices for similar assets or liabilities in active markets;
- quoted prices for identical or similar assets or liabilities in markets
  that are not active so that they are traded less frequently than
  exchange-traded instruments, quoted prices that are not current
  or principal market information that is not released publicly;
- inputs that are observable such as interest rates and yield curves, prepayment speeds, credit risks and default rates; and
- inputs derived principally from, or corroborated by, observable market data by correlation or other means.

Level 3: Unobservable inputs that are supported by little or no market activity and that are significant to the fair value of the assets or liabilities. These unobservable inputs reflect our own judgments about assumptions that market participants would use in pricing the asset or liability. Level 3 assets and liabilities include financial instruments whose value is determined using pricing models, discounted cash flow methodologies or similar techniques, as well as instruments for which the determination of fair value requires significant management judgment or estimation.

#### **Recently Issued or Adopted Accounting Pronouncements**

We have assessed the potential impact of accounting standards that have been issued by the Financial Accounting Standards Board and have determined the following standards to be applicable to our business. While we are a nonpublic business entity, our financial results are closely related to the performance of the combined Farm Credit System. Therefore, we typically adopt accounting pronouncements in alignment with other Farm Credit System institutions.

#### Standard and Effective Date **Financial Statement Impact** Description In December 2023, the Financial Accounting This guidance requires more transparency We expect to adopt the standard as of Standards Board issued Accounting about income tax information through January 1, 2026. The adoption of this Standards Update 2023-09—"Income Taxes improvements to income tax disclosures. guidance is not expected to have a material (Topic 740): Improvements to Income Tax The improvements applicable to our impact on our financial statements but will Disclosures." This guidance is effective for Association will require adding information modify certain disclosures. annual periods beginning after December by state jurisdiction to the rate reconciliation 15, 2025. and income-taxes-paid disclosures.

Note 3 - Loans and Allowance for Credit Losses on Loans

Loans, including participations purchased and nonaccruals, consisted of the following (dollars in thousands):

De	cem	her	31

	2024		2023		2022	
	Amount	Percentage	Amount	Percentage	Amount	Percentage
Long-term agricultural mortgage	\$22,342,999	51.6%	\$20,826,929	53.9%	\$22,875,548	59.7%
Production and intermediate term	9,402,140	21.7	7,621,797	19.7	7,260,340	19.0
Agribusiness	6,340,463	14.6	5,460,016	14.1	4,597,358	12.0
Rural infrastructure	3,380,273	7.8	2,868,097	7.4	1,765,530	4.6
Rural residential real estate	567,604	1.3	641,926	1.7	830,775	2.2
Agricultural export finance	165,788	0.4	125,468	0.3	126,198	0.3
Other	1,122,959	2.6	1,102,635	2.9	854,666	2.2
Total loans	\$43,322,226	100.0%	\$38,646,868	100.0%	\$38,310,415	100.0%

The "Other" category is primarily composed of certain assets characterized as mission-related investment loans and U.S. Department of Agriculture guaranteed loans.

Throughout the remaining Note 3 tables, accrued interest receivable on loans of \$664.4 million at December 31, 2024, and \$571.9 million at December 31, 2023, has been excluded from the amortized cost of loans and is presented in "Accrued interest receivable" in the Consolidated Statements of Condition.

Loan concentrations exist when there are amounts loaned to multiple borrowers engaged in similar activities or within close proximity, which could cause them to be similarly impacted by economic or other conditions. We lend primarily within agricultural industries.

As of December 31, 2024, amortized cost on loans plus commitments, excluding government-guaranteed portions of loans, to our 10 largest borrowers totaled an amount equal to 2.9 percent of total loans and commitments.

While the amounts represent our maximum potential credit risk related to recorded loan principal plus unfunded commitments, a substantial portion of our lending activities are collateralized, which reduces our exposure to credit loss associated with lending activity. We include an estimate of our credit-risk exposure in determining the allowance for loan losses.

Total loans plus any unfunded commitments represent a proportionate maximum potential credit risk. Accordingly, the credit risk associated with lending activities is less than the recorded loan principal. The amount of collateral obtained, if deemed necessary upon extension of credit, is based on management's credit evaluation of the borrower. Collateral held varies, but may include real estate, equipment, inventory, livestock and income-producing property.

We may purchase or sell participation interests with other parties to diversify risk, manage loan volume or comply with the limitations of the Farm Credit Administration regulations or the General Financing Agreement with AgriBank, FCB. The following table presents information regarding participations purchased and sold (dollars in thousands):

	AgriBank, FCB		Instit	Other Farm Credit Institutions		m Credit utions	Total		
	Partici			pations		pations	Particip		
	Purchased	Sold	Purchased	Sold	Purchased	Sold	Purchased	Sold	
As of December 31, 2024									
Long-term agricultural mortgage	\$ -	\$2,780,002	\$ 889,290	\$ 994,309	\$ 24,939	\$ 10,842	\$ 914,229	\$ 3,785,153	
Production and intermediate term	_	900,489	2,394,593	1,653,358	4,358,808	5,087,217	6,753,401	7,641,064	
Agribusiness	_	119,794	2,660,473	1,383,079	28,603	3,582	2,689,076	1,506,455	
Rural infrastructure	_	8,122	3,572,362	195,764	_	_	3,572,362	203,886	
Rural residential real estate	_	84,318	_	_	_	_	_	84,318	
Agricultural export finance	_	_	200,728	34,940	_	_	200,728	34,940	
Other					1,054,965		1,054,965		
Total	\$ -	\$3,892,725	\$9,717,446	\$4,261,450	\$5,467,315	\$5,101,641	\$15,184,761	\$13,255,816	
As of December 31, 2023									
Long-term agricultural									
mortgage Production and	\$ -	\$2,976,503	\$ 801,005	\$ 937,425	\$ 18,823	\$ 5,486	\$ 819,828	\$ 3,919,414	
intermediate term	_	885,955	2,167,948	1,386,342	4,059,439	5,079,505	6,227,387	7,351,802	
Agribusiness	_	106,792	2,192,081	1,316,228	44,430	3,255	2,236,511	1,426,275	
Rural infrastructure	_	_	3,053,107	175,067	_	_	3,053,107	175,067	
Rural residential real estate	_	94,178	_	_	_	_	_	94,178	
Agricultural export finance	_	_	156,008	30,540	_	_	156,008	30,540	
Other	_	_	_	_	1,016,918	_	1,016,918	_	
Total	\$ -	\$4,063,428	\$8,370,149	\$3,845,602	\$5,139,610	\$5,088,246	\$13,509,759	\$12,997,276	
As of December 31, 2022									
•									
Long-term agricultural mortgage	\$ -	\$159,925	\$ 768,850	\$ 922,987	\$ 1,269	\$ 5,328	\$ 770,119	\$1,088,240	
Production and intermediate term	_	317,868	1,966,133	1,220,619	3,938,861	5,148,165	5,904,994	6,686,652	
Agribusiness	_	74,204	2,018,154	1,352,755	82,202	_	2,100,356	1,426,959	
Rural infrastructure	_	_	1,857,533	101,811	_	_	1,857,533	101,811	
Agricultural export finance	_	_	148,205	22,007	_	_	148,205	22,007	
Other	_	_	_	_	787,074	_	787,074	_	
Total	\$ -	\$551,997	\$6,758,875	\$3,620,179	\$4,809,406	\$5,153,493	\$11,568,281	\$9,325,669	

Participations purchased increased by \$1.7 billion in 2024, and participations sold increased by \$258.5 million. The participations purchased increase is primarily due to increased purchase activity in all portfolios. The participations sold increase is primarily due to the production and intermediate-term and agribusiness portfolios.

On December 1, 2019, we sold a pool of approximately \$104 million of real estate loans to AgriBank, FCB. The sale was intended to enhance our portfolio credit quality. AgriBank, FCB established a separate patronage pool for these assets. Patronage declared on this pool was solely at the discretion of the AgriBank, FCB Board of Directors. We provided servicing for the loans in the pool, and AgriBank, FCB paid us a fee for this servicing. As part of this transaction, we purchased additional common stock in AgriBank, FCB. In 2023, we repurchased AgriBank, FCB's participation interests in these pooled loans totaling \$58.2 million. We received no asset pool cash patronage in 2024, \$467 thousand of asset pool cash patronage in 2023 and \$331 thousand of asset pool cash patronage in 2022. At December 31, 2024 and 2023, the volume was zero. At December 31, 2022, the volume was \$61.1 million.

In December 2020, we participated approximately \$273.2 million of long-term agricultural mortgage loans to CoBank, ACB. We continue to be the lead lender and servicer of the loans, and we receive a servicing fee from CoBank, ACB based on the average daily balance of the participated loans. The balance of these participations at December 31, 2024, was \$201.9 million. In 2024, we received \$1.9 million in cash patronage and \$525 thousand in stock patronage for these participations. In 2023, we received \$4.1 million in cash patronage and \$1.1 million in stock patronage for these participations. In 2022, we received \$4.5 million in cash patronage and \$1.3 million in stock patronage for these participations.

On November 1, 2023, we sold AgriBank, FCB participation interests and unfunded commitments totaling \$4.5 billion, with funded balances of \$3.5 billion, representing a participation interest across certain sections of our loan portfolio. AgriBank, FCB has established a separate patronage pool for these assets. Patronage declared on this pool is solely at the discretion of the AgriBank, FCB Board of Directors. We provide servicing for the loans in the pool, and AgriBank, FCB pays us a fee for this servicing. As part of this transaction, we purchased additional common stock in AgriBank, FCB equal to 8.0 percent of the pool assets. The volume in this pool of assets at December 31, 2024, was \$3.3 billion and December 31, 2023, was \$3.5 billion. We received \$73.9 million in cash patronage and \$3.9 million in stock patronage in 2024 and \$11.3 million in cash patronage and \$842 thousand in stock patronage in 2023. In November 2024, we utilized an alternative to the asset pool participation, whereby in lieu of selling participations to AgriBank, FCB we purchased additional stock in AgriBank, FCB and began to pay additional spread on a portion of our note payable to AgriBank, FCB.

We utilize the Farm Credit Administration Uniform Classification System, which categorizes loans into five categories. The categories define loans as:

- acceptable non-criticized loans representing the highest quality.
   These loans are expected to be fully collectible. This category is further differentiated into various probabilities of default.
- other assets especially mentioned (OAEM) currently collectible but exhibit some potential weakness. These loans involve increased credit risk, but not to the point of justifying a substandard classification.
- substandard exhibit some serious weakness in repayment capacity, equity and/or collateral pledged on the loan.
- doubtful exhibit similar weaknesses to substandard assets.
   However, doubtful assets have additional weaknesses in existing factors, conditions and values that make collection in full highly questionable.
- loss considered uncollectible.

We had no loans categorized as loss at December 31, 2024, 2023 or 2022.

The following table shows loans classified under the Farm Credit Administration Uniform Classification System as a percentage of total loans by loan type at amortized cost (dollars in thousands):

	Acce	otable	OAEM		Substandard/Doubtful		Total
	Amount	Percentage	Amount	Percentage	Amount	Percentage	Amount
As of December 31, 2024							
Long-term agricultural mortgage	\$21,430,700	95.91%	\$ 424,094	1.90%	\$ 488,205	2.19%	\$22,342,999
Production and intermediate term	8,805,540	93.65%	303,269	3.23%	293,331	3.12%	9,402,140
Agribusiness	5,775,284	91.09%	312,077	4.92%	253,102	3.99%	6,340,463
Rural infrastructure	3,340,978	98.84%	35,290	1.04%	4,005	0.12%	3,380,273
Rural residential real estate	552,594	97.36%	6,422	1.13%	8,588	1.51%	567,604
Agricultural export finance	165,788	100.00%	_	_	-	_	165,788
Other	1,122,959	100.00%	_	_	_	_	1,122,959
Total	\$41,193,843	95.08%	\$1,081,152	2.50%	\$1,047,231	2.42%	\$43,322,226
As of December 31, 2023							
Long-term agricultural mortgage	\$20,105,736	96.54%	\$324,935	1.56%	\$396,258	1.90%	\$20,826,929
Production and intermediate term	7,285,693	95.59%	119,322	1.57%	216,782	2.84%	7,621,797
Agribusiness	5,288,590	96.86%	44,460	0.81%	126,966	2.33%	5,460,016
Rural infrastructure	2,815,105	98.15%	46,015	1.61%	6,977	0.24%	2,868,097
Rural residential real estate	627,384	97.73%	4,559	0.71%	9,983	1.56%	641,926
Agricultural export finance	125,468	100.00%	_	_	_	_	125,468
Other	1,102,635	100.00%	_	_	_	_	1,102,635
Total	\$37,350,611	96.65%	\$539,291	1.39%	\$756,966	1.96%	\$38,646,868
As of December 31, 2022							
Long-term agricultural mortgage	\$22,508,016	96.97%	\$401,582	1.73%	\$301,651	1.30%	\$23,211,249
Production and intermediate term	7,134,859	96.95%	118,894	1.62%	105,606	1.43%	7,359,359
Agribusiness	4,356,600	94.10%	65,383	1.41%	208,060	4.49%	4,630,043
Rural infrastructure	1,770,309	99.91%	_	_	1,670	0.09%	1,771,979
Rural residential real estate	810,907	97.16%	8,674	1.04%	15,022	1.80%	834,603
Agricultural export finance	127,638	100.00%	_	_	_	_	127,638
Other	860,702	100.00%		_			860,702
Total	\$37,569,031	96.84%	\$594,533	1.53%	\$632,009	1.63%	\$38,795,573

Prior to adoption of CECL, which was effective January 1, 2023, accruing loans included accrued interest receivable.

Our adversely classified assets increased during 2024, ending the year at 2.42 percent of the portfolio compared to 1.96 percent and 1.63 percent of the portfolio at December 31, 2023, and 2022, respectively.

Credit risk arises from the potential inability of a borrower to meet their payment obligation and exists in our outstanding loans, letters of credit and unfunded loan commitments. We manage credit risk associated with our lending activities through an analysis of the credit-risk profile of an individual borrower based on managementestablished underwriting standards and lending policies, approved by our Board of Directors. The credit-risk management process begins with an analysis of the borrower's credit history, repayment capacity, financial position and collateral, which includes an analysis of credit scores for smaller loans. Repayment capacity focuses on the borrower's ability to repay the loan based on cash flows from operations or other sources of income, including off-farm income. Real estate mortgage loans must be secured by first liens on the real estate. As required by the Farm Credit Administration's regulations, each institution that makes loans on a secured basis must have collateral-evaluation policies and procedures. Real estate mortgage loans may be made only in amounts up to 85.0 percent of the original appraised value of the property taken as security or up to 97.0 percent of the appraised value if guaranteed by a state, federal or other governmental agency. The actual loan-to-appraised value when loans are made is generally lower than the statutory maximum percentage. Loans other than real estate mortgages may be made on a secured or unsecured basis.

We use a two-dimensional risk-rating model that is based on an internally generated combined System-risk-rating guidance that incorporates a 14-point probability-of-default rating scale to identify and track the probability of borrower default and a separate scale addressing loss given default. Probability of default is the probability that a borrower will experience a default during the life of the loan. The loss given default is our estimate of anticipated principal loss on a specific loan assuming default occurs during the remaining life of the loan. A default is considered to have occurred if the lender believes the borrower will not be able to pay his or her obligation in full or the borrower or the loan is classified as nonaccrual. This credit-risk rating process incorporates objective and subjective criteria to identify inherent strengths, weaknesses and risks in a particular relationship. We review the probability-of-default category at least on an annual basis or when a credit action is taken.

Each of the probability-of-default categories carries a distinct percentage of default probability. The probability-of-default rate between one and nine of the acceptable categories is very narrow, reflecting almost no default to a minimal default percentage. The probability-of-default rate grows more rapidly as a loan moves from "acceptable" to "other assets especially mentioned" and grows significantly as a loan moves to a "substandard" (viable) level. A "substandard" (nonviable) rating indicates the probability of default is almost certain.

The following table provides an aging analysis of past-due loans by loan type at amortized cost (dollars in thousands):

	30–89 Days Past Due	90 Days or More Past Due	Total Past Due	Not Past Due or Less Than 30 Days Past Due	Total Loans	Accruing Loans 90 Days or More Past Due
As of December 31, 2024						
Long-term agricultural mortgage	\$ 17,776	\$ 30,805	\$ 48,581	\$22,294,418	\$22,342,999	\$ -
Production and intermediate term	85,184	29,264	114,448	9,287,692	9,402,140	950
Agribusiness	583	612	1,195	6,339,268	6,340,463	_
Rural infrastructure	_	_	_	3,380,273	3,380,273	_
Rural residential real estate	2,710	538	3,248	564,356	567,604	17
Agricultural export finance	_	_	_	165,788	165,788	_
Other	140,292	49,768	190,060	932,899	1,122,959	49,768
Total	\$246,545	\$110,987	\$357,532	\$42,964,694	\$43,322,226	\$50,735
As of December 31, 2023						
Long-term agricultural mortgage	\$ 15.652	\$49,608	\$ 65,260	\$20,761,669	\$20,826,929	\$ —
Production and intermediate term	12,924	14,981	27,905	7,593,892	7,621,797	3,649
Agribusiness	33,557	333	33,890	5,426,126	5,460,016	_
Rural infrastructure	13,066	_	13,066	2,855,031	2,868,097	_
Rural residential real estate	2,432	116	2,548	639,378	641,926	_
Agricultural export finance		_	_	125,468	125,468	_
Other	52,032	3,921	55.953	1,046,682	1,102,635	3,921
Total	\$129,663	\$68,959	\$198,622	\$38,448,246	\$38,646,868	\$7,570
As of December 31, 2022						
Long-term agricultural mortgage	\$12,253	\$ 5,268	\$ 17,521	\$23,193,728	\$23,211,249	\$ -
Production and intermediate term	11,520	3,070	14,590	7,344,769	7,359,359	872
Agribusiness	18,800	_	18,800	4,611,243	4,630,043	_
Rural infrastructure	_	_	_	1,771,979	1,771,979	_
Rural residential real estate	2,252	316	2,568	832,035	834,603	_
Agricultural export finance	_	_	_	127,638	127,638	_
Other	45,482	11,802	57,284	803,418	860,702	11,801
Total	\$90,307	\$20,456	\$110,763	\$38,684,810	\$38,795,573	\$12,673

The following table reflects nonperforming assets, which consist of nonaccrual loans, accruing loans 90 days or more past due and other property owned, at amortized cost (dollars in thousands):

	December 31,				
	2024	2023	2022		
Nonaccrual loans:					
Long-term agricultural mortgage	\$ 99,046	\$ 79,401	\$44,718		
Production and intermediate term	114,614	20,226	8,539		
Agribusiness	25,091	18,731	27,292		
Rural infrastructure	_	1,108	1,670		
Rural residential real estate	1,725	1,082	2,534		
Total nonaccrual loans	\$240,476	\$120,548	\$84,753		
Accruing restructured loans:					
Long-term agricultural mortgage	\$ -	\$ -	\$20,181		
Production and intermediate term	_	_	10,152		
Agribusiness	_	_	6,703		
Total accruing restructured loans	\$ -	\$ -	\$37,036		
Accruing loans 90 days or more past due:					
Production and intermediate term	\$ 950	\$ 3,649	\$ 872		
Rural residential real estate	17	_	_		
Other	49,768	3,921	11,801		
Total accruing loans 90 days or more past due	\$50,735	\$ 7,570	\$12,673		
Total nonperforming loans	291,211	128,118	134,462		
Other property owned	5,983	_	_		
Total nonperforming assets	\$297,194	\$128,118	\$134,462		

The following table provides the amortized cost for nonperforming loans without a related allowance for credit losses on loans, as well as interest income recognized during the period (dollars in thousands):

	As of December 31, 2024	For the year ended December 31, 2024	
	Amortized Cost Without Specific Allowance	Interest Income (Reversed) Recognized	
Nonaccrual loans:			
Long-term agricultural mortgage	\$ 99,046	\$ (794)	
Production and intermediate term	65,258	(1,464)	
Agribusiness	25,091	(25)	
Rural infrastructure	_	312	
Rural residential real estate	1,725	119	
Total nonaccrual loans	\$191,120	\$(1,852)	
Accruing loans 90 days or more past due:			
Long-term agricultural mortgage	\$ <b>—</b>	\$ 36	
Production and intermediate term	950	147	
Agribusiness	_	2	
Rural residential real estate	17	2	
Other	49,768	(1,291)	
Total accruing loans 90 days or more past due	\$50,735	\$(1,104)	
	As of December 31, 2023	For the year ended December 31, 2023	
	Amortized Cost Without Specific Allowance	Interest Income (Reversed) Recognized	
Nonaccrual loans:			
Long-term agricultural mortgage	\$52,272	\$ (788)	
Production and intermediate term	15,784	(1,785)	
Agribusiness	5,871	87	
Rural residential real estate	1,082	24	
Total nonaccrual loans	\$75,009	\$(2,462)	
Accruing loans 90 days or more past due:			
Long-term agricultural mortgage	\$ —	\$ 291	
Production and intermediate term	3,649	43	
Rural residential real estate	_	3	
Other	3,921	(861)	
Total accruing loans 90 days or more past due	\$7,570	\$(524)	

Reversals of interest income on loans that moved to nonaccrual status were not material for the year ended December 31, 2024, and December 31, 2023.

Included within our loans are loan modifications, some of which are granted to borrowers experiencing financial difficulty. Those classified as modified loans at December 31, 2024, and December 31, 2023, and activity on these loans during the years ended December 31, 2024, and December 31, 2023, were not material. We did not have any material commitments to lend to borrowers whose loans have been modified during the years ended December 31, 2024, or 2023.

Loans are evaluated on the amortized cost basis, including unamortized premiums and discounts, when calculating the allowance for credit losses. Multiple macroeconomic scenarios are assessed over a reasonable and supportable forecast period of two years with reversion to long-run average conditions beginning thereafter. Judgment and oversight are required about the potential impacts of current events to determine the appropriateness of results.

A summary of changes in the allowance for credit losses on loans and unfunded commitments follows (dollars in thousands):

	December 31,				
Allowance for Credit Losses on Loans	2024	2023	2022		
Balance at beginning of year	\$82,000	\$58,000	\$75,000		
Cumulative effect of change in accounting principle	_	14,000	_		
Provision for credit losses on loans	21,102	59,042	(18,158)		
Loans charged off	(29,583)	(53,043)	(712)		
Recoveries	8,481	4,001	1,870		
Balance at end of year	\$82,000	\$82,000	\$58,000		

Allowance for Credit	December 31,					
Losses on Unfunded Commitments	2024	2023	2022			
Balance at beginning of year	\$14,000	\$12,000	\$12,000			
Cumulative effect of change in accounting principle	_	(2,000)	_			
Provision for credit losses on unfunded commitments	_	4,000	_			
Balance at end of year	\$14,000	\$14,000	\$12,000			
Total allowance for credit losses	\$96,000	\$96,000	\$70,000			

While there was no change in the allowance for credit losses on loans from December 31, 2023, there was activity throughout the year primarily driven by growth in our loan portfolio, increased specific reserves and loan charge-offs.

A summary of changes in the allowance for credit losses on loans by loan type (dollars in thousands):

	Balance at December 31, 2023	Cumulative Effect of Change in Accounting Principle	Loan Recoveries	Loan Charge-Offs	Provision for Credit Losses on Loans	Balance at December 31, 2024
Long-term agricultural mortgage	\$36,647	\$ -	\$ 986	\$ (4,253)	\$ (3,266)	\$30,114
Production and intermediate term	15,190	_	7,338	(7,360)	14,837	30,005
Agribusiness	14,575	_	152	(9,138)	3,852	9,441
Rural infrastructure	5,532	_	_	_	(80)	5,452
Rural residential real estate	1,360	_	5	(7)	(377)	981
Agricultural export finance	52	_	_	_	54	106
Other	8,644	_	_	(8,825)	6,082	5,901
Total	\$82,000	\$ <b>-</b>	\$8,481	\$(29,583)	\$21,102	\$82,000

	Balance at December 31, 2022	Cumulative Effect of Change in Accounting Principle	Loan Recoveries	Loan Charge-Offs	Provision for Credit Losses on Loans	Balance at December 31, 2023
Long-term agricultural mortgage	\$20,419	\$15,600	\$ 225	\$ (7,861)	\$ 8,264	\$36,647
Production and intermediate term	11,088	(1,641)	3,626	(40,428)	42,545	15,190
Agribusiness	22,661	(7,342)	135	(3,378)	2,499	14,575
Rural infrastructure	2,384	1,115	_	_	2,033	5,532
Rural residential real estate	1,084	1,189	15	(23)	(905)	1,360
Agricultural export finance	148	(103)	_	_	7	52
Other	216	5,182	_	(1,353)	4,599	8,644
Total	\$58,000	\$14,000	\$4,001	\$(53,043)	\$59,042	\$82,000

	Balance at December 31, 2021	Cumulative Effect of Change in Accounting Principle	Loan Recoveries	Loan Charge-Offs	Provision for Loan Losses	Balance at December 31, 2022
Long-term agricultural mortgage	\$33,615	\$ -	\$ 346	\$(202)	\$(13,340)	\$20,419
Production and intermediate term	16,031	_	1,143	(454)	(5,632)	11,088
Agribusiness	21,063	_	132	(3)	1,469	22,661
Rural infrastructure	2,162	_	188	_	34	2,384
Rural residential real estate	1,860	_	61	(53)	(784)	1,084
Agricultural export finance	118	_	_	_	30	148
Other	151	_	_	_	65	216
Total	\$75,000	\$ -	\$1,870	\$(712)	\$(18,158)	\$58,000

Adversely classified assets are assets that we have identified as showing some credit weakness outside our credit standards. We have considered portfolio credit quality in assessing the reasonableness of our allowance for credit losses on loans.

## **Previously Required Disclosures**

The disclosures in this section were required prior to January 1, 2023. Upon the adoption of CECL, these disclosures are no longer required prospectively.

Risk loans are loans for which it is probable that all principal and interest will not be collected according to the contractual terms. The following table presents information concerning the recorded investment in risk loans (dollars in thousands):

	December 31,	
	2022	
Nonaccrual loans:		
Current as to principal and interest	\$ 62,764	
Past due	21,989	
Total nonaccrual loans	84,753	
Impaired accrual loans:		
Restructured	37,036	
90 days or more past due	12,673	
Total risk loans	\$134,462	

Note: Accruing loans include accrued interest receivable.

	Year Ended December 31,		
	2022		
Interest income recognized on nonaccrual loans	\$188		
Interest income recognized on risk accrual loans	686		
Interest income recognized on risk loans	\$874		

All risk loans are considered to be impaired loans. The following table provides additional impaired loan information (dollars in thousands):

	A	s of December 31, 202	2	For the Ye December	
	Recorded Investment (1)	Unpaid Principal Balance (2)	Related Allowance	Average Impaired Loans	Interest Income Recognized
Impaired loans with a related allowance for loan losses:					
Production and intermediate term	\$ 71	\$ 70	\$ 52	\$ 6	\$(6)
Agribusiness	19,063	20,008	7,132	9,360	1
Rural infrastructure	1,670	1,784	384	2,051	_
Total	\$20,804	\$21,862	\$7,568	\$11,417	\$(5)
Impaired loans with no related allowance for loan losses:					
Long-term agricultural mortgage	\$ 64,899	\$ 78,244	\$ -	\$ 88,075	\$ 847
Production and intermediate term	19,492	26,208	_	29,356	850
Agribusiness	14,932	16,245	_	18,540	671
Rural infrastructure	_	_	_	6	_
Rural residential real estate	2,534	3,192	_	4,629	(8)
Other	11,801	11,268	_	24,233	(1,481)
Total	\$113,658	\$135,157	\$ -	\$164,839	\$ 879
Total impaired loans:					
Long-term agricultural mortgage	\$ 64,899	\$ 78,244	\$ —	\$ 88,075	\$ 847
Production and intermediate term	19,563	26,278	52	29,362	844
Agribusiness	33,995	36,253	7,132	27,900	672
Rural infrastructure	1,670	1,784	384	2,057	_
Rural residential real estate	2,534	3,192	_	4,629	(8)
Other	11,801	11,268	_	24,233	(1,481)
Total	\$134,462	\$157,019	\$7,568	\$176,256	\$ 874

<sup>(1)</sup> The recorded investment in the receivable is the face amount increased or decreased by applicable accrued interest and unamortized premium, discount, finance charges or acquisition costs, and may also reflect a previous write-down of the investment.

<sup>&</sup>lt;sup>(2)</sup> Unpaid principal balance represents the contractual principal balance of the loan.

A summary of the allowance for credit losses and recorded investments in loans outstanding by loan type, as evaluated individually and collectively for impairment, is as follows (dollars in thousands):

	Allowance for Credit Losses Ending Balance at December 31, 2022			s in Loans Outstanding December 31, 2022
	Individually Evaluated for Impairment	Collectively Evaluated for Impairment	Individually Evaluated for Impairment	Collectively Evaluated for Impairment
Long-term agricultural mortgage	\$ -	\$20,419	\$ 64,899	\$23,146,350
Production and intermediate term	52	11,036	19,563	7,339,796
Agribusiness	7,132	15,529	33,995	4,596,048
Rural infrastructure	384	2,000	1,670	1,770,309
Rural residential real estate	_	1,084	2,534	832,069
Agricultural export finance	_	148	_	127,638
Other		216	11,801	848,901
Total	\$7,568	\$50,432	\$134,462	\$38,661,111

Prior to the adoption of CECL, a restructuring of a loan constituted a troubled debt restructuring, also known as formally restructured, if the creditor, for economic or legal reasons related to the borrower's financial difficulties, granted a concession to the borrower that it would not consider otherwise. Concessions varied by program and were borrower-specific and could include interest rate reductions, term extensions, payment deferrals or the acceptance of additional collateral in lieu of payments. In limited circumstances, principal may have been forgiven.

The following table presents information regarding troubled debt restructurings that occurred during the year ended December 31 (dollars in thousands):

	Premodification Outstanding Recorded Investment	Postmodification Outstanding Recorded Investment
2022		
Production and intermediate term	\$74	\$74
Total	\$74	\$74

Premodification represents the outstanding recorded investment just prior to restructuring, and postmodification represents the outstanding recorded investment immediately following the restructuring. The recorded investment is the unpaid principal amount of the receivable increased or decreased by applicable accrued interest and unamortized premium, discount, finance charges or acquisition costs, and may also reflect a previous direct write-down of the investment.

We had no troubled debt restructurings that defaulted during the year ended December 31, 2022, in which the modification was within the 12 months of the respective reporting period.

There were \$2.3 million in additional commitments to lend to borrowers whose loans have been modified in a troubled debt restructuring at December 31, 2022.

The following table provides the troubled debt restructurings (TDRs) outstanding (accruing volume includes accrued interest receivable; dollars in thousands):

As of December 31,	2022
Accrual status:	
Long-term agricultural mortgage	\$20,181
Production and intermediate term	10,152
Agribusiness	6,703
Total TDRs in accrual status	\$37,036
Nonaccrual status:	
Long-term agricultural mortgage	\$ 392
Production and intermediate term	449
Agribusiness	316
Total TDRs in nonaccrual status	\$1,157
Total TDRs:	
Long-term agricultural mortgage	\$20,573
Production and intermediate term	10,601
Agribusiness	7,019
Total TDRs	\$38,193

#### Note 4 - Investment in AgriBank, FCB

Our investment in AgriBank, FCB was \$1.5 billion, \$1.4 billion and \$1.0 billion at December 31, 2024, 2023 and 2022, respectively. As of December 31, 2024, we were required by AgriBank, FCB to maintain an investment equal to 3.1 percent of the average quarterly balance of our note payable. We also are required to hold AgriBank, FCB stock based on a contractual agreement under any asset pool program in which we participate. The required investment amount varies by asset pool program and is generally a percentage of the loan balance in the pool. In 2023, we participated in the initial sale of asset pools to AgriBank, FCB. In 2024, we elected to use the alternative by purchasing additional stock in AgriBank, FCB.

.....

AgriBank, FCB's capital plan provides for annual retirement of AgriBank, FCB stock and optimizes capital at AgriBank, FCB by distributing all available AgriBank, FCB earnings in the form of patronage, either in cash or stock. The plan is designed to maintain capital adequacy such that sufficient earnings will be retained in the form of allocated retained earnings and allocated stock to meet the leverage ratio target and other regulatory or policy constraints prior to any cash patronage distributions.

At December 31, 2024, \$614.3 million of our investment in AgriBank, FCB consisted of stock representing distributed AgriBank. FCB surplus. That amount was \$565.7 million at December 31, 2023, and \$514.1 million in 2022. At December 31, 2024, 2023 and 2022, our purchased investment was \$931.6 million, \$833.5 million and \$444.2 million, respectively.

#### Note 5 - Investment Securities

We held investment securities of \$1.5 billion at December 31. 2024, \$772.4 million at December 31, 2023, and \$175.9 million at December 31, 2022. Our investment securities consisted of pools of loans guaranteed by the U.S. Small Business Administration (SBA). Our investments are either mortgage-backed securities (MBS), which are generally longer-term investments, or asset-backed securities (ABS), which are generally shorter-term investments.

All of our investment securities were fully guaranteed by the SBA at December 31, 2024. Premiums paid to purchase the investments are not guaranteed and are amortized as a reduction of interest income.

Our investment securities are classified as held-to-maturity. Effective January 1, 2023, we adopted CECL, which amended the previous other-than-temporary impairment model for investment securities to incorporate an allowance for credit losses on investment securities. There was no allowance for credit losses on our investment securities at December 31, 2024, or December 31, 2023. Prior to January 1, 2023, the investment portfolio was evaluated for otherthan-temporary impairment. We did not recognize any impairment on our investment securities portfolio.

## **Additional Investment Securities Information** (dollars in thousands):

	As of Dec	As of December 31,		
	2024	2023		
Mortgage-backed securities	\$1,326,516	\$624,278		
Asset-backed securities	160,017	148,168		
Total	\$1,486,533	\$772,446		

Accrued interest receivable on investment securities is presented in "Accrued interest receivable" in the Consolidated Statements of Condition and was \$17.3 million, \$9.8 million and \$1.6 million at December 31, 2024, 2023 and 2022, respectively.

Investment income is recorded in "Interest income" in the Consolidated Statements of Income and totaled \$76.5 million, \$38.6 million and \$1.2 million in 2024, 2023 and 2022, respectively.

## Contractual Maturities of Investment Securities (dollars in thousands):

As of December 31, 2024 Amortized	
Five to ten years	\$ 160,017
More than ten years	1,326,516
Total	\$1,486,533

#### **Previously Required Disclosures**

The disclosures in this section were required prior to January 1, 2023. Upon the adoption of CECL, these disclosures are no longer required prospectively.

## **Additional Investment Securities Information** (dollars in thousands):

As of December 31, 2022 Weighted Amortized Unrealized Fair Unrealized Average Cost Value Yield Gains Losses \$208 5.0% MBS \$157,731 \$1,790 \$156,149 ABS 18,153 268 17,885 5.5% Total \$175,884 \$208 \$174,034 5.1% \$2,058

### **Notes to Consolidated Financial Statements**

#### Note 6 - Investment in AgDirect, LLP

We have entered into agreements with 14 other Farm Credit System Associations inside and outside the AgriBank, FCB District to provide access to our AgDirect trade credit financing program. The AgDirect program includes origination and refinancing of agriculturalequipment loans and leases through independent equipment dealers. The Farm Credit Administration has approved requests from these Associations to invest in a limited liability partnership (LLP) that facilitates this collaborative AgDirect trade credit financing program and allows us to leverage the AgDirect, LLP program for the mutual benefit of our Associations and the farmers and ranchers we collectively serve. Our investment is reflected as "Investment in AgDirect, LLP" on our Consolidated Statements of Condition. The LLP is an unincorporated business entity and purchases participations in AgDirect, LLP loans from us that were originated under the agreements described earlier. The LLP subsequently sells a like amount of loan participations to AgriBank, FCB. The LLP pays us a fee for originating these loans. Total outstanding participations sold to the LLP at December 31, 2024, were \$5.1 billion compared to \$5.1 billion at December 31, 2023, and \$5.1 billion at the end of 2022. AgriBank, FCB, at the discretion of its Board of Directors, pays patronage on these loan participations to AgDirect, LLP, Anv patronage declared is accrued quarterly and paid by AgriBank, FCB in the first month of the subsequent quarter. AgDirect, LLP distributes any patronage paid by AgriBank, FCB as partnership distributions to the AgDirect, LLP partners. At December 31, 2024, our investment in AgDirect, LLP was \$146.7 million. At December 31, 2023, and 2022, our investment in AgDirect, LLP was \$128.1 million and \$109.1 million, respectively.

#### Note 7 - Premises and Equipment

Premises and equipment consisted of the following (dollars in thousands):

		December 31	,
	2024	2023	2022
Land, buildings and improvements	\$294,466	\$290,064	\$283,855
Construction/ improvements in progress	4,117	12,378	5,193
Furniture and equipment	82,988	73,963	87,015
	381,571	376,405	376,063
Less accumulated depreciation	150,338	144,218	148,320
Premises and equipment, net	\$231,233	\$232,187	\$227,743

#### Note 8 - Notes Payable

The notes payable to AgriBank, FCB represents borrowings, in the form of a line of credit, to fund our net assets. This indebtedness is collateralized by a pledge of substantially all our assets and is governed by a General Financing Agreement. AgriBank, FCB has established a \$41 billion revolving line of credit for us that is renegotiated prior to the maturity date of June 30, 2027. Our revolving lines of credit with AgriBank, FCB in 2023 and 2022 were \$38 and \$36 billion, respectively. The interest rate is periodically adjusted by AgriBank, FCB, and at December 31, 2024, was 3.81 percent compared to 3.75 percent and 2.99 percent for the years ended December 31, 2023, and December 31, 2022, respectively. The consolidated notes payable balance is presented in the following table (dollars in thousands):

.....

		December 31,	
	2024	2023	2022
Notes payable to AgriBank, FCB	\$38.721.449	\$33,516,275	\$32,580,841
g, 1 0 D	ŢŢŢ, = 1, 1 10	\$55,510,E10	402,000,011

Under the Farm Credit Act, we are obligated to borrow only from AgriBank, FCB unless AgriBank, FCB approves borrowing from other funding sources. AgriBank, FCB, consistent with Farm Credit Administration regulations, has established limitations on our ability to borrow funds based on specified factors or formulas relating primarily to outstanding balances, credit quality and financial condition. Additionally, we have requirements to maintain an effective program of internal controls over financial reporting. At December 31, 2024, we were within the specified limitations.

.....

#### Note 9 - Members' Equity

#### **Capitalization Requirements**

In accordance with the Farm Credit Act, as amended, each borrower is required to invest in us as a condition of obtaining a loan. As authorized by the Agricultural Credit Act of 1987 and our capital bylaws, our Board of Directors has adopted a capital plan that establishes a stock-purchase requirement for obtaining a loan equal to \$1 thousand or 2.0 percent of the amount of the collective total balance of each borrower's loan(s) with us, whichever is less. Our Board of Directors may increase the amount of required investment, if necessary, to meet capital needs and to the extent authorized in the capital bylaws. The stock requirement for loan customers is generally \$1 thousand, and stock is issued to each loan co-maker (includes primary borrower and any co-borrowers; does not include guarantors). Non-loan customers purchasing financially related services from the Association continue to purchase one \$5 share of stock

The member acquires ownership of capital stock at the time the loan is made. Loan co-makers who do not currently own stock will acquire stock when a new loan is originated or a loan-servicing action takes place. Members are not currently required to make a

cash investment to acquire capital stock. However, their obligation to pay for the capital stock is maintained as an interest-free obligation, which is reflected in the Consolidated Statements of Condition as a contra line item titled "Capital stock receivable." and will only be due in the unlikely event that the Association does not meet regulatory capital requirements.

The capital stock is at-risk investments as described in our capital bylaws. We retain a first lien on common stock owned by our members. Stock is retired in accordance with our bylaws. Members are responsible for payment of the cash investment upon demand

#### **Regulatory Capitalization Requirements and Ratios**

	As of December 31,			Dlatara	Minimums
	2024	2023	2022	Regulatory Minimums	With Buffers
Risk-adjusted ration	os:				
Common equity Tier 1	13.84%	14.18%	14.82%	4.5%	7.0%
Tier 1 capital	13.84%	14.18%	14.82%	6.0%	8.5%
Total capital	14.00%	14.42%	15.00%	8.0%	10.5%
Permanent capital	13.86%	14.21%	14.84%	7.0%	7.0%
Non-risk-adjusted	ratios:				
Tier 1 leverage	14.97%	15.66%	16.42%	4.0%	5.0%
UREE leverage	14.97%	15.66%	16.42%	1.5%	1.5%

Risk-adjusted assets have been defined by the Farm Credit Administration regulations as the Statement of Condition assets and off-balance sheet commitments adjusted by various percentages, depending on the level of risk inherent in the various types of assets. Risk-adjusted assets are calculated differently for the permanent capital ratio compared to the other risk-based capital ratios. The primary difference is the inclusion of the allowance for credit losses on loans as a deduction to risk-adjusted assets for the permanent capital ratio.

These ratios are based on a three-month average daily balance in accordance with Farm Credit Administration regulations and are calculated as follows (not all items may be applicable to our Association):

- Common equity Tier 1 ratio is statutory minimum purchased member stock, other required member stock held for a minimum of seven years, allocated equities held for a minimum of seven years or not subject to retirement, unallocated retained earnings as regulatorily prescribed, paid-in capital, less certain regulatoryrequired deductions including the amount of allocated investments in other System institutions, and the amount of purchased investments in other System institutions under the corresponding deduction approach, divided by average risk-adjusted assets.
- Tier 1 capital ratio is common equity Tier 1 plus noncumulative perpetual preferred stock, divided by average risk-adjusted
- Total capital is Tier 1 capital plus other required member stock held for a minimum of five years, allocated equities held for a minimum of five years, subordinated debt and limited-life preferred stock greater than five years to maturity at issuance subject to certain limitations, allowance for credit losses on loans and allowance for credit losses on unfunded commitments subject to certain limitations, less certain investments in other System institutions under the corresponding deduction approach, divided by average risk-adjusted assets.
- Permanent capital ratio is all at-risk borrower stock, any allocated excess stock, unallocated retained earnings as regulatorily prescribed, paid-in capital, subordinated debt and preferred stock subject to certain limitations, less certain allocated and purchased investments in other System institutions, divided by permanent capital ratio risk-adjusted assets.
- Tier 1 leverage ratio is Tier 1 capital, including regulatory deductions, divided by average assets, less regulatory deductions subject to Tier 1 capital.
- UREE leverage ratio is unallocated retained earnings as regulatorily prescribed, paid-in capital, allocated surplus not subject to retirement, less certain regulatory-required deductions including the amount of allocated investments in other System institutions, divided by average assets, less regulatory deductions subject to Tier 1 capital.

If the capital ratios fall below the total requirements, including the buffer amounts, capital distributions (equity redemptions, dividends and patronage) and discretionary senior executive bonuses are restricted or prohibited without prior Farm Credit Administration approval.

### **Notes to Consolidated Financial Statements**

#### **Description of Equities**

The following table presents information regarding the classes and number of shares of stock outstanding as of December 31. All shares are at-risk and have a par or stated value of \$5 per share.

# Shares Outstanding as of December 31,

	2024	2023	2022
Class D common stock	19,611,638	19,208,018	19,082,567
Class E common stock	809,301	771,567	745,315

Our bylaws authorize us to issue an unlimited number of shares of Class D common stock and Class E common stock with a par or stated value of \$5 per share.

Class D common stock is voting and is issued solely to a farmer, rancher, or producer or harvester of aquatic products. Class E common stock has no voting rights and is issued to customers to capitalize rural-home and farm-related business loans or to become eligible for financial services. Class D common stock and Class E common stock may be retired at the discretion of the Board of Directors, at book value not to exceed par, provided we meet minimum capital adequacy standards under Farm Credit Administration regulations.

Subject to our policies, Class D and Class E common stock are transferable to any person eligible to hold the respective class of stock. Class D common stock and Class E common stock cannot be transferred when we do not meet capital adequacy standards under Farm Credit Administration regulations.

At December 31, 2024, we exceeded the prescribed standards. We do not anticipate any significant changes in capital that would affect the normal retirement of stock.

At any time within two years after the loan of a customer is repaid in full, any voting stock held by the customer is converted to nonvoting stock. The nonvoting stock may be converted back to voting stock if the owner of the stock borrows additional funds.

As determined by the Board of Directors, we may declare dividends in stock, cash or any combination, provided we meet capital adequacy standards under Farm Credit Administration regulations and no stock is impaired. Losses that result in impairment of stock will be allocated ratably to stock. In the event we would liquidate or dissolve, any assets remaining after payment or retirement of all liabilities would be distributed to the holders of stock in the following order of priority:

- first, to the holders of common stock, equally and pro rata in proportion to the number of shares or units of common stock issued and outstanding, until an amount equal to the aggregate par or stated value of all common stock has been distributed;
- second, to the holders of allocated surplus pro rata, on the basis of oldest allocations first, until an amount equal to the total account has been distributed; and
- third, any remaining assets would be distributed among current and former stockholders in the proportion that the aggregate patronage of each stockholder bears to the total patronage of all current and former stockholders, to the extent practicable and as determined by the Board unless otherwise provided by law.

#### **Patronage Distributions**

For 2024, the Board of Directors declared cash patronage distributions, based on each customer's average daily balance of eligible loans outstanding during the year. Our Board of Directors may authorize a distribution of earnings provided we meet all statutory and regulatory requirements. Our patronage program is a distribution of earnings to our eligible stockholders and is a qualified (cash) distribution. We accrued \$392.6 million in December 2024 to be paid in 2025. In 2023, we accrued \$357.0 million and \$341.0 million in 2022.

#### Note 10 - Employee Benefit Plans

We participate in the benefits plans administered by Farm Credit Foundations, a service corporation for Farm Credit System entities. The Farm Credit Foundations Plan Sponsor and Trust Committees provide oversight of the benefit plans of which we are a participating employer. These governance committees comprise either elected or appointed representatives (senior leadership and/or Board of Director members) from the participating organizations. The Plan Sponsor Committee is responsible for employer decisions regarding all benefit plans, including retirement benefits. These decisions could include plan-design changes, vendor changes, determination of employer subsidies (if any) and termination of specific benefit plans. Any action to change or terminate the retirement plan can occur only at the direction of the AgriBank, FCB District participating employers. The Trust Committee is responsible for fiduciary and plan administrative functions. The Association has a senior officer who serves on the Trust Committee, a senior officer who serves on the Plan Sponsor Committee and the Farm Credit Foundations Board of Directors, and a director who serves on the Plan Sponsor Committee and Farm Credit Foundations Board of Directors.

#### **Defined Contribution Plan**

The Association participates in the Farm Credit Foundations Defined Contribution/401(k) Plan for benefits-eligible employees. The plan is a qualified plan up to the limits provided under the Internal Revenue Code.

The Association matches the employee's contributions dollar for dollar up to a maximum of 6.0 percent of the employee's compensation on both pretax and post-tax contributions. Additionally, our Association contributes a fixed 3.0 percent of the employee's compensation to the plan. For employees hired prior to January 1, 1991, the percentage is based on the employee's years of service and is a fixed contribution that does not change from

For employees hired prior to January 1, 2007, an additional amount known as the Integrated Employer Non-Elective Contribution is made to the plan for the portion of compensation exceeding the Federal Insurance Contributions Act tax base (Social Security tax limit).

#### **Nonqualified Deferred Compensation Plan**

The Farm Credit Foundations Nonqualified Deferred Compensation Plan serves two purposes. The plan provides for employer-matching or fixed contributions that exceed the Internal Revenue Code limits of the Defined Contribution Plan. Additionally, eligible employees may defer a portion of their base salary, variable pay and other compensation into this plan. Under the plan, eligible participants include the chief executive officer and other employees who meet certain compensation thresholds as determined by the Internal Revenue Code

## Pre-409A Frozen Nonqualified Deferred **Compensation Plan**

We also participate in the Farm Credit Foundations Pre-409A Frozen Nonqualified Deferred Compensation Plan. This plan serves the same purpose as the Nonqualified Deferred Compensation Plan. However, the plan was frozen effective January 1, 2007. As such, no additional participants are eligible to enter the plan and no additional employer contributions are made to the plan.

#### **Retiree Health Care**

The Association participates in the Farm Credit Foundations Retiree Medical Plan. The plan benefits are available to retired employees who met specific age and service requirements. Employees hired January 1, 2002, or later are not eligible for the subsidy. The anticipated costs of these benefits were accrued during the period of the employee's active service. The related expense is not considered material to our financial position.

#### **Defined Benefit Pension Plan**

The Association does not have any defined benefit pension plan or supplemental pension plans for the chief executive officer, senior officers or any employees; therefore, there is no current or future liability for such plans.

#### Note 11 - Income Taxes

Our provision for income taxes follows (dollars in thousands):

	Year Ended December 31,				
	2024	2023	2022		
Current:					
Federal	\$4,640	\$6,084	\$4,549		
State	1,161	1,499	1,204		
Total current	\$5,801	\$7,583	\$5,753		
Deferred:					
Federal	\$ (99)	\$ (134)	\$ 412		
State	91	220	16		
Total deferred	\$ (8)	\$ 86	\$ 428		
Total provision for income taxes	\$5,793	\$7,669	\$6,181		

The following table reconciles the differences between the provision for income taxes and income taxes at the statutory rates (dollars in thousands):

	Year Ended December 31,					
	202	4	2	2023		2022
Federal tax at statutory rate	\$ 183,	069	\$ 1	69,409	\$	159,633
State tax, net		893		651		1,378
Tax effect of:						
Exempt FLCA earnings	(155,	476)	(1	147,233)	(	135,508)
(Increase) decrease in valuation allowance	(1,	217)		2,554		(1,772)
Patronage distribution	<b>(23,092)</b> (18,438) (1		(17,534)			
Other	1,	616		726		(16)
Provision for income taxes	\$ 5,	793	\$	7,669	\$	6,181

### **Notes to Consolidated Financial Statements**

The following table provides the components of deferred tax assets and liabilities (dollars in thousands):

	Year Ended December 31,			
	2024	2023	2022	
Allowance for credit losses on loans	\$ 5,110	\$ 6,165	\$ 5,587	
Nonaccrual loan interest	2,408	2,748	2,555	
AgDirect, LLP servicing fee	4,548	4,827	5,512	
Vacation-leave liability	1,699	1,509	1,487	
Post-retirement benefit liability	17	25	37	
Other	1,967	1,684	1,089	
Deferred tax asset	15,749	16,958	16,267	
Deferred tax asset valuation allowance	(9,290)	(10,507)	(9,730)	
Net deferred tax asset	\$ 6,459	\$ 6,451	\$ 6,537	

Tax laws require certain items to be included in our tax returns at different times than the items reflected on our Consolidated Statements of Income. Some of these items are temporary differences that will reverse over time. We record the tax effect of temporary differences as deferred tax assets and liabilities netted on our Consolidated Statements of Condition.

Our effective tax rate was 0.66 percent, 0.95 percent and 0.81 percent in 2024, 2023 and 2022, respectively.

Deferred income taxes have not been provided on patronage allocations from AgriBank, FCB prior to January 1, 1993, the adoption date of the Financial Accounting Standards Board guidance on "Income Taxes." Our intent is:

- to permanently invest these and other undistributed earnings in AgriBank, FCB, which indefinitely postpones their conversion to cash, or
- to pass through any distribution related to pre-1993 earnings to our borrowers through qualified patronage allocations.

We also have not recorded deferred income taxes on amounts allocated to us that relate to AgriBank, FCB's post-1992 earnings to the extent that these earnings will be passed through to our borrowers through qualified patronage allocations. Additionally, deferred income taxes have not been provided on AgriBank, FCB's post-1992 unallocated earnings. AgriBank, FCB currently has no plans to distribute unallocated earnings to us, and we do not contemplate circumstances that, if distributions were made under our current structure, would result in taxes being paid.

Our income tax returns are subject to review by various United States taxing authorities. We record accruals for items that we believe may be challenged by these taxing authorities. However, we had no uncertain income tax positions at December 31, 2024. Additionally, we believe we are no longer subject to income tax examinations for years prior to 2021.

### Note 12 - Related Party Transactions

In the ordinary course of business, we may enter into loan transactions with our directors, senior officers, their immediate family members and other organizations with whom such persons may be associated. These transactions may be subject to special approval requirements contained in the Farm Credit Administration regulations and/or our policy, and are made on the same terms, including interest rates, amortization schedules and collateral, as those prevailing at the time for comparable transactions with other persons. The related parties can be different each year-end, primarily due to changes in the composition of the Board of Directors and the mix of organizations with which such persons may be associated. Advances and repayments on loans in the chart below are related to those considered related parties at each respective year end. In our opinion, loans outstanding to directors and senior officers at December 31, 2024, did not involve more than a normal risk of collectability.

Loan information to related parties for the years ended December 31 is shown below (dollars in thousands):

Related Party Loans	As of December 31,				
and Leases	2024	2023	2022		
Total related party					
loans and leases	\$85,026	\$74,316	\$68,911		

Related Party Loans	For the year ended December 31,					
and Leases	2024	2023	2022			
New and advances on loans and leases	\$48,776	\$37,607	\$36,309			
Repayments and other	\$38,066	\$32,202	\$41,290			

We purchase certain business services from SunStream Business Services (SunStream) including tax-reporting services; cash management; customer, travel and expense credit card programs; and expense and invoice reporting tools. The total cost of services we purchased was \$2.6 million, \$2.2 million and \$1.6 million in 2024, 2023 and 2022, respectively.

As discussed in Note 8, we borrow from AgriBank, FCB in the form of a line of credit to fund our loan portfolio. All interest expense as shown in the Consolidated Statements of Income was paid to AgriBank, FCB. Total patronage earned from AgriBank, FCB, which includes our partnership distribution from AgDirect, LLP and poolprogram patronage income, was \$185.3 million, \$198.7 million and \$175.1 million in 2024, 2023 and 2022, respectively. In addition, we earned compensation from AgriBank, FCB for servicing loans of \$7.2 million, \$1.8 million and \$592 thousand in 2024, 2023 and 2022, respectively. Refer to Note 3 for information on participations sold to AgriBank, FCB and Note 4 for stock investment in AgriBank, FCB information.

We have a relationship with CoBank, ACB that involves purchasing and selling participation interests in loans. Total patronage earned from CoBank, ACB was \$4.3 million in 2024, \$12.8 million in 2023 and \$5.8 million in 2022. In addition, we earned compensation of \$528 thousand in 2024, \$567 thousand in 2023 and \$613 thousand in 2022 from CoBank, ACB for servicing those loans.

We purchase human resource information systems and benefit, payroll and workforce management services from Farm Credit Foundations. The Farm Credit System entities using Farm Credit Foundations' services contributed an investment into the service corporation when it was formed as a separate service corporation. Our investment was \$141 thousand at December 31, 2024, December 31, 2023, and December 31, 2022. The total cost of services purchased from Farm Credit Foundations was \$1.9 million in 2024, \$1.8 million in 2023 and \$1.7 million in 2022.

We are a participant in the Rural 1st referral program to provide rural home lending to our customers. The program is facilitated and loans are serviced by an Association in the AgriBank, FCB District. We receive noninterest income from the facilitating Association on loan volume originated in our territories via Rural 1st. During 2024, we received \$4.4 million in noninterest income for these originations. In 2023 and 2022, we received \$4.2 million and \$6.6 million, respectively.

We participate in ProPartners Financial (ProPartners) with certain Farm Credit System institutions to provide producer financing through agribusinesses that sell crop inputs. ProPartners is directed by representatives from participating Associations. We sell to AgriBank, FCB our entire interest in the loans associated with ProPartners. As part of this program, we receive patronage income at the sole discretion of the AgriBank, FCB Board of Directors. We received \$2.0 million in patronage income in 2024, \$2.9 million in 2023 and \$2.0 million in 2022.

We have an agreement with Farm Credit Leasing Services Corporation (FCL), a Farm Credit System service corporation, which specializes in leasing products and provides industry expertise. Leases are originated and serviced by FCL, and we purchase a participation interest in the loans for the leases. This arrangement provides our customers with a broad selection of product offerings and enhanced lease expertise. Additional information is included in Note 2 to the accompanying Consolidated Financial Statements.

#### Note 13 - Commitments and Contingencies

In the normal course of business, we have various outstanding commitments and contingent liabilities, such as commitments to extend credit to satisfy the financing needs of our customers. These financial instruments involve, to varying degrees, elements of credit risk in excess of the amount recognized in the financial statements. Commitments to extend credit are agreements to lend to a customer as long as there is not a violation of any condition established in the contract. Commitments generally have fixed expiration dates or other termination clauses and may require payment of a fee. Since some of the commitments may expire without being drawn upon,

the total commitments do not necessarily represent future cash requirements. We evaluate each customer's creditworthiness on a case-by-case basis using the same credit policies as for on-balance sheet financial instruments. The amount of collateral obtained. if deemed necessary upon extension of credit, is based on our credit evaluation of the borrower. Collateral held upon exercise of commitments varies but may include accounts receivable, inventory, property, plant and equipment, and agricultural real estate. We had remaining commitments for additional borrowing at December 31, 2024, of approximately \$13.6 billion, approximately \$12.6 billion at December 31, 2023, and approximately \$11.7 billion at December 31, 2022.

We also participate in standby letters of credit to satisfy the financing needs of customers. These letters of credit are irrevocable agreements to guarantee payments of specified financial obligations. At December 31, 2024, \$254.5 million of standby letters of credit were outstanding, \$189.2 million at December 31, 2023, and \$151.0 million at December 31, 2022. Outstanding standby letters of credit have expiration dates ranging to 2055. The maximum potential amount of future payments we are required to make under the guarantees is equal to the total amount of the letters of credit outstanding.

We and other Farm Credit System institutions are among the limited partners invested in Rural Business Investment Companies (RBICs). Our total current commitment is \$222 million with varying commitment dates through January 2035. Certain commitments may have an option to extend under specific circumstances. At December 31, 2024, our total commitment is \$222 million, of which \$106.8 million is unfunded. Our unfunded totals were \$115.9 million and \$77.3 million at December 31, 2023, and 2022, respectively. The investments were evaluated for impairment. No impairments were recognized on this investment during 2024, 2023 or 2022.

In the normal course of business, we may be subject to a variety of legal matters that may result in contingencies. Actions are pending against us in which claims for money damages are asserted. In our opinion, based on current information, the ultimate liability, if any, would not have a material impact on our financial position.

#### Note 14 - Fair Value Measurement

The Financial Accounting Standards Board guidance on "Fair Value Measurements" defines fair value as the exchange price that would be received for an asset or paid to transfer a liability in an orderly transaction between market participants in the principal or most advantageous market for the asset or liability. The guidance also establishes a fair value hierarchy, with three levels of inputs that may be used to measure fair value. See Note 2 for a more complete description of the three input levels.

We do not have any assets or liabilities measured at fair value on a recurring basis. We may be required, from time to time, to measure certain assets at fair value on a nonrecurring basis. The following tables provide information on assets measured at fair value on a nonrecurring basis (dollars in thousands):

As of	Meas	Total Fair			
December 31, 2024	Level 1	Level 2	Level 3	Value	
Loans	\$ -	\$ -	\$100,868	\$100,868	
Other property owned	\$ -	\$ -	\$5,983	\$5,983	
As of	Mea	Total Fair			
December 31, 2023	Level 1	Level 2	Level 3	Value	
Loans	\$ -	\$ -	\$41,427	\$41,427	
Other property owned	\$ -	\$ -	\$ —	\$ -	
As of	Fair Value Measurement Using			Total Fair	
December 31, 2022	Level 1	Level 2	Level 3	Value	
Loans	\$ -	\$ -	\$24,666	\$24,666	
Other property owned	\$ -	\$ -	\$ -	\$ -	

The amount of loans in the previous tables represents the carrying amount of certain loans that were evaluated for credit losses and are deemed to be collateral dependent. The carrying value amount is based on the estimated value of the underlying collateral, less costs to sell. When the fair value of the collateral, less costs to sell, is less than the amortized cost basis of the loan, a specific allowance for expected credit losses is established. Costs to sell represent transaction costs and are not included as a component of the collateral's estimated fair value. Typically, the evaluation process requires significant input based on management's knowledge of and judgment about current market conditions, specific issues relating to the collateral and other matters and, therefore, are classified as Level 3 fair value measurements.

The amount of other property owned represents the fair value of foreclosed assets measured based on the collateral value, which is generally determined using appraisals or other indications based on sales of similar properties. Costs to sell represent transaction costs and are not included as a component of the asset's fair value. If the evaluation process uses observable market-based information, the assets are classified as Level 2. If the process requires significant input based on management's knowledge of and judgment about current market conditions, specific issues relating to the property and other matters, they are classified as Level 3.

#### Note 15 - Subsequent Events

We have evaluated subsequent events through March 3, 2025, which is the date the Consolidated Financial Statements were available to be issued and have determined that there are no other events requiring disclosure.

## **Required by Farm Credit Administration Regulations (Unaudited)**

#### **Description of Business**

General information regarding the business is incorporated herein by reference from Note 1 to the accompanying Consolidated Financial Statements in this annual report.

The description of significant business developments, if any, is incorporated herein by reference from the "Management's Discussion and Analysis of Financial Condition and Results of Operations" section in this annual report to stockholders.

#### **Description of Property**

Our corporate office is located in Omaha, Nebraska, and is owned. The locations of our retail offices are incorporated herein by reference to the last page in this annual report to stockholders. All retail office locations are owned except for the office in Powell, Wyoming, which is a leased office.

In 2024, construction of a new retail office was completed in North Platte, Nebraska.

#### Legal Proceedings

Information required to be disclosed in this section is incorporated herein by reference from Note 13 to the accompanying Consolidated Financial Statements, included in this annual report to stockholders. We were not subject to any enforcement actions as of December 31, 2024.

#### **Description of Capital Structure**

Information required to be disclosed in this section is incorporated herein by reference from Note 9 to the accompanying Consolidated Financial Statements, included in this annual report to stockholders.

#### **Description of Liabilities**

The description of debt outstanding required to be disclosed in this section is incorporated herein by reference from Note 8 to the accompanying Consolidated Financial Statements, included in this annual report to stockholders.

The description of contingent liabilities required to be disclosed in this section is incorporated herein by reference from Note 13 to the accompanying Consolidated Financial Statements, included in this annual report to stockholders.

#### Member Privacy

The Farm Credit Administration regulations protect members' nonpublic personal financial information. Our directors and employees are restricted from disclosing information about our Association to our members not normally contained in published reports or press releases.

#### **Customer Privacy**

Customer privacy is important to us. We hold customer financial and other personal information in strict confidence. We do not sell or trade customers' personal information to marketing companies or information brokers for their use. By Farm Credit Administration regulations, we are required to provide a list of current stockholders to any stockholder who requests such information for defined purposes. Additional information regarding this Farm Credit Administration rule governing the disclosure of customer information can be obtained by contacting the Farm Credit Administration or our Legal team at PO Box 2409, Omaha, NE 68103-2409.

.....

## Required by Farm Credit Administration Regulations (Unaudited)

# Financial and Supervisory Relationship With the Association's Funding Bank

Information required to be disclosed in this section is incorporated herein by reference from the "Relationship With AgriBank, FCB" section of "Management's Discussion and Analysis of Financial Condition and Results of Operations" and from Note 8 to the accompanying Consolidated Financial Statements.

#### **Selected Financial Data**

The selected financial data for the five years ended December 31, 2024, required to be disclosed in this section is incorporated herein by reference from the "Consolidated Five-Year Summary of Selected Financial Data" included in this annual report to stockholders.

# Management's Discussion and Analysis of Financial Condition and Results of Operations

"Management's Discussion and Analysis of Financial Condition and Results of Operations," which appears in this annual report to stockholders and is required to be disclosed in this section, is incorporated herein by reference.

#### **Directors and Compensation of Directors**

The listing of directors, term of office, business experience during the past five years, principal occupation and employment during the past five years, and any other business interests, which are required to be disclosed in this section, are incorporated herein by reference from the "Farm Credit Services of America, ACA Directors" section included in this annual report to stockholders.

\_\_\_\_\_\_

Our bylaws permit compensation of directors for service on the Board. Compensation is provided for attendance at meetings, special assignments, training and development, and travel time associated with these responsibilities. The per diem rate for 2024 was \$600. The monthly director retainer for January 1, 2024, through April 30, 2024, was \$5,420. Beginning May 1, 2024, the monthly retainer for a director was \$5,600. Additional monthly retainer paid for leadership positions as of May 1, 2024, included:

- Board Chairperson \$2,090
- Board Vice-Chairperson \$1,050
- Joint Executive Committee Meeting Vice-Chairperson \$420
- Joint Committee Meeting Chairperson (who is not a Board Vice-Chairperson) – \$830

# **Required by Farm Credit Administration Regulations (Unaudited)**

Compensation information for each director who served in 2024 follows:

Director	Board Committee	Board Days	Other Days	Total 2024 Compensation
Jeff Burg¹	Business Risk	14.0	29.5	\$95,070
Jason Frerichs	Governance	14.5	28.5	\$92,280
Shane Greckel	Governance	14.5	24.5	\$89,880
Steve Henry <sup>2</sup>	Human Capital	14.0	35.0	\$105,840
Nick Hunt	Audit	14.5	21.5	\$88,080
Nick Jorgensen <sup>3</sup>		14.5	33.5	\$123,600
Duane Kristensen	Human Capital	14.5	47.5	\$103,680
Rick Maxfield	Business Risk	14.5	27.0	\$91,380
Cris Miller	Audit	14.0	33.0	\$94,680
Dana Morgan⁴	Governance	14.5	42.5	\$115,680
Jon Van Beek	Audit	14.5	25.5	\$90,480
Susan Voss	Human Capital	14.0	36.0	\$96,480
Mark Weiss	Business Risk	14.0	36.0	\$96,480
Bill Yates <sup>1</sup>	Audit	14.5	44.0	\$101,580
Jennifer Zessin⁵	Governance	4.0	8.5	\$23,760
			Total Compensation	\$1,408,950

<sup>(1)</sup> Board Committee Chairperson

Total compensation is rounded to the nearest dollar and includes retainer and per diem paid in 2024.

<sup>&</sup>lt;sup>(2)</sup> Committee Chairperson and Joint Committee Meeting Chairperson

<sup>&</sup>lt;sup>(3)</sup> Board Chairperson and Joint Executive Committee Meeting Vice-Chairperson

<sup>&</sup>lt;sup>(4)</sup> Board Vice-Chairperson and Committee Chairperson

<sup>(5)</sup> Resigned March 2024 and position is currently vacant

# **Disclosure Information**

# **Required by Farm Credit Administration Regulations (Unaudited)**

## **Compensation of Chief Executive Officer and Senior Officers**

Senior officers as of December 31, 2024, including business experience and other business affiliations, during the last five years. As of April 15, 2024, the senior officers provide joint management for Farm Credit Services of America, Frontier Farm Credit and AgCountry Farm Credit Services:

Name	Current Position	Business experience and other business affiliations
Mark Jensen	President and Chief Executive Officer	Business experience: President and Chief Executive Officer since November 2017*  Other business affiliations: Board member of Greater Omaha Chamber of Commerce Member of Advisory Council of University of Nebraska Clayton Yeutter Institute of International Trade and Finance
Scott Coziahr	EVP General Counsel	Business experience:     EVP General Counsel since January 2020*     SVP and General Counsel from January 2015 to December 2019  Other business affiliations:     Managing member of JDI Properties, LLC, a real estate management company
Jessica Fyre	EVP Chief Administrative Officer	Business experience:  EVP Chief Administrative Officer since April 2024  Chief Operations Officer and General Counsel from October 2020 to April 2024  EVP General Counsel from January 2020 to September 2020  SVP General Counsel from July 2015 to January 2020  Other business affiliations:  Board member of Grand Farm, a nonprofit focused on helping solve problems in agriculture through ag tech and innovation  Board of Directors and Plan Sponsor Committee, Farm Credit Foundations, a provider of benefits and payroll services for Farm Credit System organizations
Craig Kinnison	EVP Executive Collaboration Advisor	Business experience:  • EVP Executive Collaboration Advisor since November 2024  • EVP Chief Financial Officer from January 2020 to November 2024*  • SVP Chief Financial Officer from January 2015 to December 2019  Other business affiliations:  • Board of Directors, Costa Blanca Condominium Owners Association
Marc Knisely	EVP AgCountry Business Development	Business experience:  EVP AgCountry Business Development since April 2024  President and CEO, AgCountry Farm Credit Services from January 2018 to April 2024  Other business affiliations:  Director for ProPartners Financial, a related alliance to provide producer financing through agribusinesses that sell crop inputs
Timothy Koch	EVP Business Development	Business experience:  EVP Business Development since July 2022*  EVP Chief Credit Officer from January 2020 to June 2022  SVP Chief Credit Officer from February 2017 to December 2019  Other business affiliations:  Trust Committee, Farm Credit Foundations, a provider of benefits and payroll services for Farm Credit System organizations

# **Disclosure Information**

**Required by Farm Credit Administration Regulations (Unaudited)** 

Compensation of Chief Executive Officer and Senior Officers (cont.)

Name	Current Position	Business experience and other business affiliations
Jackie Martinie	EVP Chief Operations Officer	Business experience:  EVP Chief Operations Officer since April 2024  EVP Chief Credit and Operations Officer from August 2022 to April 2024  SVP Chief Credit Officer, Farm Credit Illinois from January 2019 to August 2022  Other business affiliations:  Managing member of MLIF, LLC, a residential real estate holding company
Krista McDonald	EVP Chief Strategy Officer	Business experience:  EVP Chief Strategy Officer since January 2020*  VP Sales Enablement from August 2019 to January 2020  VP Innovation and Strategy from July 2016 to August 2019  Other business affiliations:  Board of Visitors, Wheaton College (IL), an advisory board for the college's board of trustees  Board of Directors, Humble & Kind Nebraska, a nonprofit providing short-term aid to families in crisis
Jon Peterson	EVP Chief Financial Officer	Business experience:  EVP Chief Financial Officer since November 2024  SVP Financial Planning and Analysis from June 2023 to November 2024  SVP Corporate Finance, HealthEquity from February 2022 to May 2023  Chief Financial Officer, Hudl from April 2021 to November 2021  VP Central Planning, Charles Schwab from October 2020 to April 2021  Interim CFO, TD Ameritrade from November 2019 to October 2020  Managing Director FP&A, TD Ameritrade from October 2016 to November 2019  Other business affiliations:  Board of Directors, Papillion La Vista Community Schools Foundation
Greg Salton	EVP Chief Risk and Credit Officer	Business experience:  EVP Chief Risk and Credit Officer since April 2024  SVP Chief Risk Officer from January 2018 to April 2024  Other business affiliations:  Managing Member, Boji Lakecation LLC, a short-term rental real estate management company
Russell Wagner	EVP Chief Information Officer	Business experience:  EVP Chief Information Officer since January 2020*  SVP Chief Technology Officer from January 2017 to January 2020  Other business affiliations:  Board of Directors, Food Bank for the Heartland, a nonprofit organization focused on food insecurity for 93 counties across Nebraska and western lowa

<sup>\*</sup> Effective April 15, 2024, these positions include all three Associations in the collaboration agreement.

## **Required by Farm Credit Administration Regulations (Unaudited)**

Compensation Overview: The Association's compensation programs are market-based and designed to provide competitive compensation, including base salary, incentives and benefits that attract, retain, motivate and reward an engaged and talented workforce while achieving business results aligned with the best interests of our stockholders.

The design and governance of our chief executive officer and senior officer compensation program are consistent with prudent risk management standards and provide total compensation that promotes our mission to ensure a safe, sound and dependable source of credit and related services for agriculture and rural America. The design of the compensation program supports our risk management goals and includes (1) a competitive mix of base salary and variable pay, (2) a pay-for-performance process that allocates individual awards based on individual performance and contributions, (3) a balanced use of short-term variable pay performance measures that are risk-adjusted where appropriate, and (4) a long-term portion of variable pay to align with the strategic direction of the Association, which provide for competitive market-based compensation and align with stockholder interests.

Compensation for the chief executive officer and senior officers includes base salary, short-term incentive-plan opportunity and long-term incentive-plan opportunity. Compensation for all other employees includes base salary and short-term incentive-plan opportunity, with the addition of the long-term incentive-plan opportunity for senior vice presidents. The chief executive officer and senior officers participate in benefit plans generally available to all employees. Prior to the collaboration effective date, under the alliance agreement described in Note 1 to the accompanying Consolidated Financial Statements, the 2024 compensation and benefits expense for the chief executive officer, senior officers, and all Association and Frontier Farm Credit employees was shared between the Association and Frontier Farm Credit on a 94.0 percent and 6.0 percent basis, respectively (under the alliance agreement described in Note 1 to the accompanying Consolidated Financial Statements), excluding any Frontier Farm Credit pension plans expense in excess of the Association's retirement programs. Effective April 15, 2024 (the collaboration effective date), the strategic alliance was replaced by the collaboration agreement with Frontier Farm Credit and AgCountry Farm Credit Services (AgCountry); see "Relationship With Frontier Farm Credit, ACA and AgCountry Farm Credit Services, ACA," in Note 1.

The chief executive officer, Mr. Mark Jensen, does not have an employment agreement. A chief executive officer employment agreement is at the discretion of the Board of Directors.

Base Salaries: Base salaries for all employees, including the chief executive officer and senior officers, are based on position, experience and responsibilities, performance and market-based compensation data. The chief executive officer base salary is reviewed and approved by the Board of Directors. The Board of Directors approves the merit and market-adjustment pools available for senior officers' and senior vice presidents' base salaries. Employer expense for base salaries is included in "Salaries and employee benefits" in the Consolidated Statements of Income, which was shared by the

Association and Frontier Farm Credit as part of the overall allocation of salaries and benefits.

Short-Term Incentive: The Board of Directors approves the annual short-term incentive plan, including the performance measures. The 2024 short-term incentive plan performance measures included combined results for the Association and Frontier Farm Credit. Eligible Association employees participate in the annual short-term incentive plan. The chief executive officer, senior officers and one senior vice president participated in an annual short-term incentive plan that combines results for the three collaborating Associations in the collaboration agreement. Select employees must sign an assignment, nonsolicitation and nondisclosure agreement to participate in the short-term incentive plan. Payouts under the short-term incentive plan are based on financial and business results, and credit performance measures and are approved by the Board of Directors. Payouts are not provided unless specific levels of performance are achieved.

No more than one-half of the short-term incentive plan opportunity may be paid in the fourth quarter of the plan year (first award payout), and the remainder of the award payout (final award payout) is paid no later than March 15 after the end of the plan year. The first award payout is based on the results achieved as of September 30 for select performance measures. The final award payout is based on the year-end results net of the first award payout. The first payout under the 2024 short-term incentive plan occurred in November 2024. The second and final payout occurred in February 2025 and was net of the November 2024 payout.

The chief executive officer's short-term incentive opportunity is established by the Board of Directors. The Board has full discretion as to the amount of any payout to the chief executive officer under the short-term incentive plan and has historically and for 2024 used the results from the short-term incentive plan to determine the payout amount.

The accrued expense for the annual short-term incentive plan was \$69.1 million, plus accrued costs of \$9.6 million for a total of \$78.7 million for 2024, which was shared by the Association and Frontier Farm Credit as part of the overall allocation of salaries and benefits.

Long-Term Incentive: The chief executive officer, senior officers and senior vice presidents are eligible for long-term incentive plans. The long-term incentive plans were approved by the Board of Directors to align chief executive officer, senior officer and senior vice president compensation with the strategic business plan and the goals of the Association while providing the opportunity for competitive market-based compensation at a level that will attract, retain and reward key staff for the accomplishment of Association goals. The chief executive officer, senior officers and senior vice presidents must sign an assignment, nonsolicitation and nondisclosure agreement to participate. The plans are nonqualified performance unit plans that are effective January 1, 2022, through December 31, 2024; January 1, 2023, through December 31, 2025; and January 1, 2024, through December 31, 2026. Two senior officers were in the existing AgCountry long-term incentive plan.

## **Required by Farm Credit Administration Regulations (Unaudited)**

The plans have independent performance goals measured over the three-year term of the plans that include core return on assets, customer experience index, employee engagement, loan growth, adverse assets to risk funds and nonaccrual loans to total classified assets. The results included in the 2022-2024 plan were combined results for the Association and Frontier Farm Credit. For the two senior officers in the AgCountry plan, their results were based on AgCountry performance.

The Board of Directors approves the total dollars available for the long-term incentive plans, which are then converted into units. The value of each unit is determined by the results achieved toward the established goals. The chief executive officer has discretion as to the distribution of the units to the senior officers and senior vice presidents for each three-year plan, which is based on consideration of market compensation and individual contributions and performance. The chief executive officer's long-term incentive opportunity is established by the Board of Directors. The Board has full discretion as to the amount of any payout to the chief executive officer under the long-term incentive plan and has historically used the results from the long-term senior officer incentive plan to determine the unit value for the payout amount.

Payments are made no later than March 15 after the end of each three-year plan's term. The payout for the 2022-2024 plan occurred in February 2025 and is reflected in the Summary Compensation Table in the "Long-Term Incentive" column for the calendar year 2024. The payouts for the 2020-2022 and 2021-2023 plans were paid in the first quarter of 2023 and the first quarter of 2024, respectively, and are reflected in the Summary Compensation Table in the "Long-Term Incentive" column for the calendar years 2022 and 2023.

The accrued expense for salary and benefits of \$10.1 million was recorded in 2024 for the long-term incentive plans. The expense was shared by the Association and Frontier Farm Credit as part of the alliance allocation until the collaboration effective date.

### **Disclosure Information**

## Required by Farm Credit Administration Regulations (Unaudited)

The following Summary Compensation Table includes compensation earned by the chief executive officer and senior officers during fiscal years 2024, 2023 and 2022. For the fiscal year 2024, earned compensation for senior officers reflects the effective date of the collaboration agreement. The charts below reflect consistent reporting across AgCountry, FCSAmerica and Frontier Farm Credit, which may result in adjusted numbers from prior years.

Name of CEO	Year (1)	Salary (2)	Short-Term Incentive (3)	Long-Term Incentive (4)	Deferred (5)	Other (6)	Total
Mark Jensen, CEO	2024	\$994,167	\$2,200,091	\$1,120,120	\$465,668	\$10,954	\$4,791,000
Mark Jensen, CEO	2023	\$965,000	\$1,737,000	\$1,107,106	\$464,663	\$11,151	\$4,284,920
Mark Jensen, CEO	2022	\$825,000	\$733,532	\$946,270	\$286,589	\$5,147	\$2,796,538

Aggregate No. of Sr. Officers in Year Excluding CEO (7)	Year (1)	Salary <sup>(2)</sup>	Short-Term Incentive (3)	Long-Term Incentive (4)	Deferred (5)	Other (6)	Total
11	2024	\$3,654,643	\$3,805,388	\$2,244,023	\$910,406	\$3,117,126	\$13,731,586
8	2023	\$2,914,867	\$3,205,875	\$1,887,976	\$835,252	\$112,286	\$8,956,256
8	2022	\$2,630,022	\$1,937,168	\$1,708,964	\$661,772	\$192,923	\$7,130,849

<sup>&</sup>lt;sup>(9)</sup> Up to the collaboration effective date in 2024 the Association paid 94.0 percent of the compensation expense. The Association paid 93.9 percent and 93.7 percent of the compensation expense for 2023 and 2022, respectively. Up to the collaboration date in 2024 Frontier Farm Credit paid 6.0 percent of the compensation expense. In 2023 and 2022, Frontier Farm Credit paid 6.1 percent and 6.3 percent, respectively. Effective April 15, 2024 (the collaboration effective date), the strategic alliance was replaced by the collaboration agreement with Frontier Farm Credit and AgCountry Farm Credit Services. See "Relationship With Frontier Farm Credit, ACA and AgCountry Farm Credit Services, ACA," in Note 1.

- <sup>(2)</sup> Salary earned in the fiscal year.
- (3) Incentive earned in the fiscal year.
- (4) Incentive earned at the end of the respective three-year, long-term incentive plan. Two senior officers were in the AgCountry 2022–2024 plan; their results were based on AgCountry performance.
- Association contributions to the Defined Contribution Plan and Nonqualified Deferred Compensation Plan during the fiscal year.
- © Executive physicals, sign-on bonus, special recognition bonus, retirement gift, severance, taxable moving expense, vacation-leave payout, recognition and referral awards, health and fitness account payouts, health incentives, taxable vehicle use, long-term disability premiums, cell phone reimbursements and group life insurance imputed income incurred during the fiscal year. For 2024 and 2022, this number includes severance payouts for executive departure. Also included are the changes in the value of pension benefits for one senior officer that is part of the District-wide Pension Plan and the Pension Restoration Plan, as applicable.
- (7) Employees designated as senior officers during the fiscal year. In 2024, there were 10 senior officers at the end of the year and one senior officer position was eliminated earlier in 2024. As part of the collaboration, two senior officers were added on the collaboration effective date. The definition of senior officers was updated from including all executive and senior vice presidents previously to including only executive vice presidents. The table for 2023 and 2022 was updated to reflect the new definition of senior officers.

Disclosure of the total compensation paid during 2024 to any senior officer included in the Summary Compensation Table is available to our stockholders upon written request to Farm Credit Services of America, PO Box 2409, Omaha, NE 68103-2409.

Details of the benefit plans are described in Note 10 to the accompanying Consolidated Financial Statements.

### **Required by Farm Credit Administration Regulations (Unaudited)**

#### Travel, Subsistence and Other Related Expenses

Director and employee reimbursements for travel, subsistence and other related expenses are set forth in the Board's Governance Guidelines and Human Resources Manual, respectively. Each provides authority for and control over reimbursement of travel and subsistence expenses for authorized individuals traveling on official business. Copies of the related Governance Guidelines and Human Resources Manual provisions are available to our stockholders upon written request to Farm Credit Services of America, PO Box 2409, Omaha, NE 68103-2409.

The aggregate amount of reimbursement for travel, subsistence and other related expenses for all our directors was \$219 thousand in 2024, \$243 thousand in 2023 and \$188 thousand in 2022.

## Transactions With Directors, Senior Officers and Employees

Directors and certain employees may obtain loans from us, provided they meet all eligibility requirements and provided that such loans are made on the same terms available to other customers. Approval of AgriBank, FCB is required for loans to our directors and employees, for loans to any customer if a director or employee is to receive more than \$100 thousand of the loan proceeds, has a significant personal interest in the loan or its security, may exercise control over the customer, or guarantees or cosigns a loan in excess of \$100 thousand. Further, directors and employees are required to refrain from taking any part in the consideration or decision on any loan in which they or their family members have an interest.

Our bylaws and policies require that directors' loans be maintained at a high level of credit quality. Any director whose loan is classified as "substandard" must prepare and obtain approval of a plan to improve and upgrade the loan within a specified period of time. For directors, failure to comply with our bylaws and policies would result in the director's position being vacated. Directors whose loans are classified "doubtful" or "loss," or have any portion of a loan charged off, must resign immediately.

The Farm Credit Act and Farm Credit Administration regulations require certain disclosures to stockholders concerning loans to directors and employees, their family members, organizations with which they are affiliated or entities that they may control. Disclosure is required where such loans were made on terms other than those available to other customers, or where such loans are considered to have more than a normal risk of collectability. None of our loans made to directors or employees, their family members, or affiliated organizations or entities they may control were made on terms other than those available to all customers, nor were any such loans considered to have more than a normal risk of collectability.

Director, senior officer and employee non-loan transactions with us are regulated by our policy.

Concerning property that was mortgaged or pledged as security for Farm Credit System debt within the preceding 12 months, the policy requires that senior officers and employees obtain approval from the Standards of Conduct officer for purchase of the property.

Concerning property acquired within the preceding 12 months in satisfaction of Farm Credit System debt, this policy:

- · prohibits lease, purchase or acquisition except through inheritance by senior officers and employees; and
- · prohibits lease, purchase or acquisition except through inheritance, public auction or other open competitive bidding process by directors.

The policy does permit directors, senior officers and employees to purchase furniture and equipment owned by us provided that any item having a value of greater than \$5 thousand must be purchased through an open, competitive bidding process.

The Farm Credit Act and Farm Credit Administration regulations also require certain disclosures to stockholders concerning non-loan transactions a director or senior officer, or any of his or her family members, affiliated organizations or entities he or she may control, have with us. Such disclosure is required if such transactions did not involve competitive bidding, involved amounts in excess of \$5 thousand or provided a special benefit to the director or senior officer. No such transactions took place during 2024.

#### **Involvement in Certain Legal Proceedings**

There were no material legal proceedings or enforcement actions involving FCSAmerica, our directors or senior officers that require disclosure in this section.

.....

#### Relationship With Qualified Public Accountant

PricewaterhouseCoopers LLP serves as our qualified public accountant. There were no changes in our qualified public accountant since the prior annual report to stockholders, and there were no material disagreements on any matter of accounting principles or financial-statement disclosures during this period. Expenses recognized in the 2024 Consolidated Financial Statements for services provided by PricewaterhouseCoopers LLP were approved by the Board Audit Committee and include \$444 thousand for audit services and \$10 thousand for tax-review services. We also incurred \$146 thousand for work related to our implementation of new accounting guidance, which was preapproved by the Audit Committee. Our engagement letter commits to reimbursing the external auditor for reasonable out-ofpocket expenses as incurred.

### **Disclosure Information**

## **Required by Farm Credit Administration Regulations (Unaudited)**

#### **Financial Statements**

The "Consolidated Financial Statements," "Notes to Consolidated Financial Statements," "Report of Management," "Report on Internal Control Over Financial Reporting," "Report of Audit Committee" and "Report of Independent Auditors" required to be disclosed in this section are incorporated herein by reference from this annual report to stockholders.

# Credit and Services to Young, Beginning and Small Producers

Effective January 1, 2024, the annual gross-sales threshold for a small farmer, rancher, or producer or harvester of aquatic products increased from \$250,000 to \$350,000 and changed from measuring gross sales to gross-cash farm income. Effective February 1, 2024, the Farm Credit Administration amended certain young, beginning and small (YBS) regulations to clarify the responsibilities of funding banks in the review and approval of direct-lender-association YBS programs, strengthen funding-bank internal controls and bolster YBS business planning.

We have specific programs in place to serve the credit and related needs of young, beginning and small producers in our territory. Programs focus on providing sound financial services, education and networking opportunities. The definitions of young, beginning and small producers follow:

#### **Definitions**

- Young farmer, rancher, or producer or harvester of aquatic products who is 35 or younger as of the date the loan is originally made
- Beginning farmer, rancher, or producer or harvester of aquatic products who has 10 years or less of experience at farming, ranching, or producing or harvesting aquatic products as of the date the loan is originally made.
- Small farmer, rancher, or producer or harvester of aquatic products who normally generates less than \$350,000 in annual gross-cash farm income of agricultural or aquatic products at the date the loan is originally made.

#### **Program Elements**

Our program for serving young, beginning and small producers includes the following:

**Conventional Loans:** Producers 35 or younger or with 10 years or less of farming or ranching experience, may have sufficient capacity, credit history or financial backing to meet our traditional loan-approval standards.

**AgStart Loans:** Producers 35 or younger, or with 10 years or less of farming or ranching experience, can benefit from modified credit-approval standards to help them gain access to debt capital. It is the goal of the program to help facilitate the financial growth of the customer and graduate participating producers from the AgStart program into conventional product offerings over time.

**Development Fund:** This program assists young, beginning and small producers who are beginning, growing or enhancing an agricultural-based operation by providing them business-planning assistance and includes three loan products: Working Capital Loan, Breeding Livestock Loan and Contract Finish Loan. As of December 31, 2024, we had 229 customers enrolled in the program, with a total commitment of \$21.3 million in Development Fund lending.

Youth in Agriculture Loans for Breeding Livestock: The Breeding Livestock Loan program for youth provides loans for terms of one to five years, up to \$10,000, for the purpose of purchasing breeding livestock. These loans require a cosigner of legal age and are approved based on the strength and credit scores of the cosigner.

**Education and Finance Sponsorships:** We provide donations and sponsor state and local FFA activities and conventions, state 4-H activities and conventions, and agricultural leadership programs.

**Scholarships:** In 2024, we funded \$2,500 scholarships to 32 qualified students studying agriculture at land-grant universities within our four-state territory. Additionally, we offered funding for the following scholarships to qualified students studying agriculture at selected educational institutes: \$2,000 scholarships to 40 students at community colleges; \$2,500 scholarships to 88 students at four-year colleges; \$2,000 scholarships to 32 FFA students in high school.

**Small Producer Financing:** Small producers are served primarily through three loan programs: Rural 1st Home Loans, AgDirect and the full line of products and services offered through our retail marketplaces. All of these programs are designed to meet the needs of small producers, part-time farmers or rural residents with a convenient and efficient delivery of financial services. Small producers who also meet the definition of young or beginning are eligible for our young and beginning program.

#### **Credit Underwriting Standards**

Young and beginning producers who do not meet traditional credit standards are considered under an outreach loan program called AgStart. Through this program, applicants' requests are analyzed and assessed based primarily on character and capacity credit factors. Farm Service Agency guarantees are used as deemed necessary, with additional support provided by our payment of the first \$2,500 of external fees.

As of December 31, 2024, AgStart customers accounted for 5,017 loans to 2,603 customers with a loan commitment of \$907.3 million. AgStart loan volume increased by 3.29 percent in 2024.

## **Required by Farm Credit Administration Regulations (Unaudited)**

#### **Results and Goals**

As of December 31, 2024, we had 24,695 unique young, beginning and small customers, with total loan volume of \$7.9 billion. These include:

- 4.881 customers who qualify as young, with total loan volume of
- 6,546 customers who qualify as beginning, with total loan volume of \$1.8 billion.
- · 21,205 customers who qualify as small, with total loan volume of \$6.6 billion.

Young and Beginning Segment: The 2017 U.S. Department of Agriculture Census of Agriculture reports operators who meet the criteria for young, beginning and small, as well as farms with any operators meeting the criteria, including farms with debt. A significant change to the 2017 Census of Agriculture is the elimination of the "principal operator," making it difficult to compare numbers to previous Census of Agriculture years. In our territory, there are 13,335 farms with debt with a young operator. There are 19,889 farms with debt with a beginning operator. As of December 31, 2024, we had 4,881 young customers and 6,546 beginning customers, some of whom are counted in both categories. This equates to a young market share of 36.6 percent and a beginning market share of 32.9 percent. Total loan volume to young and beginning customers was \$2.5 billion.

Small Producer: According to 2017 U.S. Department of Agriculture Census of Agriculture data, 128,519 farms representing 73.7 percent of all farms in our four-state territory meet the definition of small (less than \$250,000 in annual gross sales of agricultural products). The 2017 Census of Agriculture includes any operation with farm income in its definition of a farm.

	Potential Customers*	FCSAmerica Customers	Market Share***
Young	13,335	4,881	36.6%
Beginning	19,889	6,546	32.9%
Small**	31,466	21,205	67.4%

<sup>\* 2017</sup> U.S. Department of Agriculture Census of Agriculture data of farms with deht

Young, Beginning and Small Producer **New Customer Growth** 

	2025 Goals	2026 Goals	2027 Goals
Young	649	662	675
Beginning	972	1,001	1,031
Small	1,508	1,538	1,569

Special Program Goal (AgStart): This program will positively affect all three young, beginning and small producer categories. Use of this outreach loan program is seen as a critical component of long-term success in the marketplace.

#### **Related Services**

Young and Beginning Producer Conference: The annual Side by Side Conference was held in Omaha, Nebraska, on July 31-August 2, 2024. There were 107 customers in attendance from FCSAmerica who attended in conjunction with Frontier Farm Credit customers. Additionally, a two-day Side by Side Conference was held in Des Moines, Iowa, on February 8-9, 2024. There were 115 customers in attendance from FCSAmerica. Moreover, webinars and podcasts were hosted throughout the year on topics tailored to young and beginning producers. These educational programs provide producers with the opportunity to network, learn from speakers, learn more about FCSAmerica and become betterinformed business managers.

Education and Finance Sponsorships: We awarded \$444,000 in college scholarships to 192 students in 2024. We donated more than \$499,000 for state and local FFA and 4-H activities and provided additional funding and resources for young and beginning producer education, leadership development programs and community grants.

#### Awareness

Young, Beginning and Small Producer: The Association implemented an enhanced strategy to serve young, beginning and small producers. This strategy includes specialized roles dedicated to directly serving our customers, as well as a programmanagement role for designing and implementing education and lending programs. A standing cross-functional team guides the ongoing focus on supporting the credit and related needs of young, beginning and small producers.

<sup>\*\*</sup> Potential customers in the small category are those who reported annual gross sales between \$10,000 and \$249,999. FCSAmerica customers in the small category are those who generate less than \$350,000 in annual gross-cash farm income.

<sup>\*\*\*</sup> Market share was computed by comparing the number of producers in the young, beginning or small categories maintaining a loan relationship with Farm Credit Services of America to the total number of producers with debt in those categories.

## **Disclosure Information**

**Required by Farm Credit Administration Regulations (Unaudited)** 

#### Farm Credit Services of America Retail Office Locations

4835 Sixth Avenue SE	81 33rd Street SW	1902 D Avenue W
<b>Aberdeen, SD</b> 57401	Huron, SD 57350	Oskaloosa, IA 52577
2390 Highway 2	686 E 3rd Street	105 Theater Circle
<b>Alliance, NE</b> 69301	Imperial, NE 69033	Perry, IA 50220
4101 N Sixth Street Beatrice, NE 68310	4070 East 56th Street Kearney, NE 68847	2505 E 4th Street <b>Pierre, SD</b> 57501
2555 South E Street Broken Bow, NE 68822	855 Fallbrook Boulevard Lincoln, NE 68521	152 N Absaroka Suite D <b>Powell, WY</b> 82435
919 Bella Vista Drive	1301 W Main Street	2510 N Plaza Drive
Carroll, IA 51401	Manchester, IA 52057	Rapid City, SD 57702
1401 Wilkins Circle	203 W Merle Hibbs Boulevard	700 Senate Avenue
Casper, WY 82601	Marshalltown, IA 50158	Red Oak, IA 51566
7419 Nordic Drive Cedar Falls, IA 50613	4056 Fourth Street SW Mason City, IA 50401	411 Valley View Drive Scottsbluff, NE 69361
4865 Old Monastery Road	1806 N Highway 83	3000 Park Street
Columbus, NE 68601	<b>McCook, NE</b> 69001	Sheldon, IA 51201
2328 Millennium Road	401 Cabela Drive	4512 S Lakeport Street
Decorah, IA 52101	Mitchell, SD 57301	Sioux City, IA 51106
1621 11th Street	322 First Avenue E	5011 S Broadband Lane
DeWitt, IA 52742	<b>Mobridge, SD</b> 57601	Sioux Falls, SD 57108
3675 450th Avenue	2216 James Avenue	1015 590th Street
Emmetsburg, IA 50536	Mount Pleasant, IA 52641	<b>Storm Lake, IA</b> 50588
3333 W Faidley Avenue	2125 W 20th Street S	1114 29th Street SE
Grand Island, NE 68803	Newton, IA 50208	Watertown, SD 57201
1812 Hawkeye Avenue	207 N 34th Street	345 Fair Meadow Drive
Harlan, IA 51537	Norfolk, NE 68701	<b>Webster City, IA</b> 50595
1525 Boyson Road <b>Hiawatha, IA</b> 52233	197 W. State Farm Road North Platte, NE 69101	3808 Broadway Avenue <b>Yankton, SD</b> 57078
	507 E Highway 20	

Farm Credit Services of America strives to be environmentally conscious. If you would like to receive an additional copy of our 2024 annual report, please contact us at 1-800-884-FARM (1-800-884-3276).

O'Neill, NE 68763

Agriculture Works Here is a registered trademark of Farm Credit Services of America.

AgDirect<sub>®</sub> is an equipment financing program offered by Farm Credit Services of America and other lenders, including participating Farm Credit System Institutions.

FarmLend® is a registered trademark of Farm Credit Services of America.

Rural 1st is a tradename and Rural 1st, the Rolling Hills Window icon, Rural Logic, and Closer to What Matters are exclusive trademarks of Farm Credit Mid-America, NMLS 407249. Rural 1st is also available to consumers within the territories of participating Farm Credit System Associations, including Farm Credit Services of America (NMLS 579135).

Patronage is based on eligible loan volume and Association financial results. Prior distributions should not be interpreted as guarantees of future performance.

All loans subject to credit approval and eligibility.



Agriculture Works Here.»

