

**Second Quarter
Financial Report
June 30, 2024**



Farm Credit Services *of* America
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Farm Credit Services of America, ACA

Management's Discussion and Analysis of Financial Condition and Results of Operations

The following commentary reviews the consolidated financial position and consolidated results of operations of Farm Credit Services of America, ACA, and its subsidiaries Farm Credit Services of America, FLCA and Farm Credit Services of America, PCA. The accompanying consolidated financial statements and notes also contain important information about our unaudited financial position and results of operations. You should also read our 2023 Annual Report for a description of our organization, operations and significant accounting policies.

Due to the nature of our financial relationship with AgriBank, FCB, the financial condition and results of operations of AgriBank, FCB may materially affect our shareholders' investment in Farm Credit Services of America, ACA. To request a free copy of the AgriBank, FCB financial reports or additional copies of our report contact us at PO Box 2409, Omaha, NE 68103-2409, (800) 531-3905 or via email to [\\$sr@fcsamerica.com](mailto:$sr@fcsamerica.com) or view them at our website, www.fcsamerica.com. You may also contact AgriBank, FCB at 30 East 7th Street, Suite 1600, St. Paul, MN 55101, (651) 282-8800, or via electronic mail to: financialreporting@agribank.com. The AgriBank, FCB's financial reports are also available through AgriBank, FCB's website at www.agribank.com.

Notice of Significant or Material Events

The Boards of Directors of Farm Credit Services of America, ACA, AgCountry Farm Credit Services, ACA, and Frontier Farm Credit, ACA entered into an agreement with an effective date of December 29, 2023. Beginning April 15, 2024, the three associations are jointly managed and share income and losses. The associations will deploy a common business approach to the development and delivery of products and services and use common technology platforms which accommodate differences in local marketplace conditions. While the associations are jointly managed and will operate under jointly developed strategic business plans and support plans, they remain separate organizations with strong local representation through independent boards of directors and distinct patronage programs. The collaboration is designed to benefit the farmers and ranchers who own and support the three financial services cooperatives by ensuring that all three associations have the strength and capacity to serve agricultural customers' needs for years to come.

Under the collaboration agreement, the three associations have agreed to share net income and losses based on a formula derived from the average net income/losses of each association from the previous five years including 2019 thru 2023. Therefore, the income/losses will be allocated as follows: Farm Credit Services of America (73.8 percent), AgCountry Farm Credit Services (21.3 percent) and Frontier Farm Credit (4.9 percent). Given such allocation methodology, income and losses that are generally specific to each of the associations will effectively be shared in proportion to the allocation formula. The allocation methodology in effect will continue to be applied until the boards mutually agree to any changes in the methodology to be used for the next allocation period starting on January 1, 2028.

Forward-Looking Information

Any forward-looking statements in this Quarterly Financial Report are based on current expectations and are subject to uncertainty and changes in circumstances. Actual results may differ materially from expectations due to a number of risks and uncertainties. More information about these risks and uncertainties is contained in our 2023 Annual Report. We undertake no duty to update or revise any forward-looking statements, whether as a result of new information, future events, or otherwise.

Commodity Review and Outlook Update

Our appraisal team monitors real estate value trends through semi-annual appraisals of 63 agricultural farms located throughout our territory. The appraisal team updates benchmark farm values based on the most recently reported real estate sales on January 1st and July 1st each year.

The average change in benchmark farm values at July 1, 2024 is shown below. The number of benchmark farms is shown in parenthesis after each state.

State	Six-Month	One-Year	Five-Year	Ten-Year
Iowa (21)	(2.4)%	(2.4)%	58.3%	34.0%
Nebraska (18)	0.2%	4.7%	49.9%	25.0%
South Dakota (22)	3.6%	6.3%	53.3%	35.0%
Wyoming (2)	2.7%	5.1%	57.8%	112.7%

Over the past six months, benchmark farms have appeared to stabilize. While Iowa has shown a decrease, Nebraska, Wyoming and South Dakota have experienced modest increases in the past six to twelve months. Factors influencing the market include decreasing commodity prices, profitability in the cow/calf industry, limited supply of agricultural real estate, and stabilized interest rates. The majority of the agricultural real estate is being purchased by farmers and ranchers.

Corn prices trended lower in the second quarter as higher acreage and stocks impacted corn futures. While United States corn use is expected to rise for the 2024 crop, it likely will not be enough to offset growth in total supply. USDA adjusted 2024 corn plantings higher to 91.5 million acres, a 1.5 million acre increase from USDA's March estimate. Meanwhile, 2024 corn yields are projected at 181 bushels per acre, which is an increase over the 2023 record yield of 177.3 bushels per acre. Despite weather-related concerns in Brazil, total corn production from the combination of Brazil and Argentina is expected to hit a new high. In summary, demand for corn remains soft relative to supply, with United States producers facing challenges on a number of fronts, including a strong dollar that makes U.S. exports less competitive.

Soybean prices also trended lower in the second quarter. USDA lowered planted acreage to 86.1 million acres in its June 28 acreage report. Even so, United States farmers are projected to have planted 3 percent more soybean acres than in 2023. Soybean stocks through June 1 were 970 million bushels, or 22 percent higher than 2023. USDA anticipates higher total soybean usage from the 2023 to the 2024 crop. Domestic soybean crush remains historically strong. United States soybean exports are increasing, but remain below the 10-year average. Argentina and Brazil are expected to produce record soybean crops, contributing to growing international stocks relative to use. In summary, the United States soybean market is experiencing a strong domestic crush market but soybean supply is robust.

Cattle prices have remained strong in the first two quarters of 2024, supported by limited supply and resilient domestic demand. The May USDA all-fresh beef retail price was at a record \$7.96 per pound while the comprehensive beef cutout value averaged more than \$300 per hundredweight and fed steer prices were approximately \$185 per hundredweight. Drought conditions also improved for the cattle sector in the second quarter relative to prior year. Improving pasture conditions could lead to more heifers retained for breeding purposes. United States beef exports in April 2024 were down 3 percent from 2023. This follows a 14 percent year-over-year decrease in April 2023. Meanwhile, United States beef imports in April were up 11 percent over prior year. Overall, tight supplies, trade dynamics, and steady consumer demand defined the cattle market in quarter two 2024.

United States pork producers entered the second quarter with positive profit margins, largely due to lower feed costs and resilient hog prices. Lean hog futures averaged more than \$92 per hundredweight for the quarter, up 13 percent from quarter two of 2023. Inventory of all hogs and pigs on June 1 was 74.5 million head, up 1 percent from last year and slightly above the first quarter of 2024. However, productivity continued to outpace herd liquidation. Breeding inventory, at slightly more than 6 million head, was down 3 percent from last year. It also was down slightly from the first quarter of 2024. U.S. hog and pig producers weaned an average of 11.56 pigs per litter, up from 11.36 reported last year. United States pork exports in April were robust, coming in 5.6 percent higher month over month and 13 percent higher year-over-year. Overall, the United States hog sector continues to face both challenges and opportunities as a result of supply-and-demand dynamics.

Refer to the Commodity Review and Outlook section of Management's Discussion & Analysis in the 2023 Annual Report for further analysis of farmland prices and industry conditions.

Loan Portfolio

Total loans were \$40.3 billion at June 30, 2024, an increase of \$1.6 billion, or 4.2 percent from December 31, 2023. The increase was primarily due to an increase in long-term agricultural mortgage and agribusiness loans.

Portfolio Credit Quality

The credit quality of our portfolio declined slightly from December 31, 2023. Our adversely classified assets as a percentage of our portfolio increased during the first six months of 2024 ending the quarter at 2.00 percent, compared to 1.96 percent at December 31, 2023. Adversely classified loans are loans we have identified as showing some credit weakness according to our credit standards. We have considered portfolio credit quality in assessing the reasonableness of our allowance for credit losses, and in our opinion, the allowance for credit losses was reasonable in relation to the risk in our loan portfolio at June 30, 2024.

In certain circumstances, government agency guarantee programs are used to reduce the risk of loss. At June 30, 2024, \$1.2 billion of our loans were substantially guaranteed under these government programs.

Nonperforming Assets

The following table summarizes nonperforming assets and delinquency information (dollars in thousands):

	June 30, 2024	December 31, 2023
Loans:		
Nonaccrual	\$ 97,781	\$ 120,548
Accruing loans 90 days or more past due	<u>22,127</u>	<u>7,570</u>
Total nonperforming loans	119,908	128,118
Other property owned, net	9,865	—
Total nonperforming assets	<u>\$ 129,773</u>	<u>\$ 128,118</u>
Nonperforming loans as a percentage of total loans	0.30%	0.33%
Nonaccrual loans as a percentage of total loans	0.24%	0.31%
Current nonaccrual loans as a percentage of total nonaccrual loans	72.6%	40.4%
Total delinquencies as a percentage of total loans*	0.47%	0.51%

*Total delinquencies include accrual and nonaccrual loans 30 days or more past due.

Total nonperforming assets have increased slightly since year-end due to an increase in accruing loans 90 days or more past due and other property owned, offset by a decrease in nonaccrual loans. Total nonperforming assets remained at acceptable levels. The increase in accruing loans 90 days or more past due is due to the government guaranteed portfolio. The increase in other property owned is due to acquiring real property during the second quarter. The decrease in nonaccrual loans is primarily due to a few loans in the fruits and vegetables and food processing portfolios. It is our practice to transfer accruing loans that are past due 90 days or more into nonaccrual unless they are adequately secured and in the process of collection. Based on our analysis, loans 90 days or more past due and still accruing interest were adequately secured and in the process of collection and were eligible to remain in accruing status. Nonperforming loans as a percentage of total loans remain at acceptable levels.

Allowance for Credit Losses

The allowance for credit losses on loans is an estimate of expected credit losses on loans in our portfolio. We determine the appropriate level of allowance for credit losses on loans based on a disciplined process and methodology that incorporates expected probabilities of default and loss given default based on historical portfolio performance, forecasts of future economic conditions, and management's judgment with respect to unique aspects of current and expected conditions that may not be contemplated in historical loss experience or forecasted economic conditions.

Allowance for Credit Losses on Loans Coverage Ratios:

	June 30, 2024	December 31, 2023
Allowance for credit losses on loans as a percentage of:		
Total loans	0.16%	0.21%
Nonaccrual loans	67.50%	68.02%
Total nonperforming loans	55.04%	64.00%

Total allowance for credit losses was \$78.0 million at June 30, 2024, and \$96.0 million at December 31, 2023. The decrease from December 31, 2023 was primarily related to the removal of specific reserves that exceeded charge-offs taken against the corresponding loans. In our opinion, the allowance for credit losses on loans was reasonable in relation to the risk in our loan portfolio at June 30, 2024.

Results of Operations

The following table presents profitability information (dollars in thousands):

	For the six months ended	
	June 30,	
	<u>2024</u>	<u>2023</u>
Net income	\$446,611	\$344,192
Return on average assets	2.10%	1.70%
Return on average members' equity	11.70%	9.64%

Changes in these ratios directly relate to:

- Changes in net income discussed in this section;
- Changes in assets discussed in the Loan Portfolio section; and,
- Changes in capital discussed in the Funding, Liquidity and Members' Equity section.

Major components of the changes in net income for the six months ended June 30, 2024 compared to the same period in 2023 are outlined in the following table (dollars in thousands):

For the six months ended June 30,	<u>2024</u>	<u>2023</u>	Increase (decrease) in net income
Net interest income	\$ 537,172	\$ 473,237	\$ 63,935
Provision for credit losses	(2,040)	21,632	23,672
Noninterest income	166,997	143,883	23,114
Noninterest expense	253,264	245,926	(7,338)
Provision for income taxes, net	6,334	5,370	(964)
Net income	<u>\$ 446,611</u>	<u>\$ 344,192</u>	<u>\$ 102,419</u>

The effects on net interest income from changes in average volumes and rates are quantified in the following table for the six months ended June 30, (dollars in thousands):

	<u>2024 vs. 2023</u>
Change in volume	\$ 14,378
Change in rates	49,190
Change in nonaccrual income	367
Net change	<u>\$ 63,935</u>

The increase in net interest income is due to higher loan volume and an increase in income earned on earning assets funded by our noninterest-bearing source (capital).

We recorded a \$(0.04) million provision for credit losses on loans as well as a \$(2.0) million provision for credit losses on unfunded commitments for the first six months of 2024, as compared with recording a \$20.6 million provision for credit losses on loans and \$1.0 million provision for credit losses on unfunded commitments during the first six months of 2023. The decrease in provision was related to a decrease in specific reserves on a few loans and charge offs made in 2024 on loans that had a specific reserve. Net charge offs for the first six months of 2024 were \$16.0 million compared with net charge offs of \$0.6 million in the same period a year ago. The change in the provision for credit losses on loans and unfunded commitments reflects our assessment of risk in the loan portfolio.

The increase in noninterest income is primarily due to our share of the Allocated Insurance Reserve Accounts (AIRA) distribution received from the Farm Credit System Insurance Corporation (FCSIC). The AIRA was established by FCSIC when premiums collected increased the level of the Farm Credit Insurance Fund beyond the required 2 percent of insured debt. There was no AIRA distribution in 2023. Refer to our 2023 Annual Report for additional information about the FCSIC. In addition, we experienced an increase in noninterest income due to an increase in insurance income.

The increase in noninterest expense is primarily due to higher salary and benefits expenses due to market adjustments since staffing levels are consistent with prior year, as well as one-time collaboration expenses primarily in salaries and purchased services. The Farm Credit System Insurance expense decreased in 2024 primarily due to a decrease in the FCSIC premium rate. The premium rate, which is primarily impacted by System growth, was 10 basis points for the six months ended June 30, 2024, compared to 18 basis points for the same period in 2023. The FCSIC Board meets periodically throughout the year to review premium rates and has the ability to change these rates at any time. Refer to Note 1 in our 2023 Annual Report for additional information on the Farm Credit System Insurance Fund.

The increase in provision for income taxes is primarily related to our estimate of taxes based on taxable income.

We may receive patronage from AgriBank, FCB and other Farm Credit entities. Patronage distributions from those entities are declared solely at the discretion of each institution's Board of Directors (dollars in thousands).

	For the six months ended	
	June 30,	
	2024	2023
Patronage from AgriBank, FCB	\$ 84,106	\$ 82,943
AgDirect, LLP patronage distribution	8,876	7,835
Other patronage	312	2,820
Total patronage income	<u>\$ 93,294</u>	<u>\$ 93,598</u>

Patronage from AgriBank, FCB primarily includes wholesale patronage and pool program patronage and may be in the form of cash or stock. All other patronage from other Farm Credit institutions is typically distributed in cash.

Funding, Liquidity and Members' Equity

We borrow from AgriBank, FCB under a note payable, in the form of a line of credit. Our note payable was renegotiated as of July 1, 2024 and was renewed for \$41 billion with a maturity of June 30, 2027 at which time the note will be renegotiated, if not sooner. The repricing attributes of our line of credit generally correspond to the repricing attributes of our loan portfolio which significantly reduces our market interest rate risk. Due to the cooperative structure of the Farm Credit System and as Farm Credit Services of America is a stockholder of AgriBank, FCB we expect this borrowing relationship to continue into the foreseeable future. Our other source of lendable funds is from equity.

The components of cost of funds associated with our note payable include:

- A marginal cost of debt component;
- A spread component, which includes cost of servicing, cost of liquidity and bank profit; and
- A risk premium component, if applicable.

We were not subject to a risk premium at June 30, 2024 or December 31, 2023.

Our members' equity increased to \$7.9 billion at June 30, 2024 compared to \$7.5 billion at December 31, 2023. The increase was primarily due to the net income recorded for the first six months of 2024.

In the 4th quarter of 2023, our Board also adopted a patronage program for 2024. The 2024 patronage program will be based on each customer's average daily balance of eligible loans outstanding during 2024 to be paid in 2025 on eligible originations, participations purchased and participations sold volume.

Farm Credit Administration regulations require us to maintain minimums for our common equity tier 1, tier 1 capital, total capital and permanent capital risk-based capital ratios. In addition, the Farm Credit Administration requires us to maintain minimums for our non-risk-adjusted ratios of tier 1 leverage and unallocated retained earnings and equivalents leverage. Refer to Note 9 in our 2023 Annual Report for a more complete description of these ratios. The capital adequacy ratios are directly impacted by the changes in capital as more fully discussed in this section and the changes in assets as discussed in the Loan Portfolio section, and off-balance sheet commitments, as disclosed in Note 13 in our 2023 Annual Report.

	As of June 30, 2024	As of December 31, 2023	Regulatory Minimums	Capital Conservation Buffers
Risk-adjusted:				
Common equity tier 1 ratio	14.01%	14.18%	4.5%	7.0%
Tier 1 capital ratio	14.01%	14.18%	6.0%	8.5%
Total capital ratio	14.21%	14.42%	8.0%	10.5%
Permanent capital ratio	14.03%	14.21%	7.0%	7.0%
Non-risk-adjusted:				
Tier 1 leverage ratio	15.09%	15.66%	4.0%	5.0%
Unallocated retained earnings and equivalents leverage ratio	15.09%	15.66%	1.5%	1.5%

Certification

This report has been prepared under the oversight of the Board’s Audit Committee. The undersigned certify that they have reviewed this report and it has been prepared in accordance with all applicable statutory or regulatory requirements and that the information contained herein is true, accurate, and complete to the best of their knowledge and belief.



Mark Jensen
President and CEO
August 6, 2024



Nick Jorgensen
Chairperson, ACA Board of Directors
August 6, 2024



Craig P. Kinnison
Executive Vice-President and CFO
August 6, 2024

Farm Credit Services of America, ACA
Consolidated Statements of Condition

(dollars in thousands)

	June 30, 2024 <u>(unaudited)</u>	December 31, 2023 <u></u>
ASSETS		
Loans	\$ 40,273,428	\$ 38,646,868
Allowance for credit losses on loans	66,000	82,000
Net loans	<u>40,207,428</u>	<u>38,564,868</u>
Cash	43,303	58,482
Accrued interest receivable	616,661	581,707
Investment in securities, net	1,471,366	772,446
Investment in RBIC	84,018	81,186
Investment in AgriBank, FCB	1,412,700	1,399,213
Investment in AgDirect, LLP	138,949	128,077
Premises and equipment, net	233,756	232,187
Deferred tax asset, net	5,980	6,451
Other assets	157,604	121,505
Total assets	<u>\$ 44,371,765</u>	<u>\$ 41,946,122</u>
LIABILITIES		
Notes payable to Agribank, FCB	\$ 35,922,715	\$ 33,516,275
Accrued interest payable	338,897	313,296
Patronage payable	—	357,000
Allowance for credit losses on unfunded commitments	12,000	14,000
Other liabilities	154,307	248,567
Total liabilities	<u>36,427,919</u>	<u>34,449,138</u>
Commitments and contingencies (Note 6)		
MEMBERS' EQUITY		
At-risk capital:		
Class D common stock	97,350	96,040
Class E common stock	3,936	3,858
Less: Capital stock receivable	(101,286)	(99,898)
Retained earnings	7,943,846	7,496,984
Total members' equity	<u>7,943,846</u>	<u>7,496,984</u>
Total liabilities and members' equity	<u>\$ 44,371,765</u>	<u>\$ 41,946,122</u>

The accompanying notes are an integral part of these financial statements.

Farm Credit Services of America, ACA Consolidated Statements of Income

(dollars in thousands)
(unaudited)

	Three Months Ended		Six Months ended	
	June 30,		June 30,	
	2024	2023	2024	2023
NET INTEREST INCOME				
Interest income	\$ 611,165	\$ 527,972	\$ 1,194,068	\$ 1,005,699
Interest expense	339,292	283,440	656,896	532,462
Net interest income	271,873	244,532	537,172	473,237
Provision for credit losses	(6,522)	13,200	(2,040)	21,632
Net interest income after provision for credit losses	278,395	231,332	539,212	451,605
NONINTEREST INCOME				
Patronage income	49,049	45,610	93,294	93,598
AgDirect, LLP program fees	13,802	14,156	29,465	25,670
Loan fees	7,729	7,113	14,371	12,255
Insurance services	2,346	2,030	7,838	3,880
Rural 1st program fees	1,371	1,328	2,002	2,143
Other noninterest income	15,155	2,514	20,027	6,337
Total noninterest income	89,452	72,751	166,997	143,883
NONINTEREST EXPENSE				
Salaries and employee benefits	83,223	76,003	173,158	152,981
Occupancy and equipment expense	13,145	13,801	25,904	25,671
Other operating expenses	13,214	19,295	31,525	38,165
Insurance fund premiums	8,428	14,636	16,557	29,103
Loss (gain) on RBIC	3,983	765	6,120	6
Total noninterest expense	121,993	124,500	253,264	245,926
Income before income taxes	245,854	179,583	452,945	349,562
Provision for income taxes	2,943	3,046	6,334	5,370
Net income	<u>\$ 242,911</u>	<u>\$ 176,537</u>	<u>\$ 446,611</u>	<u>\$ 344,192</u>

The accompanying notes are an integral part of these financial statements.

Farm Credit Services of America, ACA
Consolidated Statements of Changes in Members' Equity

(dollars in thousands)

(unaudited)

	<u>At-risk Capital</u>		<u>Total Members' Equity</u>
	<u>Capital Stock</u>	<u>Retained Earnings</u>	
Balance at December 31, 2022	\$ —	\$ 7,066,776	\$ 7,066,776
Net income		\$ 344,192	\$ 344,192
Patronage accrual adjustment		\$ 166	\$ 166
Cumulative effect of change in accounting principle		\$ (12,000)	\$ (12,000)
Capital stock:			
Issuance of stock in exchange for customer stock receivable	\$ 4,660		\$ 4,660
Release of customer stock receivable associated with retired stock	\$ (4,501)		\$ (4,501)
Less: Capital stock receivable	\$ (159)		\$ (159)
Balance at June 30, 2023	<u>\$ —</u>	<u>\$ 7,399,134</u>	<u>\$ 7,399,134</u>
Balance at December 31, 2023	\$ —	\$ 7,496,984	\$ 7,496,984
Net income		446,611	446,611
Patronage accrual adjustment		251	251
Capital stock:			
Issuance of stock in exchange for customer stock receivable	5,237		5,237
Release of customer stock receivable associated with retired stock	(3,849)		(3,849)
Less: Capital stock receivable	(1,388)		(1,388)
Balance at June 30, 2024	<u>\$ —</u>	<u>\$ 7,943,846</u>	<u>\$ 7,943,846</u>

The accompanying notes are an integral part of these financial statements.

Notes to Consolidated Financial Statements (unaudited)

Note 1 - Organization

The accompanying unaudited consolidated financial statements contain all adjustments necessary for a fair presentation of the interim financial condition and results of operations. While our accounting policies conform to accounting principles generally accepted in the United States of America (U.S. GAAP) and the prevailing practices within the financial services industry, this interim Quarterly Financial Report is prepared based upon statutory and regulatory requirements and, accordingly, does not include all disclosures required by U.S. GAAP. The results of the six months ended June 30, 2024 are not necessarily indicative of the results to be expected for the year ending December 31, 2024. The interim financial statements and the related notes in this Quarterly Report should be read in conjunction with the consolidated financial statements and related notes included in our 2023 Annual Report for the year ended December 31, 2023.

The consolidated financial statements present the consolidated financial results of Farm Credit Services of America, ACA (the parent) and Farm Credit Services of America, FLCA and Farm Credit Services of America, PCA (the subsidiaries). All material intercompany transactions and balances have been eliminated in consolidation.

Recently Issued or Adopted Accounting Pronouncements

We have assessed the potential impact of accounting standards that have been issued by the Financial Accounting Standards Board and have determined the following standards to be applicable to our business. While we are a nonpublic entity, our financial results are closely related to the performance of the combined Farm Credit System. Therefore, we typically adopt accounting pronouncements in alignment with other Farm Credit System institutions.

Standard and Effective Date	Description	Financial Statement Impact
In December 2023, the Financial Accounting Standards Board issued Accounting Standards Update 2023-09, "Income Taxes (Topic 740): Improvements to Income Tax Disclosures." This guidance is effective for annual periods beginning after December 15, 2025.	This guidance requires more transparency about income tax information through improvements to income tax disclosures. The improvements applicable to our Association will require adding percentages and information by state jurisdiction to the rate reconciliation and income taxes paid disclosures.	We expect to adopt the standard as of January 1, 2026. The adoption of this guidance is not expected to have a material impact on our financial statements, but will modify certain disclosures.

Note 2 – Loans and Allowance for Credit Losses

Loans by type consisted of the following (dollars in thousands):

	June 30, 2024		December 31, 2023	
	Amount	Percentage	Amount	Percentage
Long-term agricultural mortgage	\$ 21,513,759	53.4 %	\$ 20,826,929	53.9 %
Production and intermediate term	7,591,705	18.9	7,621,797	19.7
Agribusiness	6,038,694	15.0	5,460,016	14.1
Rural infrastructure	3,227,658	8.0	2,868,097	7.4
Rural residential real estate	601,984	1.5	641,926	1.7
Agricultural export finance	132,188	0.3	125,468	0.3
Other	1,167,440	2.9	1,102,635	2.9
Total loans	<u>\$ 40,273,428</u>	<u>100.0 %</u>	<u>\$ 38,646,868</u>	<u>100.0 %</u>

The Other category is primarily composed of certain assets characterized as mission-related investment loans and U.S. Department of Agriculture guaranteed loans.

Credit Quality

One credit quality indicator we utilize is the Farm Credit Administration Uniform Loan Classification System that categorizes loans into five categories. The categories are defined as follows:

- acceptable – loans are expected to be fully collectible and represent the highest quality;
- other assets especially mentioned (OAEM) – loans are currently collectible but exhibit some potential weakness;
- substandard – loans exhibit some serious weakness in repayment capacity, equity and/or collateral pledged on the loan;
- doubtful – loans exhibit similar weaknesses to substandard assets; however, doubtful loans have additional weaknesses in existing factors, conditions and values that make collection in full highly questionable; and
- loss – loans are considered uncollectible.

We had no loans categorized as loss at June 30, 2024 or December 31, 2023.

The following table shows loans classified under the Farm Credit Administration Uniform Loan Classification System as a percentage of total loans by loan type at amortized cost (dollars in thousands):

	As of June 30, 2024						Total Amount
	Acceptable		OAEM		Substandard/Doubtful		
	Amount	%	Amount	%	Amount	%	
Long-term agricultural mortgage	\$ 20,718,471	96.30 %	\$ 391,232	1.82 %	\$ 404,056	1.88 %	\$21,513,759
Production and intermediate term	7,071,884	93.15 %	241,880	3.19 %	277,941	3.66 %	7,591,705
Agribusiness	5,733,683	94.95 %	205,410	3.40 %	99,601	1.65 %	6,038,694
Rural infrastructure	3,186,175	98.71 %	29,660	0.92 %	11,823	0.37 %	3,227,658
Rural residential real estate	586,048	97.35 %	5,523	0.92 %	10,413	1.73 %	601,984
Agricultural export finance	132,188	100.00 %	—	—	—	—	132,188
Other	1,167,440	100.00 %	—	—	—	—	1,167,440
Total	<u>\$ 38,595,889</u>	<u>95.83 %</u>	<u>\$ 873,705</u>	<u>2.17 %</u>	<u>\$ 803,834</u>	<u>2.00 %</u>	<u>\$40,273,428</u>

	As of December 31, 2023						Total Amount
	Acceptable		OAEM		Substandard/Doubtful		
	Amount	%	Amount	%	Amount	%	
Long-term agricultural mortgage	\$ 20,105,736	96.54%	\$ 324,935	1.56%	\$ 396,258	1.90%	\$20,826,929
Production and intermediate term	7,285,693	95.59%	119,322	1.57%	216,782	2.84%	7,621,797
Agribusiness	5,288,590	96.86%	44,460	0.81%	126,966	2.33%	5,460,016
Rural infrastructure	2,815,105	98.15%	46,015	1.61%	6,977	0.24%	2,868,097
Rural residential real estate	627,384	97.73%	4,559	0.71%	9,983	1.56%	641,926
Agricultural export finance	125,468	100.00%	—	—	—	—	125,468
Other	1,102,635	100.00%	—	—	—	—	1,102,635
Total	<u>\$ 37,350,611</u>	<u>96.65%</u>	<u>\$ 539,291</u>	<u>1.39%</u>	<u>\$ 756,966</u>	<u>1.96%</u>	<u>\$38,646,868</u>

Delinquency

The following table provides an aging analysis of past due loans by loan type at amortized cost (dollars in thousands):

	30-89 Days Past Due	90 Days or More Past Due	Total Past Due	Not Past Due or Less Than 30 Days Past Due	Total Loans	Accruing
						Loans 90 Days or More Past Due
As of June 30, 2024						
Long-term agricultural mortgage	\$ 21,078	\$ 13,747	\$ 34,825	\$ 21,478,934	\$ 21,513,759	\$ 395
Production and intermediate term	19,230	11,763	30,993	7,560,712	7,591,705	2,059
Agribusiness	2,546	296	2,842	6,035,852	6,038,694	212
Rural infrastructure	—	—	—	3,227,658	3,227,658	—
Rural residential real estate	2,310	677	2,987	598,997	601,984	—
Agricultural export finance	—	—	—	132,188	132,188	—
Other	99,678	19,461	119,139	1,048,301	1,167,440	19,461
Total	<u>\$ 144,842</u>	<u>\$ 45,944</u>	<u>\$ 190,786</u>	<u>\$ 40,082,642</u>	<u>\$ 40,273,428</u>	<u>\$ 22,127</u>

As of December 31, 2023	30-89 Days Past Due	90 Days or More Past Due	Total Past Due	Not Past Due or Less Than 30 Days Past Due	Total Loans	Accruing
						Loans 90 Days or More Past Due
Long-term agricultural mortgage	\$ 15,652	\$ 49,608	\$ 65,260	\$ 20,761,669	\$ 20,826,929	\$ —
Production and intermediate term	12,924	14,981	27,905	7,593,892	7,621,797	3,649
Agribusiness	33,557	333	33,890	5,426,126	5,460,016	—
Rural infrastructure	13,066	—	13,066	2,855,031	2,868,097	—
Rural residential real estate	2,432	116	2,548	639,378	641,926	—
Agricultural export finance	—	—	—	125,468	125,468	—
Other	52,032	3,921	55,953	1,046,682	1,102,635	3,921
Total	<u>\$ 129,663</u>	<u>\$ 68,959</u>	<u>\$ 198,622</u>	<u>\$ 38,448,246</u>	<u>\$ 38,646,868</u>	<u>\$ 7,570</u>

Nonperforming Loans

The following table provides the amortized cost for nonperforming loans with and without a related allowance for credit losses on loans, as well as, interest income recognized on nonaccrual during the period (dollars in thousands):

	As of June 30, 2024		For the six months ended June 30, 2024
	Amortized Cost with Specific Allowance	Amortized Cost without Specific Allowance	Interest Income Recognized (Reversed)
Nonaccrual loans:			
Long-term agricultural mortgage	\$ —	\$ 64,671	\$ (926)
Production and intermediate term	4,565	21,937	(197)
Agribusiness	49	4,126	(4)
Rural infrastructure	956	—	—
Rural residential real estate	—	1,477	(4)
Total nonaccrual loans	<u>\$ 5,570</u>	<u>\$ 92,211</u>	<u>\$ (1,131)</u>
Accruing loans 90 days or more past due:			
Long-term agricultural mortgage	\$ —	\$ 395	\$ —
Production and intermediate term	—	2,059	—
Agribusiness	—	212	—
Other	—	19,461	(504)
Total accruing loans 90 days or more past due	<u>\$ —</u>	<u>\$ 22,127</u>	<u>\$ (504)</u>

	As of December 31, 2023		For the six months ended June 30, 2023
	Amortized Cost with Specific Allowance	Amortized Cost without Specific Allowance	Interest Income Recognized (Reversed)
Nonaccrual loans:			
Long-term agricultural mortgage	\$ 27,129	\$ 52,272	\$ (514)
Production and intermediate term	4,442	15,784	(1,032)
Agribusiness	12,860	5,871	32
Rural infrastructure	1,108	—	—
Rural residential real estate	—	1,082	16
Total nonaccrual loans	<u>\$ 45,539</u>	<u>\$ 75,009</u>	<u>\$ (1,498)</u>
Accruing loans 90 days or more past due:			
Long-term agricultural mortgage	\$ —	\$ —	\$ 28
Production and intermediate term	—	3,649	5
Other	—	3,921	(426)
Total accruing loans 90 days or more past due	<u>\$ —</u>	<u>\$ 7,570</u>	<u>\$ (393)</u>

Reversals of interest income on loans that moved to nonaccrual status were not material for the six months ended June 30, 2024.

Loan Modifications Granted to Borrowers Experiencing Financial Difficulty

Included within our loans are loan modifications; some of which are granted to borrowers experiencing financial difficulty. Modifications are one or a combination of principal forgiveness, interest rate reduction, other-than-insignificant term extension, or other-than-insignificant payment deferrals. Other-than-insignificant term extensions are defined as those greater than or equal to six months. Covenant waivers and modifications of contingent acceleration clauses are not considered term extensions. Other-than-insignificant payment deferrals are defined as cumulative or individual payment delays greater than or equal to six months. Our loans classified as modified loans at June 30, 2024, or 2023, and activity on these loans during the six months ended June 30, 2024, or 2023, was not material. We did not have any material commitments at June 30, 2024, or December 31, 2023, to lend to borrowers whose loans were modified during the six months ended June 30, 2024, or during the year ended December 31, 2023, respectively.

Allowance for Credit Losses

We utilize multiple macroeconomic scenarios, including base, adverse and optimistic, in the estimate of allowance for credit losses during a reasonable and supportable forecast period of two years. The adverse scenario includes macroeconomic factors reflecting downside potential relative to the base scenario. The optimistic scenario includes potential upside in the macroeconomic factors above the base scenario. Subsequent changes in the macroeconomic forecasts will be reflected in the provision for credit losses in future periods.

An analysis of changes in the allowance for credit losses for the six months ended June 30, 2024 follows (dollars in thousands):

	For the six months ended June 30,	
	2024	2023
Allowance for credit losses on loans		
Balance at beginning of year	\$ 82,000	\$ 58,000
Cumulative effect of change in accounting principle	—	14,000
Provision for credit losses on loans	(40)	20,632
Recoveries	6,442	384
Chargeoffs	(22,402)	(1,016)
Balance at end of period	<u>\$ 66,000</u>	<u>\$ 92,000</u>
Allowance for credit losses on unfunded commitments		
Balance at beginning of year	\$ 14,000	\$ 12,000
Cumulative effect of change in accounting principle	—	(2,000)
Provision for credit losses on unfunded commitments	(2,000)	1,000
Balance at end of period	<u>\$ 12,000</u>	<u>\$ 11,000</u>
Total allowance for credit losses	<u>\$ 78,000</u>	<u>\$ 103,000</u>

The change in the allowance for credit losses on loans from December 31, 2023, was primarily driven by charge offs in 2024 on loans that previously had specific reserves.

Note 3 – Investment Securities

Held-to-Maturity

We held investment securities of \$1.5 billion at June 30, 2024, and \$772.4 million at December 31, 2023. Our investment securities consisted of pools of loans guaranteed by the U.S. Small Business Administration (SBA). Our investments are either mortgage-backed securities (MBS), which are generally longer-term investments, or asset-backed securities (ABS), which are generally shorter-term investments.

All of our investment securities were fully guaranteed by the SBA at June 30, 2024 and at December 31, 2023. Premiums paid to purchase the investments are not guaranteed and are amortized as a reduction of interest income.

The investment securities have been classified as held-to-maturity. There was no allowance for credit losses on investments at June 30, 2024, or December 31, 2023.

A summary of the amortized cost of securities held-to-maturity is as follows (dollars in thousands):

As of:	June 30, 2024	December 31, 2023
Mortgage-backed securities	\$ 1,286,249	\$ 624,278
Asset-backed securities	185,117	148,168
Total	<u>\$ 1,471,366</u>	<u>\$ 772,446</u>

Accrued interest receivable on investment securities is presented in “Accrued interest receivable” in the Consolidated Statements of Condition and was \$17.9 million at June 30, 2024 and \$9.8 million at December 31, 2023.

Investment income is recorded in “Interest income” in the Consolidated Statements of Income and totaled \$34.3 million and \$16.1 million for the six months ended June 30, 2024 and 2023, respectively.

A summary of the amortized cost of contractual maturities of investment securities is as follows (dollars in thousands):

<u>As of June 30, 2024</u>	<u>Amortized Cost</u>
Five to ten years	\$ 185,117
More than ten years	1,286,249
Total	<u>\$ 1,471,366</u>

Note 4 – Investment in Rural Business Investment Company

We and other Farm Credit System institutions are among the limited partners invested in 15 Rural Business Investment Companies (RBIC). The RBICs facilitate equity and debt investments in agriculture-related businesses that create growth and job opportunities in rural America. As of June 30, 2024, our current total commitment is \$204.0 million of which \$105.3 million is unfunded with varying commitment end dates through June 2034. Certain commitments may have an option to extend under specific circumstances.

Note 5 – Fair Value Measurements

Fair value is defined as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date in the principal or most advantageous market for the asset or liability. Accounting guidance also establishes a fair value hierarchy, with three levels of inputs that may be used to measure fair value. Refer to Note 2 in our 2023 Annual Report for a more complete description of the three input levels.

We did not have any assets or liabilities measured at fair value on a recurring basis at June 30, 2024, or December 31, 2023. We may be required, from time to time, to measure certain assets at fair value on a non-recurring basis. Information on assets measured at fair value on a non-recurring basis is as follows (dollars in thousands):

<u>As of June 30, 2024</u>	<u>Fair Value Measurement Using</u>			<u>Total Fair Value</u>
	<u>Level 1</u>	<u>Level 2</u>	<u>Level 3</u>	
Loans	—	—	\$ 4,850	\$ 4,850
Other property owned	—	—	\$ 9,865	\$ 9,865
	<u>Fair Value Measurement Using</u>			
<u>As of December 31, 2023</u>	<u>Level 1</u>	<u>Level 2</u>	<u>Level 3</u>	<u>Total Fair Value</u>
Loans	—	—	\$ 41,427	\$ 41,427

Nonperforming Loans: Represents the carrying amount of loans evaluated individually for credit losses and are deemed to be collateral dependent. The carrying value amount is based on the estimated value of the underlying collateral, less costs to sell. When the fair value of the collateral, less cost to sell, is less than the amortized cost basis of the loan, a specific allowance for expected credit losses is established. Costs to sell represent transaction costs and are not included as a component of the collateral's estimated fair value. Typically, the process requires significant input based on management's knowledge of and judgement about current market conditions, specific issues relating to the collateral and other matters and, therefore, are classified as Level 3 fair value measurements.

Other property owned: Represents the fair value and related losses of foreclosed assets that were measured at fair value based on the collateral value, which is generally determined using appraisals, or other indications based on sales of similar properties. Costs to sell represent transaction costs and are not included as a component of the asset's fair value. If the process requires significant input based on management's knowledge of and judgment about current market conditions, specific issues relating to the collateral and other matters, they fall under Level 3.

Note 6- Commitments and Contingencies

In the normal course of business, we have various contingent liabilities and commitments outstanding, primarily commitments to extend credit, which may not be reflected in the accompanying consolidated financial statements. We do not anticipate any material losses because of these contingencies or commitments.

From time to time, we may be named as a defendant in certain lawsuits or legal actions in the normal course of business. At the date of these consolidated financial statements, we were not aware of any such actions that would have a material impact on our financial condition. However, such actions could arise in the future.

Refer to Note 13 in our 2023 Annual Report for additional detail regarding contingencies and commitments.

Note 7- Subsequent Events

We have evaluated subsequent events through August 6, 2024, which is the date the consolidated financial statements were available to be issued. There have been no material subsequent events that would require recognition in our Quarterly Report or disclosure in the notes to consolidated financial statements.